





INVESTMENT OPPORTUNITIES 2023/25



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Trade & Investment KwaZulu-Natal is a South African trade and inward Investment Promotion Agency (IPA), established to promote the province of KwaZulu-Natal as an investment destination and to facilitate trade by assisting local companies to access international markets.



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DISCLAIMER

DOCUMENT UPDATE: JUNE 2023

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MEC'S FOREWORD







The difficult economic situation in the country, and specifically in KZN, motivated the development of a Provincial Economic Recovery and Transformation Plan, which identified specific priority sectors that required interventions.

This plan highlights the need to harness provincial export capacity and maximise potential from untapped continental markets, as presented by the operationalisation of the African Continental Free Trade Area (AfCFTA) agreement. During the enforced business shutdown that accompanied the Covid-19 pandemic in 2020, provincial government, assisted distressed companies across the entire province. During the unrest in July 2021, Trade and Investment KwaZulu-Natal (TIKZN) collaborated with the economic development partners such as the IDC to establish a Business Support Fund, which was dispensed to those companies, SMMEs and micro enterprises that had been devastated. Following on the heels of that, KZN businesses also suffered the impact of torrential flooding in April 2022 that left many of the businesses dysfunctional.

The last three years have provided a litmus test of the province's resilience and endurance, and it is fair to say that, on the whole, we have prevailed.

In every instance where an obstacle to investment and growth has appeared, the province has demonstrated the requisite determination, not only to overcome it but also to build the foundations for sustainable growth.

The Covid-19 pandemic, together with the social unrest of July 2021 and the recent floods had an unprecedented impact on the provincial economy, invariably affecting the volume and types of foreign direct investment inflows. Investors were understandably cautious, with some making investment pledges, rather than full commitments. Many are now keen to resume business with this province and evidence of this is to be found in the various investment queries from across the world, that the organisation is currently fielding. This investment booklet is the culmination of a process wherein such queries were packaged into projects for dissemination to gauge the appetite of the wider business community.

We are entering a world of heightened macro volatility, and Investment Promotion Agencies (IPAs) are particularly aware of the need to attract sustainable investment.

An IPA such as TIKZN must ensure that it responds to the needs of a far-flung and disparate investment community and must be able to do this effectively. Once an investment is secured, attention must be paid to ensuring that it remains within our geographic remit through constant attention and aftercare. Similarly, once domestic markets have been saturated, local investors must be encouraged to consider exporting, and there are various schemes administered by both national and provincial governments to facilitate this.

Throughout this process we must be cognisant of the rapidly changing investment landscape that has been impacted by geopolitical upheavals (Ukraine war, USA and China trade disputes, the Arab Spring) and technological changes (4th industrial revolution (4IR), electric vehicles, digitisation etc).

Amid accelerating technological and green transformations, old sectors are replaced by new ones and old investment narratives are displaced by new modes of engagement, which includes social media and video conferencing. In a world where information has become the new oil, IPAs must be agile enough to adapt quickly to this provide useful signposts to future investment trends. It is hoped that this investment booklet will not only stimulate interest in KZN as an investment destination, but also deepen relationships between provincial government and the broader investment community.



MESSAGE FROM THE CEO

The huge challenges thrown up by the first two decades of the 21st century have strained and bewildered the current system of global economic governance.



From the 2008 financial meltdown to the Covid-19 crisis, governments across the globe have scrambled to find ways to resuscitate their ailing economies, stimulate investment and create jobs.

This has thrust Investment Promotion Agencies into the spotlight as the primary vehicles to assist with this economic regeneration. According to the World Bank's latest Global Economic Prospects report, global growth is expected to decelerate markedly from 4.1% in 2022 to 3.2% in 2023, and this economic slowdown will coincide with a widening divergence in growth rates between advanced economies and emerging and developing economies

Although the South African economy returned to prepandemic levels when it recorded a 1,9% increase in the first quarter of 2022, the outlook for the national economy remains uncertain, as the effects of the Russia-Ukraine war, adverse climactic conditions, and persistent power cuts continue to be felt. Despite this, the KwaZulu-Natal economy recorded a 2,2% increase from quarter four of 2021, and its trade balance continues to show robust growth. In fact, notwithstanding soaring prices for agricultural commodities, the province managed to export labour-intensive products in the first quarter of 2022, and this bodes well for the province's industrialisation efforts.

International investment is regarded as a major driver of world growth, and attracting Foreign Direct Investment (FDI) helps to link a country's economy to global value chains, which in turn facilitates an upgrading of the economy.

FDI brings investment, jobs, increased exports, supply chain spill-overs, new technologies and enhanced business practices to countries.

In a global landscape deeply impacted by the Covid-19 pandemic yet still subject to rapid technological change and political uncertainly, countries must refine their value propositions as investment locations. Failure to do so, could resign them to a state of economic irrelevance, from which it will be hard to escape.

This booklet contains approximately R144 billion worth of investment opportunities, which once realised - will create 53 412 jobs over the short to medium term. It is hoped that these investments will be realised across the entire spectrum of economic sectors in the province, from agriculture to clothing and textiles, to petro chemicals and manufacturing.

Such investments will no doubt substantially aid the province's natural endowments as well as its world-class logistical infrastructure, that includes a multimodal logistics platform, the Dube TradePort, and two of the continent's busiest ports, namely Durban and Richards Bay, both of which contain special economic zones (SEZs) that are geared at attracting investment and stimulating exports. These, in turn, ensure that the province can continue in its quest to be a trade gateway to the rest of the world.









OPEN FOR BUSINESS

GATEWAY AFRICA



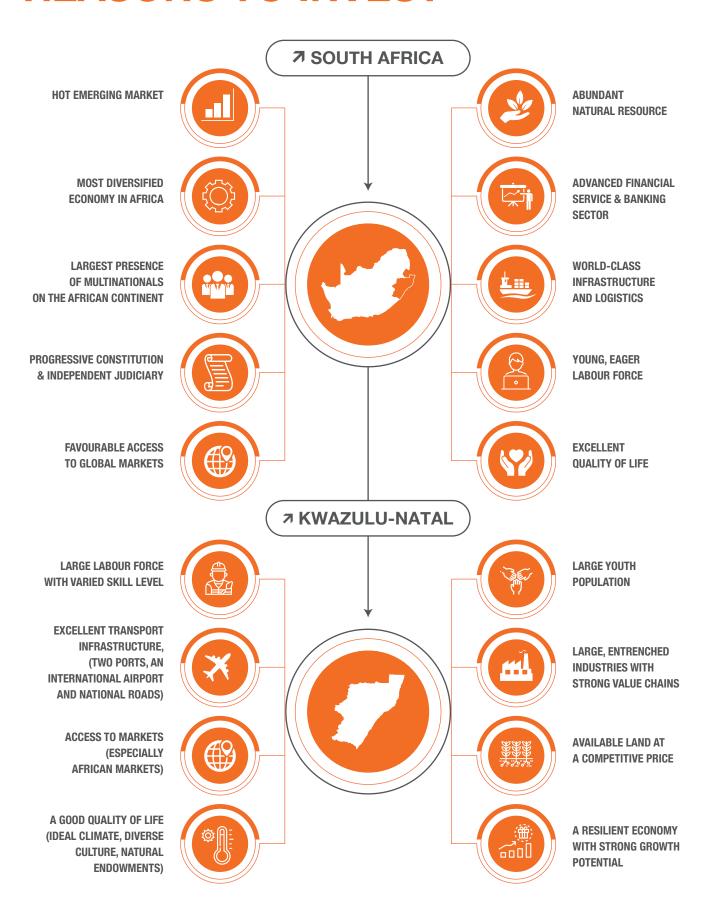








REASONS TO INVEST

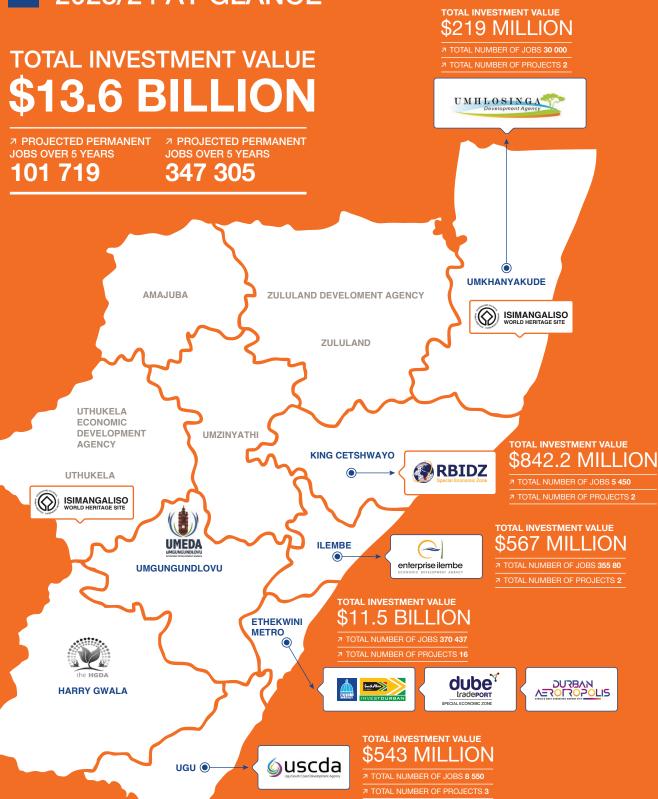


KZN IS SOUTH AFRICA'S 2ND LARGEST ECONOMY

KWAZULU-NATAL

INVESTMENT OPPORTUNITIES

2023/24 AT GLANCE



ECONOMIC OVERVIEW

7 KWAZULU-NATAL, SOUTH AFRICA

	SOUTH AFRICA	KWAZULU-NATAL
Official Name	Republic of South Africa	Province of KwaZulu-Natal
Head of State	President Cyril Ramaphosa	
Provincial Premier		Premier Nomusa Dube-Ncube
Capital Cities	Cape Town (Legislative); Pretoria (Administrative); Bloemfontein (Judicial)	
Population	60.14 million	11.51 million
Area	1 220 813km2	94 361km2
Total GDP	R4,59 trillion (constant prices)	R750,75 billion (constant prices)
GDP Growth	8.0% (Q1)	9.1%
Inflation	6.5%	6.6%
GDP Per Capita	R81 875	R66 254
Inflation (EOP)	8.04%	7.04%
Exports Value	R2,01 trillion (2022)	R173 billion (2022)
Imports Value	R1,82 trillion (2022)	R175 billion (2022)
Lending Rate (Q1, 2022)	11.75%	11.75%
Unemployment (Q4: 2022)	32.4%	31.4%
Main Trading Partners	China, USA, Germany, Japan, United Kingdom	China, India, Australia, Japan, USA, Indonesia

INTRODUCTION AND OVERVIEW

South Africa is one of the world's most sophisticated emerging markets, where a highly developed first world economic infrastructure and dynamic investment environment.

KwaZulu-Natal (KZN) is the third smallest province by land size in the country but is after Gauteng. KwaZulu-Natal, as the second largest contributor to the country's GDP, is Africa's second largest economy. The province is home to the Durban and Richards Bay ports which handle almost 60% of SA's cargo tonnage. Most bulk export operations occur in Richards Bay, which produces over 4% of the global exports of aluminium. One of the world's largest sand mining operations also resides in the province. These advances create opportunities for real increases in expenditure and social services and reduce the cost and risk of doing business, thus laying the foundation for increased investment and economic growth.

The province's economic structure is underpinned by a large manufacturing sector, driven by the paper products industry, ferro-alloys (such as aluminium) and other chemicals. Further significant sub-sectors include motor vehicle and component manufacture, printing and publishing, food and beverage production, non-electrical items, iron and steel, wood furniture, textiles and clothing. It is also a premier domestic and international tourist destination, attracting in excess of two million domestic tourists every year, the highest in the country.

The province consists of a highly diversified agricultural sector. It remains the country's main producer of timber, since over 50% of all timber used in the country emanates from here and accounts for a significant percentage of the country's wood exports; as well as sugar cane (0.84% of SA GDP), with some of the country's largest sugar processing plants.

The province has the highest export propensity in the country and has a fairly high level of industrialisation (measured by the relative size of manufacturing output). The municipal areas in KZN that have the highest exports in terms of percentage contribution of exports include eThekwini, King Cetshwayo and uMgungundlovu. KwaZulu-Natal is also home to King Shaka International Airport (KSIA), the third largest airport in the country and which is currently directly connected to four (4) international destinations through partnerships with Emirates, Qatar, Airlink and the recently launched Turkish Airways.

It is home to Africa's first green field aerotropolis (with Dube TradePort at its heart), it has world-class road, rail and air infrastructure, and fast-growing air connectivity (with new regional and international flights launched annually). The province has a number of regional airports and air strips to drive tourism in the province.

KwaZulu-Natal boasts two industrial zones, namely:

Dube TradePort and Richard's Bay Industrial Development Zone (RBIDZ). Dube Trade Port SEZ, since inception, has attracted investment with a value of R2.05 billion.

There are currently 40 operational investors which have created a total of 10,615 job opportunities.

The development of an automotive supply park in the South of Durban is envisaged, to stimulate the automotive sector. The province is also ideally placed to benefit from renewed interest in the hydrogen economy, while also leveraging its logistical infrastructure to catalyse numerous investments and jobs and, in the process, positioning itself as a pivotal logistics hub in Southern Africa.

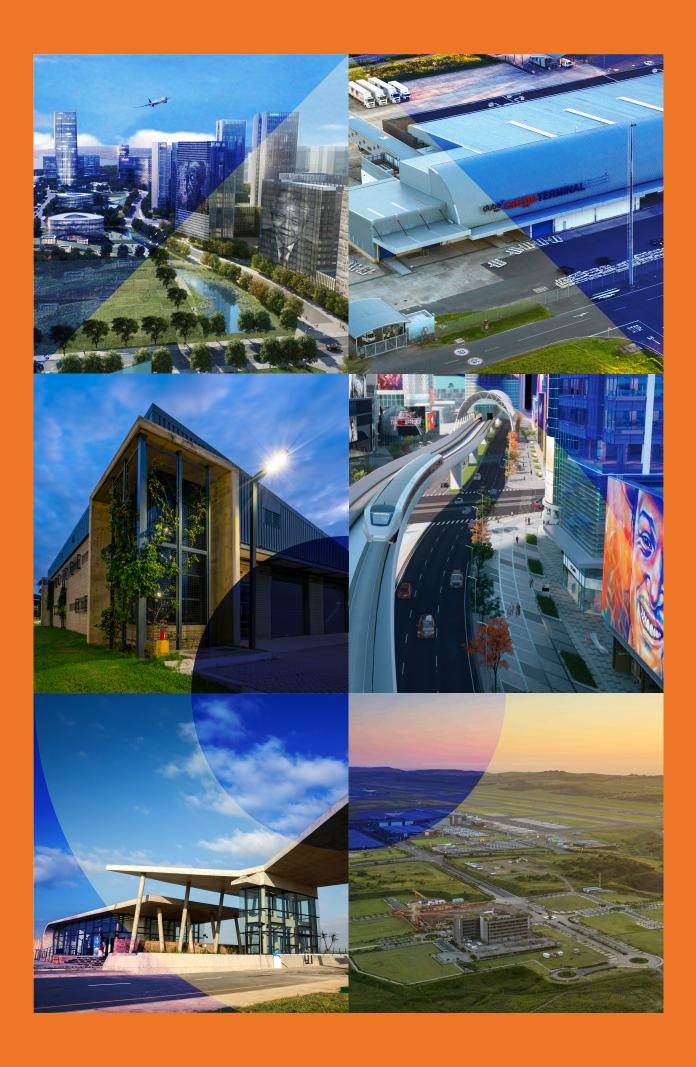


PART A

SPECIAL ECONOMIC ZONES

DURBAN AEROTROPOLIS

DUBE TRADEPORT SPECIAL ECONOMIC ZONE
RICHARDS BAY SPECIAL ECONOMIC ZONE



DURBAN AEROTROPOLIS

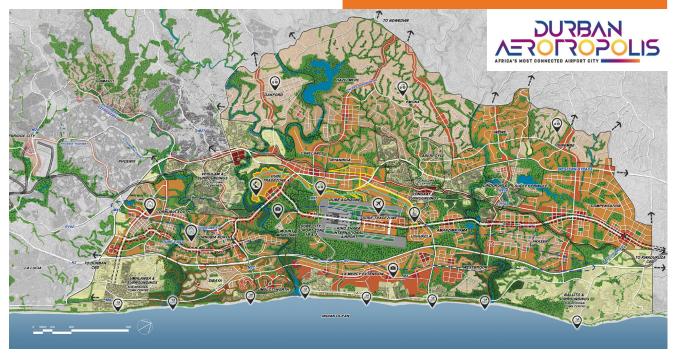
The Durban Aerotropolis is located north of Durban, the largest city and key manufacturing base in the province of KwaZulu-Natal. This location strategically centres it to both the ports of Durban and Richards Bay which together are among the busiest on the African continent.

Developed on a 'greenfield' site, close to key freight, logistics and manufacturing infrastructure, the Durban Aerotropolis precinct is cost-effective for investors looking to have a footprint on the African content. The multi-modal links to global destinations provide an added competitive advantage in reaching markets around the world.

The KwaZulu-Natal provincial government, Dube TradePort Corporation, local landowners, and municipalities, together with state-owned entities are responsible for delivering various aspects of the integrated regional spatial planning of the Durban Aerotropolis around the King Shaka International Airport.

QUICK FACTS:

- 32 000 hectares
- · 42 square metres of development
- 750 000 permanent jobs
- 1.5M residents







DUBE TRADEPORT SPECIAL ECONOMIC ZONE SPECIAL ECONOMIC ZONE





Dube TradePort Special Economic Zone is a world-class industrial and commercial development offering globally integrated logistics and manufacturing infrastructure. The development supports a range of airport-related activities, including cargo operations, warehousing, agricultural production and processing, as well as commercial real-estate hosting office, retail and hospitality, to enhance South Africa's manufacturing and export capabilities.

Dube TradePort is a government-owned, 50 year, master-planned development comprised of five business zones: Dube TradeZone, a light industrial precinct enabling:

- Aerospace and aviation-linked manufacturing and related services.
- Electronics manufacturing and assembly.
- Medical and pharmaceutical production and distribution.
- Dube AgriZone, an advanced agricultural precinct promoting.
- Agriculture and agro-processing, including horticulture, aquaculture and floriculture. Dube City is a commercial mixed-use precinct and
- Dube iConnect is a telecommunications and local cloud computing service provider.

QUICK FACTS

- One of South Africa's top 10 investment destinations
- Part of a 50-year master plan development, on a 3,800+ hectare greenfield site.
- Located in the King Shaka International Airport precinct, 30 minutes from Durban Harbour, and 90 minutes from Richards Bay Harbour.

PROJECT STATUS

 Dube TradeZone, 26 hectares of land already developed in the first phase, 38 hectares of serviced developable land available for potential investors in the second phase

FOR MORE INFORMATION CONTACT US							
Physical Address 29° South, 7 Umsinsi Junction, Dube City, La Mercy, KwaZulu-Natal, 4399							
Postal Address P.O. Box 57757,			57, King S	haka Inte	ernational Airport, 4407		
Telephone	+27 3	+27 32 814 0000 Email invest		invest@	dubetradeport.co.za	www.dubetradeport.co.za	
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RICHARDS BAY INDUSTRIAL DEVELOPMENT ZONE



BUSINESS MEETS PROSPERITY



OVERVIEW

Strategically located within the North Coast of KwaZulu-Natal province, South Africa, in the uMhlathuze Local Municipality, the Richards Bay Industrial Development Zone Company (SOC) Ltd is a Special Economic Zone that boasts customs controlled areas developed to enhance international trade competitiveness. This SEZ aims to encourage and enhance its competitiveness through world-class infrastructure as well as reduced tax, VAT and duty-free incentives to qualifying investors.

Situated just a kilometre from the deep-water port of Richards Bay that is regarded as the premier bulk port in South Africa that handles dry and liquid bulk as well as breakbulk cargoes, the RBIDZ therefore leverages on the advantages provided by the Port to facilitate the ease of doing business for investors.



Importantly, it is geared to provide significant contribution to the country's economic growth through operational investments and vibrant industrialisation that immensely contribute towards creation of employment opportunities, upgrading of skills, technology transfer, socioempowerment and broadening of South Africa's basket of export commodities.

The RBIDZ also thrives on being located within easy accessibility of Road, Air and Sea Transportation Networks, making it a Gateway to World Markets.





DESCRIPTION

INFRASTRUCTURE DEVELOPMENT CONSISTS OF

- Phase 1A 62ha developed land forlow-impact general industry adjacent to the Port of Richards Bay;
- Phase 1F 110ha earmarked for general industrial development located six kilometers from the Port of Richards Bay; and
- Both sites are fully developed, with award-winning state-of-the-art infrastructure and are Customs Controlled Area (CCA) accredited by South Africa Revenue Services (SARS).

TARGETED SECTOR

- Metals beneficiation
- Agro-processing
- Marine industry
- Energy
- Information technology and innovation

TOTAL INVESTMENT PIPELINE VALUE (APPROVED COMMITMENTS GOING FORWARD)

R141,037 BILLION (\$7,38 billion) representing different sectors of the economy, significantly energy related projects.

FUNDING STATUS AND ROLE OF FUNDING PARTNERS

The entity is wholly owned by KwaZulu- Natal provincial government through the Department of Economic Development, Tourism and Environmental Affairs (EDTEA) that provides operational funding and caters for the leasing of land to prospective investors; whereas funding for internal infrastructure installation and land development is derived from the national government under the Department of Trade, Industry and Competition (the DTIC).

POTENTIAL JOBS

Projected jobs to be created over the next three years: **Temporary Jobs:** Over 5 500 **Permanent Jobs:** 2 600

INVESTMENTS AND ACHIEVEMENTS TO DATE

- 172 hectares of serviced land readily available for Potential investors
- 70 hectares is under development
- Two multi-billion rands projects are under construction
- The value of operational investors on the ground is R1,83 billion
- The current investors have created over 1200
 construction jobs and a sizeable number of permanent
 jobs to date, with RBIDZ's owned projects also creating
 over 9000 construction jobs to date.

PARTNERSHIPS WITH STRATEGIC STAKEHOLDERS

- National and Provincial Government
- Public and Private sector
- Local Government
- Economic Development Agencies
- Tertiary institutions

CONTACT DETAILS

Mr Simthembile Mapu

Executive Manager: Business Development and Support Richards Bay Industrial Development Zone

Telephone +27 35 797 2600 Email Simthembile.mapu@rbidz.co.za / invest@rbidz.co.za www.rbidz.co.za

If there is an interest in engaging this SEZ for investment opportunities and other interests, please contact the listed Executive Manager: Business Development and Support on the above-mentioned details to ensure that your query is addressed promptly.



PART B

KWAZULU-NATAL DEVELOPMENT FINANCIAL INSTITUTIONS

KZN GROWTH FUND
ITHALA DEVELOPMENT FINANCE CORPORATION



KZN GROWTH FUND



ORGANISATIONAL OVERVIEW

The KZN Growth Fund (KZNGF) was established in 2008 by the KZN Department of Economic Development, Tourism and Environmental Affairs (EDTEA) as a key strategic initiative to stimulate economic activity in the province, accelerate Broad-Based Black Economic Empowerment (B-BBEE), job creation, and to grow the economy of the KZN Province. The KZNGF finances medium to large private sector projects.

The KZNGF's mission is: "To provide competitive and innovative financing solutions "through the management of public, and private equity funds, to propel socioeconomic growth for a better future."

PRODUCT OFFERING/SUMMARY OF SERVICES

The KZNFG's objectives are in line with the provincial Growth and Development Strategy as well as the New Growth Path Framework and various sector priorities. The main stimulus of the Fund is to co-fund and or fund catalytic investments within impact industries as governed by KZNFG's mandate and investment policy.

Its mission instructs the Fund to identify the needs of the province and seek out the minds and skills that need support in order to unlock the full potential of the province by funding and supporting projects which would have previously been excluded from funding consideration by traditional financial institutions.

The KZNGF offers the following project finance debt solutions: Senior Debt; Mezzanine finance; and Equity finance

The minimum loan size is R20 million, with a minimum loan term of 5 years up to a maximum 12 years. Equity investments are made for an investment horizon of 7 to 10 years.

SUMMARY OF REQUIREMENTS

In order to access funding from the KZNGF, a company/ project must be a registered entity, fully compliant with all relevant legislation and a going concern operating within the KZN province.

For companies to qualify for funding they must have a minimum of 51% B-BBEE ownership, which must include 26% ownership by indigenous black people. The project stimulate economic activity in KwaZulu-Natal, create sustainable employment and promote equitable distribution of wealth within the economy. BEE shareholders need to be operationally involved in the business.

The funding assessment starts with initial screening to assess mandate fit and high level commercial viability.

This is followed by a detailed due diligence investigation to ensure that the project meets the commercial viability criteria, risk appetite and all relevant policy and mandate requirements prior to being presented to the fund's investment committee and Board of Trustees for funding consideration. At various stages of the process this may include requests for additional information or documentation as applicable.

ACHIEVEMENTS OVER THE LAST TEN YEARS

In the past decade, the KZNGF has committed and disbursed almost R1 billion to ten projects in the KZN province in the healthcare, manufacturing, telecommunication and logistics infrastructure sectors in doing so has accomplished its primary objectives of creating job opportunities.



SOME NOTABLE INVESTMENTS



1. BRACE ABLE MANUFACTURING

KZNGF funded the transformation of Brace Able
Manufacturing into a 60% black owned entity in an industry
that is predominantly white owned. The preference share
funding advanced to the SPV amounted to R46 million.
Brace Able is a tier one supplier of automotive tools and
equipment to well-established brands in the automotive
sector. A Tier One supplier is a supplier that is allocated
a large volume of work and often complex work by an OEM.

Brace Able specialises in the manufacture of steel products specifically for vehicles. The company which is based in Pinetown, Durban, has been in operation for over 30 years and currently employs over 246 people. The investment into Brace Able created 105 additional jobs and the business has managed to diversify its clientele by introducing OEMs as its customers.

2. IDUBE COLD STORAGE

The project entailed the design, construction, installation, commissioning, and operation and maintenance of an 8680 pallet (8680 tons) multi-temperature cold storage facility. KZNGF provided funding of R63 million and created 85 job opportunities through its participation.

The facility is strategically located at the Dube Tradeport Special Economic Zone next to King Shaka International Airport, the premier logistics airport. The project capacity has since been increased to 9600 pallets making it the biggest multi-purpose cold storage facility in KwaZulu-Natal. The facility provides the cold supply chain industry with a high-tech and efficient multi-temperature cold storage facility for handling and storage of perishable consumer goods.

3. BUSAMED HEALTHCARE

The KZN Growth Fund was invited to unlock the acquisition of the JT Ross interest in the two private hospitals in KZN by investing equity alongside
Busamed (Pty) Ltd, who are now the hospital operators at the Busamed Hillcrest Private Hospital and Busamed Gateway Private Hospital.

The transaction, including acquisition of the properties was estimated at R1.6 billion. KZN Growth Fund participation facilitated the industry transformation, the preservation of existing jobs as well as additional jobs through expansion.

The two hospitals currently employ a total of 642 employees. Busamed is one of South Africa's first black owned healthcare groups, which owns and operate private hospitals nationwide, competing is a space dominated by majority white-owned and listed entities. The improved performance has resulted in growth of the equity stake acquired by the KZN Growth Fund.

4. BUSINESS FOR GOOD

KZNGF provided R21 million debt funding to Business for Good (BFG). The project entailed the expansion of BFG Retail's existing manufacturing capacity of a factory located in Pinetown. The transaction facilitated transformation of the ownership to a 51% black owned entity. BFG designs and manufactures point of sale and retail merchandise for both in-store development and in-store promotional advertising, this includes metal/plastic fabrication, services and digital printing.

The staff complement, at 128 employees, is more than 80% black. The project is in a growth stage with an evident upward trend in turnover.

FOR MORE IN	IFOI	RMATION CONTACT US					
Physical Addr	ess	8th Floor Delta Towers, 303 I	Dr. Pixley Kaser	ne Street 4001			
Postal Addres	s i	P. O. Box 1817, Durban 4001	Telephone	031 372 3720	Email	info@kzngf.co.za	
Follow us on Facebook @KZN Growth Func		d LinkedIn	LinkedIn @KZN Growth Fun		nd www.kzngrowthfund.co.za		



ITHALA DEVELOPMENT FINANCE CORPORATION



Ithala Development Finance Corporation (IDFC or Ithala) was established in 1958 as a development finance agency, wholly owned by the province of KwaZulu-Natal. IDFC manages fully integrated business activities that provide a range of financial and property services throughout KwaZulu Natal.





Our mandate is to promote development in the province. Guided by the Provincial Growth and Economic Development Strategy, Ithala activities are focused on the following products:

FUNDING SOLUTIONS

- Agriculture & Agro-Processing Finance
- Asset Based Finance
- Commercial Property Finance
- Micro Finance
- Procurement Finance
- Structured Finance
- Acquisition finance: This involves the purchasing of shares in an existing company.
- Leverage finance: This involves pursuing strategic growth opportunities and optimizing the financial structure of your business.

OUR FUNDS:

Enterprise Development Fund

- Lending rate of between 4% to 7%
- 51% minimum black ownership IDFC Fund
- Lending rate linked to prime
- Funding limit up to R25m maximum
- 26% minimum black ownership or level 4 BBBEE

Email: bfleads@ithala.co.za

PROPERTY SOLUTIONS

As one of the largest property portfolio holders in KwaZulu-Natal, with over 1 million m² of industrial and commercial space, Ithala is ideally placed to service the various business sectors, spread throughout KwaZulu-Natal. IDFC property portfolio consist of the following:

- 3x Large Industrial Portfolio
- Isithebe Industrial estate in Mandeni
- Madadeni Industrial Estate in Newcastle
- Ezakheni Industrial Estate in Ladysmith
- 12x Light Industrial Portfolio within the Durban region
- 36x SMME Industrial Portfolio (mini factories) throughout the province
- 21x Retail Industrial Portfolio (shopping centres) throughout the province

Email: Propertyleads@ithala.co.za

FOR MORE INFORMATION CONTACT US

Physical Address | Ithala Trade Centre, 29 Canal Quay, Point Waterfront, Durban, 4069

Telephone | 031 907 8911 | WhatsApp | 087 240 7071 | Email | Talktous@ithala.co.za

www.ithala.co.za

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PART C

NVESTMENT

01. AGRICULTURE

01.Duzi Forestry Engineers

02.Ethala Biofuels

03.Incasa Foods

04.Masibumbane

05.Nyamane Adom Farming Moringa

06.uMhlabuyalingana Macadamia Development

02. AVIATION

07.Margate Airport development 08. Virginia Airport Redevelopment

03. ICT

09.Port Shepstone Techno Hub

04. LOGISTICS

10.Avoca Nodal Development

11.Catoridge Logistics Hub

12.Keystone Logistics Hub

13. Warwick Avenue Precinct Development

05. MANUFACTURING

14.Afristarch 15.Biotech Africa 16.Chlor-Alkali Plant

17.EVM NPCC

18.Metalum Iron & Steel PTY LTD 19.Smartway SA

06. PHARMACEUTICALS

21.Thring Kunene (Pty) Ltd 22.Xylomed Pharmaceutical

07. PROPERTY DEVELOPMENT

23. Automotive Supplier Park24. Durban Point Waterfront Development

25. Eldorado Estate26. King Cetshwayo Private Hospital

28. La Mercy Memorial Park
29. Ntshongweni Development
30. Oceans Mall uMhlanga

31. Renishaw Coastal Precinct 32. Whetstone Business Park 33. Zululami Coastal Residential Estate

08. RENEWABLE ENERGY

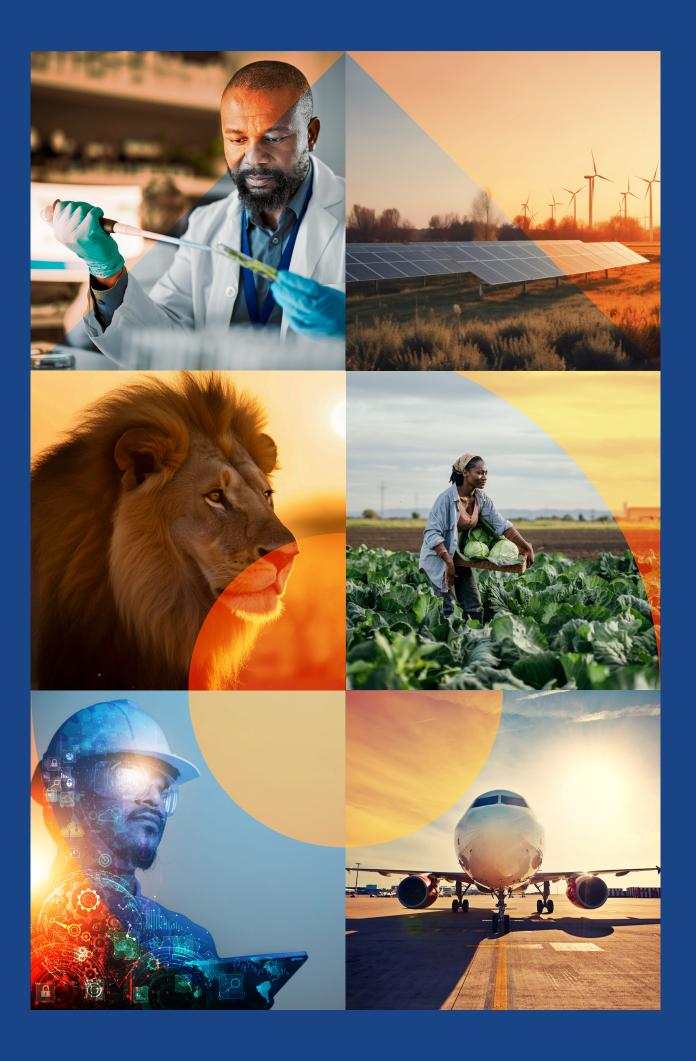
34. Pro-Africa Group

09. TOURISM

35. Inanda Amatata Mountain Project

36. Royal Shakaland

37. KwaZulu-Natal-iLembe Film, Production and Entertainment Hub



01



AGRICULTURE

OVERVIEW

Agriculture as a sector, together with its downstream activities, contributes 15-16% of the Gross Geographic Product of KwaZulu-Natal. Due to the good reliable rainfall and fertile soils, the region's agricultural sector has become very productive, and is known for its specialist capability in several types of farming. The province has a total of 6.5 million hectares of land for farming purposes of which 82% is suitable for extensive livestock production and 18% is arable land.

KwaZulu-Natal has a competitive and comparative advantage across different parts and bio-resource bases of the province resulting in varying agricultural economic development opportunities to recover and boost the provincial economy. The agricultural sector specifically was gradually recovering since the global financial crisis 2008 to 2009. However, as referred to in the introduction above, the COVID-19 pandemic, climate change and other challenges have made its mark on the sector.

TYPES OF AGRICULTURE

The agricultural sector is focused mainly on the following:

Crops: Sugarcane, maize;

norticulture: Sub-tropical fruits especially pineappies, bananas,

cashew nuts, potatoes and other vegetables;

Livestock: Beef, sheep (mutton and wool), pork and poultry; and **Forestry:** SA Pine, Saligna, Black Wattle, Eucalyptus, poplar.



DUZI FORESTRY ENGINEERS

ECONOMIC SECTOR:
AGRICULTURE & AGRO-PROCESSING

DESCRIPTION AND BACKGROUND

Duzi Forestry Engineers (Pty) Ltd is a 100% Black-owned business and a member of NAFCOC. The business was previously involved in the forestry sector as an exporter of round logs in 2018 / 2019. The business is currently not trading. It is reported that, during the time that the business was exporting logs, the logs were primarily used in the manufacture of plywood furniture in the destination countries. In 2019, Duzi Forestry Engineers started to investigate the possibility of setting up its own plywood manufacturing facility in South Africa with a view to adding value as close as possible to the plantations from which it is to procure the log supply.

During the investigation process, Duzi commenced discussions with both SAFCOL (as a supplier of roundwood) and MassBuild T/A Builders Warehouse (as a possible off-taker of the products in the main). The latter was reported to have committed to some volume off- take and, as such, intends to list the products in all its chain stores regionally and nationally should it meet all the required standards in terms of cost and quality. It is proposed that the plant will be located at the Farm Ngomi 729 HU adjacent to the SAFCOL Ngome plantation at the AbaQulusi Municipality. Farm Ngome is an old sawmilling facility belonging to Ngome Timber CC. It lies approximately 78 kilometers east of Vryheid and 31 kilometers northwest of Nongoma.

This business has entered into a pine logs supply agreement with SAFCOL, signed a Ngome Timber Plant purchase agreement and signed an off-take agreement with the Spar Group for Build It Hardware nationally.



TOTAL INVESTMENT VALUE

R135 Million

JOBS CREATION

150 permanent jobs

PROJECT STATUS

Duzi Forestry Engineers has applied for funding at KZN Growth Fund, IDC and the DTIC

RESPONSIBLE INSTITUTON

Trade and Investment KwaZulu-Natal

PROJECT MANAGER

Name: Thami Bacela

Position: Investment Promotion Manager

Contact details: +27 71 877 5329

thami@tikzn.co.za

DUZI FORESTRY ENGINEERS

Name: C.L. Sibambo

Position: Managing Director

Contact details: +27 62 772 585

sibamboc@duziforestry.co.za



ETHALA BIOFUELS

ECONOMIC SECTOR: AGRO-PROCESSING

DESCRIPTION AND BACKGROUNDeTHALA BIOFUELS

- eThala BioFuels is a South African BEE Level 1, 100% Black-owned and Black female-led company, with locals having a reserved stake through their land contribution. The project entails biorefinery of sweet sorghum (iMfe) syrup to biodegradable, renewable biomaterials (Bagasse; Bioethanol; Farnasene; Biogas) that can be processed to create bioelectricity, heat and power, biofuels, bio-base oils,renewable jet fuel, renewable diesel, with CO2 and biofertilizer, as sellable by-products.
- 35,000 ha of land has been secured from the communities for plantation of raw material.
- Whilst the bioethanol policy is in discussion, the project promoter has prioritised production of biodegradable lubricants from sweet sorghum. This initiative is supported by a technological partner from USA, Novvi. The project promoter has approached IDC and African Development Bank for Funding.
- The energy that will be generated from biomass (waste from iMfe) will generate 30 MW of electricity, which can supply 30,000 households. Job opportunities will largely benefit Black communities from the plantation phase through to the processing phase.

TOTAL INVESTMENT VALUE

R5 Billion (\$342 Million) at full completion



JOBS CREATION

Temporary Jobs: 5,000 **Permanent jobs:** 200

PROJECT STATUS

- Project pre-feasibility, business plan and project costings completed.
- Feasibility and preliminary designs are in progress.

FINANCED BY

Project seeking private investors.

PARTNERSHIPS

- National and provincial government
- Private sector
- Local government

RESPONSIBLE INSTITUTION CONTACT DETAILS			PROJECT	PROJECT PROMOTER			
Name:	Innocent Hlongwana		Name:	Pita Jabulani L Mbatha			
Position:	Promo	al Manager: Investment tion Trade & Investment ılu-Natal	Position:	eThala Group COO			
Contact details: +27 31 368 9600		Contact de	Contact details: +27 83 760 2900				
innocent@tikzn.co.za		pita@ethala	pita@ethala.co.za				

INCASA FOODS

ECONOMIC SECTOR: AGRO-PROCESSING

D LOCATION In the heart which was when she

DESCRIPTION AND BACKGROUND

Incasa Foods PTY (LTD) is an agro-processing company passionate about quality natural food, based in the heart of KZN in Durban City. It is a product vision, which was born out of Thabisile Danisa's home kitchen when she lost her employment.

All Incasa products have been tested and approved by an independent lab, certified as Halaal, and bear a Proudly South African stamp of approval.

The company produces sauces of different flavours and sizes. At the moment, Incasa Foods produces the flowing sauces: BBQ Sweet (Shelela), Lemon & Herb (Nqandamathe), Extra Hot Periperi, and Hot Chilli (Babazala). All of the sauces are packed in 125ml, 250ml and 440ml bottles.

TOTAL INVESTMENT VALUE

R52 Million

POTENTIAL JOBS

110 direct and indirect

PROJECT STATUS

The business successfully completed its pilot stage. Intends to conduct a feasibility study. EIA enquiry has been lodged with EDTEA Bankable business plan is needed.

REGULATORY REQUIREMENTS

Incasa Foods is Halaal accredited.

Bears a proudly South African Stamp of approval.

In the process of gaining SABS approval.

PARTNERSHIPS

HARRY GWALA MUNICIPALITY

- DSBD
- DTIC Incentives



RESPONSIBLE INSTITUTION Trade and Investment KZN, Project Promoter RESPONSIBLE INSTITUTION CONTACT DETAILS Name: Thami Bacela Name: Position: Investment Promotion Manager Contact details: +27 71 877 5329 Contact details: thami@tikzn.com thabisile@incasafoods.co.za If there is interest in this project, please contact both the project promoter

ECONOMIC SECTOR:

AGRO-PROCESSING

DESCRIPTION AND BACKGROUND

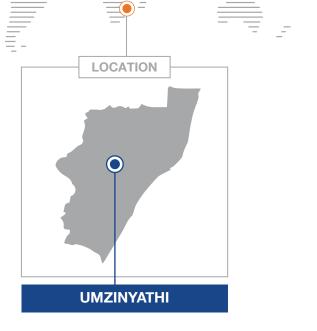
MASIBUMBANI

This woman-owned business is based in the deep rural community of Mbulwane in Greytown. It focuses on agroprocessing, where milk is used to make yoghurt and maas. Currently, the business sources milk from the Department of Agriculture (Cedara). It supplies the Aheers Supermarket in Greytown and local community of Mbulwane.

The yoghurt and maas have been tested and certified good for human consumption. The products of Masibumbane have low fat quantity. The business understands that most of its customer are people who are health conscious and prefer low fat content.

The business needs to establish a proper dairy factory that is compliant, and source industry equipment to facilitate any form of milk handling by human beings. It also needs refrigerated vehicles and milk tanks to keep the products in a good state for extended periods.





TOTAL INVESTMENT VALUE

R40 million

POTENTIAL JOBS

200 permanent jobs

PROJECT STATUS

Capital-raising phase

FUNDING STATUS

New investment, within the capital-raising phase

RESPONSIBLE INSTITUTION

Trade and Investment KZN, Project Promoter

Name: Thami Bacela

Position: Investment Promotion Manager

Contact details: +27 71 877 5329

thami@tikzn.co.za

MASIBUMBANE (PTY) LTD

Name: N. Ncengwa

Position: Managing Director

Contact details: +27 72 346 9360

ntombifuthincengwa1@gmail.com

NYAME ADOM FARMING MORINGA

ECONOMIC SECTOR: AGRO-PROCESSING

DESCRIPTION AND BACKGROUND

Nyame Adom Farming Moringa is a woman-owned agribusiness based at King Cetshwayo District Municipality. It focuses on moringa primary production, agro-processing, and manufacturing of moringa-fused products.

Business focus: to establish a proper moringa seedling nursery, and to build a moringa factory with industrial equipment and vehicles,

Primary production – includes production of moringa seedlings through propagation or planting of seeds, intends to own moringa seedling nursery. It owns open fields where moringa is planted and buys moringa leaves from other farmers.

Agro-processing – moringa leaves are dried up and crushed into powder.

Manufacturing - moringa powder, moringa capsules, moringa instant porridge, moringa jelly for lips and body





TOTAL INVESTMENT VALUE

R40 Million

POTENTIAL JOBS

200 permanent jobs

PROJECT STATUS

Capital-raising process

FUNDING STATUS

New investment, in the capital-raising process

RESPONSIBLE INSTITUTION AND CONTACT DETAILS

Trade and Investment KwaZulu Natal

Name: Thami Bacela

Position: Investment Promotion Manager

Contact details: +27 71 877 5329

thami@tikzn.co.za

NYAME ADOM FARMING

Name: Ms K. Dumakude

Position: Managing Director

Contact details: +27 72 346 9360

khrdm73@gmail.com

UMHLABUYALINGANA MACADAMIA DEVELOPMENT PROJECT

ECONOMIC SECTOR:
AGRICULTURE & AGRO-PROCESSING

DESCRIPTION AND BACKGROUND

MAC SA (Pty) Ltd was established to provide professional technical and financial support to the Tembe, Mabaso and Mbila Traditional Authorities, through their plantation-operating entity TMM (Pty) Ltd.

The project entails the transformation of 30,000 hectares of plantations and adjacent land, from blue-gum plantations to a macadamia sectoral hub, over the next ten years. This will be done with, and for, the Tembe, Mabila and Mabaso communities as represented by their development trusts and operating entity, TMM Forestry.

The programme is community owned with a focus on labour-intensive production methods, entrepreneurial development and environmental regeneration.

As first phase, 3,000 hectares have been allocated, which is being developed in phases. The first phase is the establishment phase and consists of Phase 1A, which contains three nurseries, a training facility and 1,000 hectares of macadamia (200,000 trees) being planted from 2019 to 2021. The second element of phase one represents a further 2,000 hectares rolled out from 2021 to 2022 (Phase 1B). Further phases in sections of up to 3,000 hectares per subsequent phase, are being planned both inside the plantation area and also adjacent to it, and include a dedicated project for woman ownership.

By year five, an entrepreneurial development centre - as part of the district and local municipal local economic development programmes and a processing facility - are being planned.



TOTAL INVESTMENT VALUE

R3,2 Billion (\$219 Million)

JOBS CREATION

Temporary Jobs: 20,000 jobs **Permanent Jobs:** 10,000 jobs

FINANCED BY

Blended finance from government and private sector. Both domestic and international investors are sought for the programme.

PARTNERSHIPS

MAC SA with TMM, via Tembe, Mabaso and Mbila Traditional Councils. Umhlabuyalingana Municipality. Provincial and National Government Departments.







PROJECT STATUS

A detailed business plan has been developed for the phased implementation of this project, to establish macadamia orchards on at least 30,000 ha in th Tembe, Mabaso and Mbila Traditional Authority areas. The project is planned and implemented as a formal partnership between MAC SA (Pty) Ltd and TMM (Pty) Ltd. On the basis of this business plan, the former National Department of Agriculture Forestry and Fisheries (DAFF) has released the first 3,000 ha for conversion from timber plantation to macadamia orchards.

The Provincial Department of Agriculture and Rural Development (DARD) has also assessed the project, and has confirmed feasibility based on the business plan as submitted.

DARD has already awarded a grant of R20 million to the project to commence with implementation on the first 300 ha of the released land. This grant, as well as funds raised by the partnership itself, has facilitated the purchase of the first 70,000 macadamia trees, which are already on site in three holding nurseries established for this purpose. Earth-moving equipment, infrastructure for the required irrigation, and fencing have also been acquired and are being installed and erected on the first 300 ha.

The business plan and financial model have been presented to numerous potential funders, including the Land Bank.

RESPONSIBLE INSTITUTION & CONTACT DETAILS Name: Queen Mkhize Position: Project Manager: Investment Promotion Contact details: +27 31 368 9600 +27 31 368 9612 +27 86 501 3970 queen@tikzn.co.za

02



AVIATION

OVERVIEW

The aviation sector plays a crucial role in the global economy by facilitating the flow of trade, tourism, and investment. The COVID-19 pandemic has had an unparalleled direct impact on the aviation sector. Global air passenger traffic and airport revenue both declined by 66% (IATA/ACI) in 2020. International air passenger traffic and tourism receipts (expenditure of international inbound visitors) fell by 60% and 65.9% respectively. This was mainly driven by government restrictions that stifled economic output and closure of borders and travel bans imposed on countries due to multiple waves of new infections.

The province is home to the King Shaka International Airport (KSIA), a primary airport which is owned and managed by Airports Company South Africa (ACSA). Situated between Durban and Richards Bay, the airport has a substantial intercontinental, regional and domestic route network that is well integrated into the ACSA route network; and offers the province with access and seamless connectivity to global markets. Through Durban Direct, the province has developed the Route Development Strategy in order to enhance air connectivity and position the province as a destination of choice.

In an increasingly globalised world, the role of airports as attractors for investment and growth is increasing. This concept, known as the Aerotropolis, airport region, or airport city, essentially recognises the role of airports as drivers for growth.

This requires a framework that assists to direct national, provincial and local government spending to maximise growth opportunities; attract foreign direct investment to grow the manufacturing, logistics, commercial, industrial, transport and tourist sectors; attract national and local investment through growth of new business rather than relocation of existing business and provide a framework that encourages and facilitates co-ordinated, aligned and sustainable regional growth.

Through the provincial Integrated Aerotropolis Strategy, the province aims to develop the Durban Aerotropolis as a purpose-built city that will enhance urban and national competitiveness through improved multi-modal transport access and planned, coordinated, aviation-linked commercial development, making the airport, surrounding areas, and the entire province more economically efficient, attractive and sustainable.

There are also nine regional, or secondary, airports in KZN owned by municipalities and operated either as part of a municipal department, or by an appointed management company, or in one case by a concessionaire. In addition, the province is also home to approximately 20 landing strips of strategic importance scattered across the province. For example, airfields at Himeville, Kokstad, Manguzi and Hluhluwe all play a critical role in the delivery of emergency services and tourism.

There are discussions underway to have feeder services between the KZN regional airports and KSIA to ensure provincial connectivity. This would position KSIA as a central hub around which the network operates. The proposed connectivity of regional airport to KSIA has the potential to support and grow tourism, investment and promote inclusive economy by providing access to markets.



MARGATE AIRPORT DEVELOPMENT

ECONOMIC SECTOR: AVIATION

DESCRIPTION AND BACKGROUND

Infrastructure upgrade, including terminal building, parking areas, runway, commercial precinct and external connecting roads.

TOTAL INVESTMENT VALUE

R2,8 Billion (\$191 Million)

JOBS CREATION

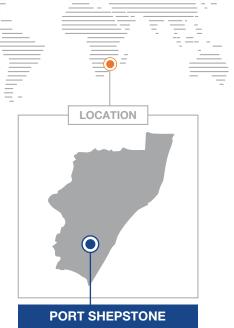
Temporary Jobs: 800 jobs **Permanent Jobs:** 300 jobs

PROJECT STATUS

- Feasibility studies have been completed
- Project business plan available
- Suitable and identified

FINANCED BY

- Government (mainly bulk infrastructure)
- Project seeking private investors for top structures



PARTNERSHIPS

- Ray Nkonyeni Municipality
- Department of Economic Development
- Tourism and Environmental Affairs
- Private Sector



RESPONSI	BLE INSTITUTION &	CONTACT DETAILS	PROJECT PROMOTER				
Name:	Ms. Thokozani Chil		Name:	Ms Nelisiwe Makhaye			
Position:	Project Manager: Ir	nvestment Promotion	Position:	Manager: Investment Promotion & Marketin			
Contact:	+27 31 368 9600	+27 31 368 9655	Contact:	+27 39 682 3881	+27 39 682 3883		
thokozani@tikzn.co.za www.tikzn.co.za		nelisiwe@uscda.org.za		www.uscda.org.za			
If there is in	ntarget in this project	nlease contact both the project	et promoter a	t the responsible instit	ution and the project		

ECONOMIC SECTOR:

AVIATION

DESCRIPTION AND BACKGROUND

VIRGINIA AIRPOR

REDEVELOPMEN

Virginia Airport will be redeveloped by eThekwini Municipality in conjunction with a private developer through an Expression of Interest (EOI).

The redevelopment of Virginia Airport entails a mixed-use precinct envisaged to be anchored by high-end residential units, tourism and leisure elements.

The 26.25 hectare of land is owned by eThekwini municipality and is currently zoned as an airport. From 2012-2019, the City undertook various feasibility studies to investigate alternative and optimal use of the site to advance the economic development aspirations of the City, which concluded that the site was no longer suitable to be utilised as an airport for a variety of reasons. The vision of the municipality is to redevelop Virginia Airport into a financially viable mixed-use node.

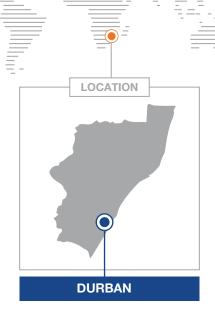
The most important ingredient of this development is the private sector, and hence - in order to materialise this development - the project must be privately funded to be a financially viable and sustainable venture.

TOTAL INVESTMENT VALUE

R10 Billion

POTENTIAL JOBS

Construction Jobs: 51,500 Operations Jobs: 20,000



FINANCED BY

Private Developer and Metropolitan Municipality

PARTNERSHIPS

Private Sector and eThekwini Municipality

PROJECT STATUS

- Real Estate has completed with statutory processes for Land Release.
- A Transactional Advisor has been appointed through GTAC to assist with the review of existing information, finalise the RFP tender document and provide procurement advice on the PPP approach, as well as finalising the appointment of the developer.

RESPONSIBLE INSTITUTION CONTACT DETAILS			PROJECT PROMOTER			
Name:	George Mohlakoana		Name:	Name: Phumlani Zondi		
Position:	and Pl	Economic Development anning Cluster: Catalytic Projects Thekwini Metro	Position:	Economic Development and Planning Cluster, Catalytic Projects Unit, eThekwini Metro		
Contact details: +27 31 311 4747		Contact details: +		+27 31 312 2883		
george.mohlakoana@durban.gov.za			phumlani.zondi@durban.gov.za			

03



ICT

OVERVIEW

ICT & E comprises a combination of manufacturing and service industries which capture, transmit and display data and information electronically. It includes all hardware (computers) and software which stores, receives, transmits or retrieves information as well as electronic components and services, such as tele-communications.

South Africa's ICT sector is regarded as key to economic growth and long-term sustainability and the 20 000 companies in the country, currently contribute an estimated 8% to its GDP. The three main hubs are Gauteng, the Western Cape and KwaZulu-Natal. This province has become an attractive destination for ICT investment due in part to its infrastructure and existing manufacturing base, and this has seen the creation of 12 digital community hubs, including in its rural hinterland in order to improve access to digital information by all communities.

Further more, it is home to an established and thriving services-based economy with global ICT connectivity and a flourishing global business services (GBS) and business process outsourcing / services (BPO/S) sector.

Despite the negative impact of load-shedding and slow economic growth on the country, there is optimism in the South African ICT industry due in part to technology products forming the foundation for addressing problems related to load-shedding. Companies have upgraded their connectivity, including investments in backup fibre, LTE, and 5G, to provide redundancy amidst network problems. As was the case with the rest of the globe, the local ICT sector also thrived during the Covid-19 pandemic and total sector revenue increased from R238 billion (2019) to R243 billion (2020) as government and the private sector rushed to implement digital processes.

Similarly, the country's e-commerce sector grew from R14 billion in 2018 to R30 billion two years later. According to the 2022 State of the ICT Sector in SA report total fixed internet and data revenue decreased by 7.3%, from R25 billion in 2020 to R23 billion in 2021. Furthermore, over a seven-year period, total fixed internet and data revenue increased by 1.1%. However, there was a slight decline in telecoms services, with revenue decreasing by 0.5%, from R201 billion in 2020 to R200 billion in 2021.

The country remains one of Africa's top ten countries in terms of high data costs and this is reflected in the fact that in 2021, only 38.13 million South Africans out of a population of more than 60 million were active internet users. Despite this, South Africa is one of the continent's biggest marketplaces for information and communications technology (ICT with a technological leadership in the areas of mobile software, security software, and online banking services.



PORT SHEPSTONE TECHNOLOGY HUB

ECONOMIC SECTOR:
INNOVATION AND TECHNOLOGY SECTOR

DESCRIPTION AND BACKGROUND

The development entails the establishment of Port Shepstone Technology Hub and Film Studio. The infrastructure requirements to support include:

Bulk internal infrastructure – roads, electricity, sewer and parking facilities.

One-Stop-Shop Government Services Block

TOTAL INVESTMENT VALUE

R136 Million (\$10 Million)

JOBS CREATION

Temporary Jobs: 300 jobs **Permanent Jobs:** 150 jobs

PROJECT STATUS

Pre-feasibility study has been completed. Project business concluded. Suitable land identitied.

PARTNERSHIPS

Provincial Government Ugu South Coast Development Agency Local Municipality



FINANCED BY

Government will provide bulk infrastructure and private investors are sought for the establishment of innovation hub and film studio.



RESPONSIBLE INSTITUTION & CONTACT DETAILS PROJECT PROMOTER Thokozani Chili Nelisiwe Makhaye Name: Name: Manager: Position: Project Manager: Position: **Investment Promotion** Investment Promotion & Marketing Contact: Contact: +27 31 368 9600 +27 31 368 9655 +27 39 682 3881 +27 39 682 3883 nelisiwe@uscda.org.za thokozani@tikzn.co.za www.uscda.org.za

04



LOGISTICS

OVERVIEW

In the modern economy, logistics are essential for the sustainable and equitable economic development of all regions of the nation, improved trade logistics infrastructure, comprising roads and highways, ports, trains, airports, especially dry ports, warehousing infrastructure, and labs and testing facilities, is required. To satisfy customer needs, logistics refers to the management of the movement of commodities from the point of origin to the site of consumption. In a nutshell, logistics is all about getting the right product to the right consumer at the right time and location in the correct quantity and quality.

South Africa has one of the most developed logistics sectors in the world, which supports the continent's second-largest economy. Both domestic and foreign companies doing business in Africa use South Africa as a gateway. The effectiveness of the logistics system has been limited by inadequate funding for infrastructure construction and upkeep. Even though this feature reduces efficiency, there is still room for investment and progress. The logistics environment in South Africa is the most advanced on the continent. The opportunity exists for collaboration in infrastructure development projects, and for innovation for operational efficiency improvements. The objective is optimal efficiency of an adequately capacitated internal logistics infrastructure system. Problems are recognised, and some initiatives are in progress to alleviate inefficiencies and constraints.

The second-largest economy in Africa is served by the South African logistics industry. It is a useful entry point into the African continent because of its prior experience and existing networks. The industry is, nevertheless, hampered by fundamental inefficiencies On the one hand, this poses a hurdle to economic growth, but on the other, it offers potential for joint development of novel solutions and methods of improving efficiency. The South African government's recently announced emphasis on infrastructure development is suggestive of prospects in this area.

The era of commerce and export has changed, and KwaZulu-Natal's ports, logistics providers, and merchants are primed to seize new opportunities. The province not only boasts a prime location on the Indian Ocean, but it also has outstanding infrastructure that is constantly being renovated. The Dube Trade Port Multi nodal transport system is the first in South Africa and has been successful in attracting local and foreign investors. The future for KwaZulu-Natal logistics system seems bright with opportunities presenting themselves over the years and during the floods in 2022.

Dry port logistics is equally important and is growing within the N3 corridor in KwaZulu-Natal. It is an important sector for growth and development as it is affecting the efficiency and effective trade of goods for domestic and export markets in the future.



AVOCA NODAL DEVELOPMENT

ECONOMIC SECTOR: INDUSTRIAL (LOGISTICS AND WAREHOUSING)

DESCRIPTION AND BACKGROUND

The three sites comprising the Avoca Nodal node were owned by Corobrick and used to mine clay for brickmaking. These are now being sold for redevelopment purposes.

The Avoca Nodal Development consists of three precincts ideally located along the N2 corridor. The precincts consist of the Brickworks and Northfields industrial developments, and the Caneridge residential development. The municipality will be funding some of the bulk infrastructure (i.e. upgrading of Old North Coast Road) for the development of this node.

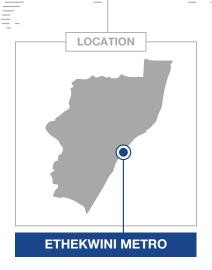
PROJECT VALUE

R10.1 Billion

NO OF JOBS

Construction Jobs: 51 500 Operations Jobs: 19 000





PROJECT STATUS

Implementation: Brickworks Phase 1 has commenced, and commencement with Phase 2 of the top structure began in January 2023, following the approval of building plans in Dec 2022. The City resolved to commence with the construction of the municipal-owned portion of the road.

A section 24 BAC report was supported by BAC on 22 Dec 2022.

The LOA was issued on 10 February 2023, site handover was done on 20 February 2023 and construction will commence mid- March 2023.

PARTNERSHIP

Investec and JT Ross (Private Developers) and eThekwini Municipality

RESPONSIE	LE INS	TITUTION CONTACT DETAILS
Name:	George	e Mohlakoana
Position:	Cluste	mic Development and Planning r, Head: Catalytic Projects Unit, wini Metro
Contact det	ails:	+27 31 311 4097
george.mohl	okoana(@durban.gov.za

PROJECT I	PROMO [*]	TER			
Name:	Steve	Angelos			
Position:	Cluste	Economic Development and Planning Cluster, Catalytic Projects Unit, eThekwini Metro			
Contact de	tails:	+27 31 311 4097			
steve.angel	os@durb	an.gov.za			

CATO RIDGE LOGISTICS HUB

ECONOMIC SECTOR: INDUSTRIAL LOGISTICS

DESCRIPTION AND BACKGROUND

Cato Ridge Logistics Hub is being promoted and developed by Cato Ridge Logistics Hub Consortium which has been established to spearhead the development of the Cato Ridge Dry Port.

This is a private sector and AmaXimba-community

This is a private sector and AmaXimba-community -driven development, wherein the community has an equity participation in the development project and secondary activities.

Cato Ridge Freight and Logistics Hub ("also known as Dry Port) is a logistics, warehousing and light industrial precinct as envisaged by the eThekwini Local Area Plan for the Cato Ridge Node. This Dry Port will be the catalyst for the Cato Ridge Nodal Development, as well as playing a critical role in the decongestion of the CBD and Port by improving logistics efficiencies on the N3 / SIP2 Corridor.

The key components of the development are:

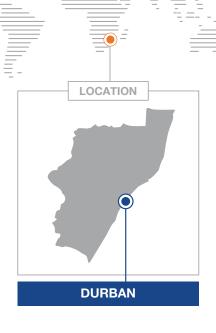
- Road/Rail Intermodal Container Terminal
- Mega Truck Stop and Staging Facility
- Logistics and Industrial Park Tank Farm.

TOTAL INVESTMENT VALUE

R18 Billion

POTENTIAL JOBS

Construction Jobs: 10,000 Operations Jobs: 2,000



PROJECT STATUS

Pre-implementation (project masterplan and feasibility have been completed).

WULA required for the KwaXimba Interchange. SPLUMA to be initiated for the intermodal facility.

PARTNERSHIP

eThekwini Municipality, SANRAL, KZN DoT, Transnet; TIKZN; Cato Ride Logistics Hub Consortium; AmaXimba Development Trust (Local Community), Assmang

FUNDING STATUS

Blended finance from government and private sector, both domestic and international

RESPONSIB	BLE INSTITUTION CONTACT DETAILS			PROJECT PROMOTER		
Name:	George	e Mohlakoana		Name:	Tshepi	so Kobile
Position:	Economic Development and Planning Cluster, Head: Catalytic Projects Unit, eThekwini Metro			Position:	Cluste	mic Develo r, Economic wini Metro
Contact det	ntact details: +27 31 311 4097			Contact det	ails:	+27 31 31
george.mohl	okoana(@durban.gov.za		themba.mas	imula@c	durban.gov.

If there is interest in this project, please contact both the project promoter at the responsible institution and the project manager to ensure that your query is addressed promptly.

1 7841

ppment and Planning c Development Unit,

KEYSTONE LOGISTICS

ECONOMIC SECTOR: LOGISTICS

DESCRIPTION AND BACKGROUND

Keystone Park is being developed by Rokwil Property Development into a new, modern, fully serviced, secure logistics park on the N3, Western KZN Corridor.

Keystone Park is a new 152-hectare logistics, warehousing and light industrial precinct on the N3, at the Hammarsdale Interchange. The development is being undertaken by Rokwil Property Development, which aims to turn Keystone Park into the best-functioned, new, modern, fully serviced, secure and managed logistic park in KZN. It is located 46km west of Durban inner city.





TOTAL INVESTMENT VALUE

R6 Billion

POTENTIAL JOBS

Construction Jobs: 3,500 Operations Jobs: 6,500

PROJECT STATUS

- Implementation Phase 1 of the MR-385 is shovel ready.
- WULA authorisation currently in progress for the implementation of Phase 2 of the MR-385

PARTNERSHIP

To engage with DTIC-BIS, KZN Growth Fund for project fund

FUNDING STATUS

Private Developer and Municipality

RESPONSIBLE INSTITUTION CONTACT DETAILS

Name: George Mohlakoana

Position: Economic Development and Planning Cluster, Head: Catalytic Projects Unit, eThekwini Metro

Contact details: +27 31 311 4097

george.mohlokoana@durban.gov.za

PROJECT F	PROMO	TER
Name:	Mr Ste	ve Angelos
Position:	Cluste	mic Development and Planning r, Catalytic Projects Unit, wini Metro
Contact det	tails:	+27 31 311 4097
steve.angelo	s@durb	an.gov.za

WARWICK AVENUE PRECINC DEVELOPMENT

ECONOMIC SECTOR: LOGISTICS (TRANSPORT HUB)

DESCRIPTION AND BACKGROUND

The project comprises the Berea Station mall, concourse upgrade, trading stalls, the flyover, a multi-purpose taxi holding facility, improved pedestrian walkways, pedestrianisation of Julius Nyerere (formerly Warwick) Avenue, a public square, modernisation of the Early Morning Market and the English Market. Other departments like Human Settlement haveidentified the Warwick area as a precinct to increase social housing and student accommodation to maximise the close proximity to public transport. Warwick Precinct accommodates a vast number of commuters, and the area has therefore developed, inter-alia, into a major economic node, both in terms of informal and formal economic activities. It is the city's major transport hub, where all the forms of transport (i.e. rail, buses, taxi) meet and, according to a traffic study done in 2007, it recorded 350,000 commuters per hour.

Warwick Precinct accommodates a vast number of commuters, and the area has therefore developed, inter-alia, into a major economic node, both in terms of informal and formal economic activities. It is the city's major transport hub, where all the forms of transport (i.e. rail, buses, taxi) meet and, according to a traffic study done in 2007, it recorded 350,000 commuters per hour.



TOTAL INVESTMENT VALUE

R2.5 Billion (\$171 Million)

JOBS CREATION

Temporary Jobs: 4,000 **Permanent Jobs:** 1,800

FINANCED BY

eThekwini Metro

PARTNERSHIPS

Ethekwini Municipality PRASA

Berea Station Mall (Pty) Ltd PRASA - implementable plans with committed



PROJECT STATUS

- Pre-implementation design for the taxi-holding facility is underway. Traffic Impact Assessment is being undertaken by SMEC to guide IRPTN routes in the Warwick Precincts.
- PRASA revised master plan for Berea station, to address needs of informal traders and also allow for construction of a mall on the roof of the station.
- Increased Joint Operations with SAPS for crime prevention and management (crime hotspots, drugs and weapons, etc), including areas around M4 and Albert Park.
- Department of Higher Education and Tertiary institutions to work with the City on the development of an integrated plan for safe and appropriate student accommodation facilities that meet required quality standards around the precinct.
- Private investors are sought for the project.



RESPONSIE	BLE INS	TITUTION CONTACT DETAILS
Name:	George	e Mohlakoana
Position:	Cluste	mic Development and Planning r, Catalytic Projects Unit, wini Metro
Contact det	ails:	+27 31 311 4747
george.mohl	okoana(@durban.gov.za

PROJECT P	ROMO ⁻	TER	
Name:	Themb	oa Masimula	
Position:		mic Development and Planning r, Catalytic Projects	
Contact details:		+27 78 802 9773	
+27 31 368 9	9612	+27 86 501 3970	
themba.mas	imula@c	durban.gov.za	

SOUTH EAST BULK OPERATIO

ECONOMIC SECTOR: LOGISTICS

BACKGROUND

South East Bulk Operations (Pty) Ltd ("SEBO") is a newly formed company by two well-established and growing players in the logistics industry in South Africa and the SADC region, namely, Reload Logistics Group and Talis Group.

DESCRIPTION

SEBO will develop an import and export facility in a congested area with a potential for high growth exposure related to the Company's priority sectors (metal beneficiation is a priority sector). The commodities comprise of minerals and metals, mainly copper and chrome, and copper concentrate and sulphur, together with other commodities such as fertilizer, coal, general cargo, and project cargo. SEBO plans to build a world-class warehouse facility that will create a new opportunity for both local and international players to export or import goods into and from South Africa and beyond. Warehouse management encompasses, goods storage facility and how to store them effectively to aid in increasing business efficiency. This is critical for any supply-based business where goods are for sale or distribution.

TOTAL INVESTMENT VALUE

R452,235,743.00

SOURCES OF FUNDING

The investor has private funding and from shareholding equity contribution

FUNDING GAP (ZAR)

R150 000 000.00

FUNDING STATUS

Blended finance from government and private sector, both domestic and international.



NO. OF JOBS TO BE CREATED

The project will create 250 permanent jobs in its operations.

PARTNERSHIPS

• Transnet, Reload Logistics, Talis Fleet

PROJECT STATUS

A detailed business plan has been developed for the implementation of this project. The project is currently in pre-implementation and undertaking land assessments.

- The Board approved the project and land secured in Phase 1A.
- RBIDZ allocated 12,34 Ha.
- The project was presented to the Environmental Review.
- Committee on 08 November 2022.

Name:	Thand	okuhle Duze	Name:	Tebogo I	Magashoa
Position:	osition: Investment Promotion Project Manager				+27 (0) 11 301 3605
Contact details:		+27 (0) 31 797 2600, +27 (0) 72 811 7384 Thandokuhle.Duze@rbidz.co.za	www.rb	idz.co.za	

05



MANUFACTURING

OVERVIEW

South Africa has a well-developed an established, diversified manufacturing sector that has shown its resilience and potential to compete in the global economy. The manufacturing sector provides a locus for stimulating the growth of other economic activities, such as services and achieving specific results, such as employment creation and economic prosperity. Manufacturing presents an opportunity to significantly accelerate the country's growth and development. KwaZulu-Natal's manufacturing sector enjoys a significant share of the South African economy and is the second largest in the country with nearly a third of manufactured exports being produced within the province. The sector contributes approximately 15% to the provincial GDP and accounts for approximately 13% percent of total employment in the province.

The largest manufacturing industries in KwaZulu-Natal include the automotive sector, pulp and paper products, rubber and plastics, chemicals and petro-chemicals, food and beverages, as well as textiles and clothing. Some of these industries are briefly outlined below:

AUTOMOTIVE

The province of KwaZulu Natal is home to one of the seven OEMs namely, Toyota South Africa Motors and has two Yellow Metal manufacturers, namely, Bell Equipment and Desmond Equipment. There are approximately 80 major automotive components manufacturers based in the province including Sumitomo Tyres, Smiths Manufacturing, MAHLE Behr, GUD Holdings, Hesto Harnesses, Toyota Tsusho and Toyota Boshoku. In addition, the province boasts several automotive tooling manufacturers including Design Engineering. In 2021 KwaZulu Natal accounted for approximately 28,1% of total light vehicles produced in South Africa and also accounted for 19,7% of total light vehicle exports.

STAINLESS STEEL

There exists in KwaZulu-Natal a well-established stainless steel manufacturing environment catering for the construction of pressure vessels, general tankage, pipe and tube, heat exchangers hollowware, automotive exhausts and the like.

SHIP BUILDING

KwaZulu-Natal has a competent ship-building and repair sector with an excellent skills base. During past years a variety of ocean-going vessels, inclusive of luxury motorised yachts, have been built here. The present the ship-building industry enjoys excellent basic infrastructure, whilst there exist tremendous possibilities along the Durban shoreline for, especially, the construction of ships, boats and parts.

CHEMICALS

The chemical industry is well-developed with a number of large plants and a diverse grouping of specialist medium-sized firms. Downstream there are many SMME chemical formulators, all of which play an important role in the distribution chain. Central to the industry are two large oil refineries which feed the petro-chemical sector.

PLASTICS

KwaZulu-Natal provides nearly a third of South Africa's plastics requirements. This industry, which utilises 150 000 tons of polymer per annum, consists of predominantly small and medium-sized companies.

AEROSPACE AND DEFENCE

The aerospace and defence industry in KwaZulu Natal is still at infancy with fewer players mostly involved in MRO activities of aircrafts and helicopters with one manufacturer involved in the manufacture of aircraft filters, there are however opportunities that can be further exploited and attract potential investments within the industry leveraging on a myriad of factors including, inter alia, the aerotropolis strategy, strong government support, the province's airports, the strength of other economic sectors in the province that can be integrated into the supply chain, and the province's air connectivity.

AFRISTARCH

ECONOMIC SECTOR: MANUFACTURING

DESCRIPTION AND BACKGROUND

This is a manufacturing facility that is looking at a competitive, native and modified starch business in South Africa in response to current shortages that are arising. It considers foods such as maize, wheat, potatoes, rice, cassava, etc. There are fourbroadbased kinds of starch modifications; physical, chemical, enzymatic, and genetic. The flower-like, raw form of starch is extracted from starch crops.

Native starch production is the isolation of starch from plants without further modification. In this form, the starch has a relatively limited range of uses, such as for a thickener, texturizing, binder, stabilizer and setting agents used in food processing and papermaking because of retro-gradation properties. Native starches are used in food products (sauces, desserts, biscuits, etc.) According to the Maize Trust (2014), starch and glucose manufacturing industries consume about 650,000 tons of maize annually in South Africa. South Africa also imports significant volumes of dextrin, which is a starch that is modified from wet-milling of maize.

In 2016, the imported modified starch in the form of dextrin was 6,961 tons. Based on a 65% yield of starch from the 650,000 tons of maize consumed by the starch and glucose industry, South Africa produces 422,500 tons per annum, where Tongaat Hullett produces 95% thereof. AfriStarch is planning to produce 36,500 tons per annum. It is expected to increase the starch production capacity in South Africa by 9% to 459,000 tons per annum.

TOTAL INVESTMENT VALUE

R401 Million



JOB CREATION

Direct: 80

PROJECT STATUS

- · A pre-feasibility study has been completed, which has confirmed market demand for this project.
- Need to conduct a bankable feasibility study and business plan.

PARTNERSHIPSTo engage with DTIC-BIS, KZN Growth Fund for project fund.

FUNDING STATUS

Blended finance from government and private sector, both domestic and international.

RESPONS	IBLE INSTITU	TION	R CONTACT DETAILS	PROJECT	PROMOTER
Name:	Innocent Hlor	ngwana	3	Name:	Shumani Paramela
Position:	GM-Investment Promotion			Position:	
Contact:	+2731 368 96	+2731 368 9655			+27 68 589 1711
innocent@	tikzn.co.za	wwv	v.tikzn.co.za	shumani@	afristarch.co.za

BIO TECH AFRICA

ECONOMIC SECTOR: MANUFACTURING

DESCRIPTION AND BACKGROUND

Bio Tech Africa is a start-up company that plans on setting up a production plant to manufacture biodegradable and compostable granules for the South African plastic industry. The company plans on establishing a production plant in Durban, KwaZulu-Natal.

The company's granules will be used to manufacture carry bags, garbage bags, cutlery, mulch film, straws, sanitary napkins, pins for mulching and weed mats that are created from agricultural materials, that will allow the products to decompose completely, naturally when introduced into the environment.

TOTAL INVESTMENT VALUE

R397 Million

FUNDING STATUS

Blended finance from government and private sector, both domestic and international.

POTENTIAL JOBS

Direct: 250 Indirect: 120

PROJECT STATUS

Project packaging phase

PRODUCTS SPECIFICATION

The developed biodegradable granules have the following specifications:

PARTNERSHIPS

To approach DTIC-BIS and KZN Growth Fund.



- 100% biodegradable on soil, and in marine water (6 to 12 months).
- 100% compostable, both home and industrial composting (3 to 6 months).
- Amenable to processing by conventional techniques.
- Tailored mechanical properties similar to conventional plastics, for example, LDPE (lowdensity polyethylene).
- · Completely plastics free, no plastics added.
- Can be used by any conventional plastics products manufacturer of carry bags, cutleries, etc to produce biodegradable products.
- The product adheres to EN 13432, ASTM D6400, AS 5810, AS 4736, NFT51-800 and ISO 17088.

Position: CM Investment Dremation innerestiman	
Position: GM-Investment Promotion innocent@tikzn.co.	a www.tikzn.co.za
tion: Givi-investment Promotion innocent@tikzn.co.	a www.tikzn.co.za

CHLOR-ALKALI PLANT

ECONOMIC SECTOR:
CHEMICAL MANUFACTURING

DESCRIPTION AND BACKGROUND

The project involves a Chlor-Alkali Plant

The project's unique selling points include:

- · Majority Black women owned
- Import substitution
- · Availability of local and foreign markets

TOTAL INVESTMENT VALUE

R900 Million

FUNDING STATUS

Blended finance from government and private sector, both domestic and international.





JOB CREATION

Temporary: 350 Permanent: 182

FINANCED BY

- The project is partly financed by DFI
- · Project seeking equity partners with funding

PROJECT STATUS

- · Feasibility study and business plan completed
- Signed NDA
- · EIA received
- Final Closure

PARTNERSHIPS

- Private Investors
- · Industrial Development Corporation
- · Department of Trade, Industry and Competition
- Seeking BEE Equity Partner for R165m

RESPONS	SIBLE INSTITUTION & CONTACT DETAILS		
Name:	Simthembile Mapu	Contact:	+27 35 797 2600
Position:	Project Manager: Investment Promotion		
Position:	Project Manager: Investment Promotion		

EMV NPCC

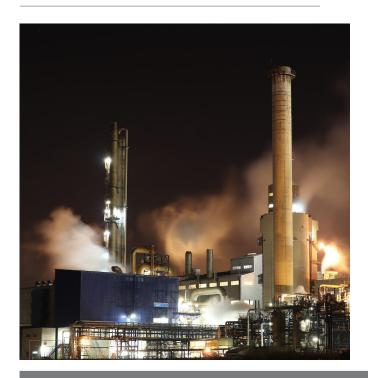
ECONOMIC SECTOR: CHEMICAL MANUFACTURING

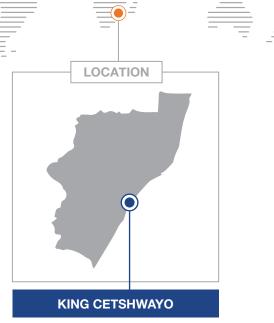
DESCRIPTION AND BACKGROUND

EMV is a 100% Black-owned South African company which intends to manufacture, distribute, and sell Nano Precipitated Calcium Carbonate (NPCC), which is processed from limestone or quicklime (CaO) using a process called high gravity- controlled precipitation (HGCP). NPCC is not currently manufactured in South Africa.

TOTAL INVESTMENT VALUE

R368 670 000.00





JOB CREATION

- Construction Jobs: 150
- · Operational Jobs: 42

FINANCED BY

- IDC
- · Nanomaterials Technology (NM)

PROJECT STATUS

- · Project feasibility study is currently in progress.
- Business Plan readily available
- EIA received
- Financial Closure

PARTNERSHIPS

Seeking Equity Partner for investment value of R28.5 million

RESPONS	IBLE INSTITUTION & CONTACT DETAILS	PROJECT PROMOTER	
Name:	Simthembile Mapu	Name: Sibusiso Ndlovu	
Position:	Executive Manager: Business Development and Support	Position:	
Contact:	+27 35 797 2600	Contact:	
simthembi	le.mapu@rbidz.co.za	ssibusiso.ndlovu@rbidz.co.za	

METALUM IRON & STEEL PTY LTD

ECONOMIC SECTOR: MANUFACTURING

DESCRIPTION AND BACKGROUND

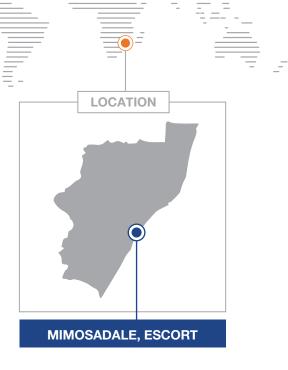
This project is proposing the development, construction and operation of a steel plant at Escort, KZN. The project promoter, together with Inkosi Langa Libalele Municipality, has identified Erf1092 in Mimosadale Escort, a 350ha piece of land, as a possible site for this project.

This will be the only Thermo-Mechanically Treated (TMT) rebar rolling mill in KwaZulu-Natal. The project will adopt various technologies, including green initiatives and power-efficient equipment. The company will also supply billets to various other plants in South Africa with a potential of imports.

Proposed production capacity – MS Billets / Alloys Billets – 130 000 TPA, TMT Bars / MS Structural, Steel / Gutter / Angles / Channels – 125 000 TPA.

Raw Material – Sponge Iron (40%) Scrap (57%) and Other minerals 3% TMT Bars / MS Structural Steel/ Gutter/ Angles/ Channels / pipes Billets.





TOTAL INVESTMENT VALUE

R380 Million

POTENTIAL JOBS

Direct: 250 Indirect: 120

PROJECT STATUS

Project packaging phase

PARTNERSHIPS

To approach DTIC-BIS and KZN Growth Fund.

FUNDING STATUS

Blended finance from government and private sector, both domestic and international.

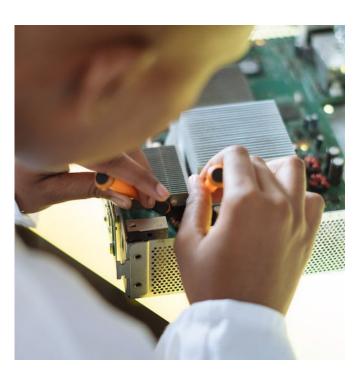
RESPONS	IBLE INSTITU	TION	& CONTACT DETAILS	PROJEC1	F PROMOTER
Name:	Innocent Hlor	ngwan	a	Name:	Shumani Paramela
Position:	GM-Investme	GM-Investment Promotion			
Contact:	+27 31 368 9	-27 31 368 9655 +27 78 802 9764			+27 68 589 1711
innocent@	tikzn.co.za	wwv	v.tikzn.co.za	shumani@	afristarch.co.za

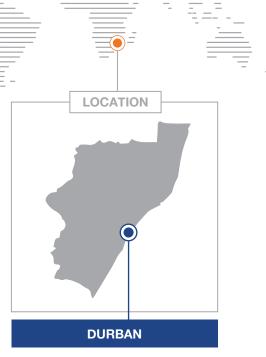
SMARTWAY SA

ECONOMIC SECTOR:
MANUFACTURING OF
CONSUMER ELECTRONICS

DESCRIPTION AND BACKGROUND

SMARTWAY, a black industrialist company, will set up a new consumer electronics manufacturing facility in KwaZulu-Natal. The company, which was announced at the 4th South Africa Investment Conference (SAIC) on Thursday, 24 March 2022, aims to bring quality television sets and mobile devices into the South African and export markets. The manufacturing facility will be equipped for the assembling of various electronic products and the population of circuit boards.





TOTAL INVESTMENT VALUE

R216 Million

JOB CREATION

Direct and Indirect: +200

PROJECT STATUS

· Project seeking private investor

FINANCED BY

- KZN Growth Fund
- DTIC- Black Industrialist Scheme
- Equity partner required to raise 40% of total funding

RESPONS	SIBLE INSTITUTION & C	CONTACT DETAILS	PROJECT PROMOTER		
Name:	Queen Mkhize		Name:	Vivian Padayachee	
Position:			Position:	CEO	
Contact:	+27 78 802 9773		Contact:	+27 83 803 0375	
queen@tik	zn.co.za		vivian@sma	artwaysa.co.za	

ZITHANDE

ECONOMIC SECTOR: MANUFACTURING

DESCRIPTION AND BACKGROUND

Zithande is trading under 3YR Group (Pty) Ltd as a company that predominantly focuses on technology-driven manufacture of sanitary hygiene products. It's a 100% Black-owned company, and is looking at opening up a plant at Dube TradePort. The plant capacity will be making 500,000 pads per day.

- · The product is SABS approved
- Product technology and branding trademark applications are still in progress
- The plant will be operational 24hrs to increase productivity and meet market demand
- The product allows for competitive consumer pricing, encouraging localisation

TOTAL INVESTMENT VALUE

R143 Million





FUNDING STATUS

Blended finance from government and private sector, both domestic and international.

FUNDING STATUS

It is in the process of capital raising.

Looking at options of:

- Blended Finance: Government, Private Sector, Domestic and International investors.
- Target Deby/Equity Split: 60%/40%

POTENTIAL JOBS

80 Direct jobs to be created

PROJECT STATUS

Capital raising process

RESPONSIBLE INSTITUTION & CONTACT DETAILS			PROJECT	PROMOTER
Name:	Andile Buthelezi		Name:	Nondumiso Khumalo
Position:			Position:	
Contact:	+27 60 558 8245		Contact:	+27 64 061 9648
andile@tikz	andile@tikzn.co.za			nde.enterprises

ALUSOUTH

ECONOMIC SECTOR: MANUFACTURING

BACKGROUND

Alu South is a 100% Black-owned and Black women-owned South African company intending to manufacture aluminium rods within the IsiZinda Aluminium property. It is 100% owned by Lone Ranger (Pty) Ltd (Lone Ranger). Lone Ranger, which focuses on manufacturing, the creation of jobs and downstream businesses, established AluSouth to be the operating entity for the aluminium rod plant.

DESCRIPTION

The demand for aluminium rod has been on the rise, driven mainly by high demand for aluminium conductors for renewable energy generation capacity particularly in Europe and following Russian sanctions as Russian Aluminium (Rusal) who supplied around 40% of European market. Also, the local emergence of the requirement of renewable energy generation that will require aluminium conductors has increased the demand for aluminium rod. Aluminium rods are also used as a substitute for copper cable as the cost of aluminium is one-third that of copper and aluminium cables are thus less attractive to thieves. Aluminium rod is a relatively strong alloy that is lightweight compared to most other metals such as steel, brass, and copper. In addition to a high strength-to-weight ratio, aluminium rod also offers corrosion resistance, nonmagnetic properties, and the ability to conduct electricity and heat.

TOTAL INVESTMENT VALUE

R373 Million

SOURCES OF FUNDING

The investor secures funding from the dtic and South32 (debt, equity and loan)

NO. OF JOBS TO BE CREATED

Alu South will create 58 new operational jobs with 22 highly skilled individuals to be hired.



PARTNERSHIPS

South32, IsiZinda, IDC, KZNGF, RBIDZ

PROJECT STATUS

The project is at implementation stages with the lease agreement having been concluded with IsiZinda. Supply Agreement for hot aluminium has also been concluded with South32 and the project has reached financial close. Refurbishment of IsiZinda facility to commence July 2023.

- The project was approved in February 2023 and will be located at Isizinda (Bayside).
- Alu South will be allocated to 17.31 Ha.
- Alu South has concluded the Environmental Impact Analysis process and approved by the competent authority.

RESPONSIBLE INSTITUTION & CONTACT DETAILS						
Name:	Thandokuhle Duze		Name:	: Dwinki Edwin Phala		
Position:	Investr	ment Promotion Project Manager	Contact details:			
Contact details:		: +27 (0) 31 797 2600, +27 (0) 72 811 7384			+27 (0) 82 854 6398	
		Thandokuhle.Duze@rbidz.co.za	www.rbidz.co.za			

BOTÉ **INDUSTRIES**

ECONOMIC SECTOR: MANUFACTURING

LOCATION BOTÉ Industries was established in 2015 by a youth

BACKGROUND

Chemical Engineer, Mr Tebogo Masuku. The company started trading in the supply and distribution of hand-built industrial hoses servicing large and small companies within the KwaZulu Natal region. The company then expanded its footprints to Gauteng, Limpopo and Mpumalanga in the last three years of trading. Most of their serviced clientele are giant mining houses who utilise the rubber hoses for conveyance of slurry, dredging, oil and water transportation. All hoses are built from ground up using high-end natural rubber

sourced from local and international reputable suppliers.

DESCRIPTION

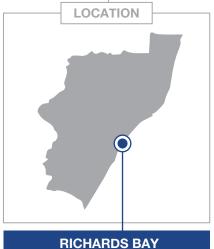
BOTÉ Industries aims to construct and operate an industrial rubber manufacturing facility at the Richards Bay Industrial Development Zone by year 2024. They are currently operating at a pilot plant that is a rented facility in Alton - Richards Bay (Central). The purpose of the factory is to produce hand-built rubber hoses for both local and export market. The hoses will be in large scale hand-built rubber pipes, extruded rubber products (radiator hoses) and later hydraulic hoses. These types of products are largely used for the transportation of slurry, water, gases, and other fluid mediums used in their respective processes.

TOTAL INVESTMENT VALUE

R220 Million

SOURCES OF FUNDING

The investor received funding from South32, the dtic and also applied for Black Industrialist Scheme



NO. OF JOBS TO BE CREATED

Bote industries has created 25 jobs at the interim plant which will be taken through to the main plant. 120 jobs will be created once it is operational and 50 highly skilled employees on rubber manufacturing.

PARTNERSHIPS

South32

PROJECT STATUS

- The Board approved the project in June 2021 and land secured in Phase 1A.
- RBIDZ allocated 0.85 Ha.
- Environmental review was done for this project, and it was approved.

Name:	Mza	Mzamo Zwane		Name: Tebogo Masuku		
Position:	Inve	stment Promotion Project Manager				
Contact details:		s: +27 (0) 31 797 2600, +27 (0) 78 775 3254			+27 (0) 83 744 7253	
		Mzamo.Zwane@rbidz.co.za	www.rb	idz.co.za		

06



PHARMACEUTICALS

OVERVIEW

The pharmaceutical industry is engaged in the study, creation, manufacturing, and distribution of goods for the identification, therapy, and avoidance of disease and injury. Pharmaceuticals include pharmaceuticals, IV infusions, nutraceuticals (dietary supplements), and sanitizing products. Medicines are another word for drugs. Contrary to biologics, which are made from live cells (human, animal, microbial, or plant), synthetic medicines and their generic counterparts are made from chemicals. Biologics are distinguished from synthetic pharmaceuticals and their equivalents by this fact. Products including therapeutic proteins, blood, blood components, tissues, and vaccinations are examples of biopharmaceuticals. Prophylactic (disease prevention) or curative (therapeutic) treatments are both possible.

The Pharmaceutical Industry of South Africa has two South African firms, Aspen Pharmacare (Aspen) and Adcock Ingram, which are listed on the Johannesburg Stock Exchange, as well as a number of foreign multinational pharmaceutical firms that also serve the Southern African Development Community (SADC) and other markets, dominate the domestic market.

The public health industry uses the most drugs, despite the fact that the private sector offers a wider range of goods. Only 15% of South Africans have health insurance, placing 85% of the country's citizens at the mercy of the public health system. Public, social, and occupational insurance programs contribute less to the funding of public health sector expenses than taxes do. Vaccines and ARVs make up more than 50% of the overall public health budget.

The pharmaceutical business in South Africa is a well-established sector that adheres to World Health Organization (WHO) production standards. South Africa is home to some of the biggest pharmaceutical companies in the world (often referred to as "big pharma"), some of which work on R&D initiatives with regional colleges. The industry includes manufacturing pharmacies (sometimes known as contract manufacturers), who supply both international and regional pharmaceutical manufacturers.

Although about 70% of the pharmaceuticals used in South Africa are homegrown, practically all of the active pharmaceutical ingredients and different final products are imported. In particular, South Africa has developed the capacity and expertise to produce and supply a wide range of pharmaceuticals, including ARVs and radiopharmaceuticals such medical radioisotopes. The creation, production, marketing, and sale of pharmaceuticals are all tightly regulated activities in the highly regulated pharmaceutical industry. The key trends within the sector show a strong focus on research and development, particularly drugs and therapies targeting COVID19, HIV/Aids, TB, malaria, cancer and chronic diseases, such as diabetes. Increased focus on localisation, including local sourcing of inputs and the development of local manufacturing capacity.



THRING KUNENE

ECONOMIC SECTOR: PHARMACEUTICAL

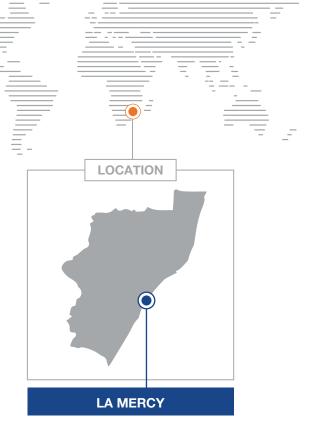
DESCRIPTION AND BACKGROUND

Thring Kunene (Pty) Ltd - Dialyser Manufacturing Plant, is a new company established for the execution of a joint venture project - a partnership between the National Empowerment Fund (NEF); Jackie Pretorius and Loraine Kunene. The objective of the project is to construct and operate a dialyser manufacturing plant.

The dialyser, a medical device; is an artificial kidney composed of hollow fibres, which performs selective functions of a human kidney, namely, removal of waste products and excess fluid from the bloodstream. It is the core of the Haemodialysis (HD) treatment; being the device through which blood is filtered, cleaned, and returned to the patient's body.

The project's objective is to establish a dialyser manufacturing plant with a nameplate capacity of 2 (two) million dialysers per annum, with Phase 1 being to establish an integrated dialysis business. Salient key outcomes:

- To become the first Black-female-owned manufacturer of dialysers.
- To develop a globally recognised and respected brand that competes with its peers.
- To increase access to HD treatment by offering affordable products that are SAHPRA, FDA and CE compliant.
- To create direct employment for a minimum of 82 (eighty-two) people.
- To increase South Africa's export-earning potential and reduce import dependency.



FUNDING STATUS

- Blended Finance: Government, Private Sector, Domestic and International investors.
- Target Deby/Equity Split: 60%/40%
- Funding gap: R190 million

TOTAL INVESTMENT VALUE

R234.25 million

POTENTIAL JOBS

The project will create 237 job opportunities as follows:

- Construction phase: 125 unskilled/skilled jobs and 10 managerial/supervisory jobs
- Commissioning: 20 skilled jobs
- Operations: 82 permanent jobs

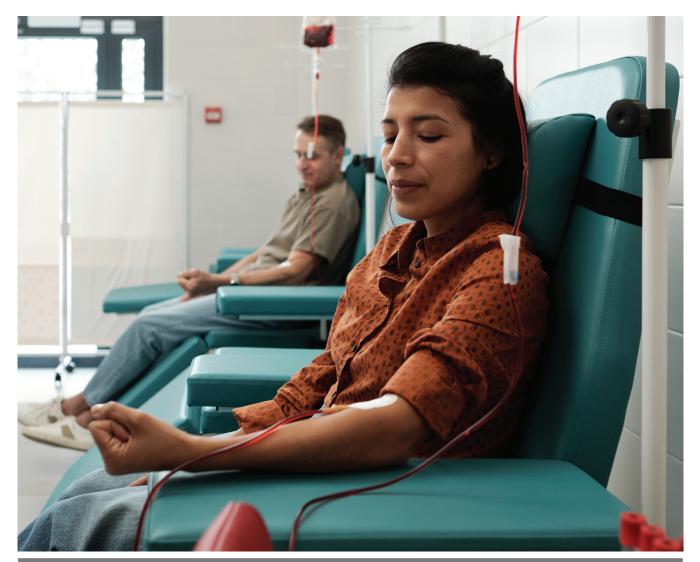
PARTNERSHIPS

- NEF
- Jackie Pretorius
- Loraine Kunene



PROJECT STATUS

- Financial Close (Pre-Implementation)
- A market study was undertaken for the project, with primary focus on the South African and SADC market. The results identified that there is a gap in the market that can be met by the new dialyser manufacturing plant. The project site has been identified at Dube TradePort. The location is strategic in its ability to address operational needs and its proximity to import/export channels. The engineering designs for the plant were prepared by a reputable engineering company in South Africa. The designs also considered inputs from the technology provider, who was selected through a thorough bidding and due diligence process. The company also considered the rest of the technical project features, such as water treatment. The project has been developed to a stage where it is ready for implementation pending the completion of capital raising.
- The financial model for project and investment memorandum are available and can be shared to interested investors who are aligned with the project's strategic objectives.



RESPONS	SIBLE INSTITUTION & CONTACT DETAIL	LS	
Name:	Jackie Pretorius	Name:	Loraine Kunene
Position:		Position:	
Contact:	+27 83 289 4942	Contact:	+27 72 987 6439
jackiep@ja	llo.co.za	lorainek@	rjalo.co.za

XYLOMED PHARMACEUTICA

ECONOMIC SECTOR: PHARMACEUTICAL (HEALTH CARE)

DESCRIPTION AND BACKGROUND

Xylomed Pharmaceuticals (Pty) Ltd is a newly established pharmaceutical company with a distinct vision to formulate, design and manufacture new, innovative medicinal products that have relevance in African markets in SADC, COMESA & ECOWAS regions.

XYLOMED PHARMACEUTICALS has well over 2,100 medicines in the following categories:

- Human Pharmaceutical Products
- Chemotherapy & Radiation
- Oncology Products
- Animal Health Pharmaceutical Products
- Plant Health Pharmaceutical Products
- Aqua Health Pharmaceutical Products for marine farming, etc.

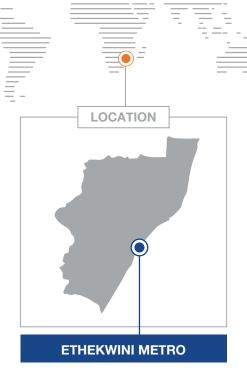
XYLOMED PHARMACEUTICALS aims to launch all its products in various markets across Africa, but – significantly - has already managed to register some of its products (a total of 100) in Malawi, Ghana, Sierra Leone, Zambia, and Nigeria. XYLOMED PHARMACEUTICALS will ensure that the newly built pharmaceutical manufacturingplants will be accredited by various leading regulators across the world, such as the European Medicines Agency (EMA), US Federal Drug Agency (FDA), the World Health Organisation (WHO) and SAHPRA, as well as other relevant medicine regulators across the continent.

TOTAL INVESTMENT VALUE

R3,5 Bllion (\$240 Million)

JOB CREATION

Temporary Jobs: 3,000 Permanent Jobs: 1,000



PROJECT STATUS

The following studies have been conducted: sector economic analysis, legal analysis, operational model, environmental requirements, socio-economic impact analysis, and research and development parameters and requirements.

FINANCED BY

Private investors and equity partners. This project seeks further private investors for equity funding.

PARTNERSHIPS

Academic institutions
Biotech companies
Pharmaceutical companies
Companies providing technologies/ platforms
Consumer Health Care companies





RESPONS	SIBLE INSTITUTION	& CONTACT DETAILS	PROJECT	PROMOTER		
Name:	Neliswa Dlamini		Name:	Mkhululi Palane		
Position:	Project Manager: Ir	vestment Promotion	Position:	Director		
Contact:	+27 31 368 9651	+27 63 296 5575	Contact:	+27 82 717 255		
neliswa@t	ikzn.co.za		mkhululi.p	alane@xylomedphar	ma.com	

07



PROPERTY

OVERVIEW

Market Trends: The South African property market has experienced various trends over the years, including periods of growth and stability as well as times of slower growth or decline. Factors such as economic conditions, interest rates, and political stability can influence these trends. Urban Centres: Major cities in South Africa, such as Johannesburg, Cape Town, and Durban, have generally seen higher property prices compared to smaller towns and rural areas. These urban centres offer a wide range of property types, from apartments and townhouses to detached houses and luxury estates. Property Types: South Africa's property market offers a diverse range of property types catering to different needs and budgets. These include apartments, townhouses, freestanding houses, farms, and vacant land. The demand for each property type can vary by location and economic conditions.

KwaZulu-Natal located on the east coast of South Africa is known for its diverse landscapes, including beautiful beaches, lush forests, and the Drakensberg Mountains. The province offers a wide range of property options, from luxurious beachfront villas to suburban homes and rural properties. A brief overview paints a comprehensive picture of the KZN property market.

As the largest city in the province, Durban has a vibrant property market. It offers a mix of residential properties, including apartments, townhouses, and standalone houses. The coastal areas, such as Umhlanga and Ballito, are popular for their beachfront properties and offer a luxurious lifestyle. The capital city of KwaZulu-Natal, Pietermaritzburg, has a more relaxed and suburban feel. It features a mix of heritage homes, modern developments, and gated communities.

The city offers a lower cost of living compared to Durban, making it an attractive option for families and retirees. The North Coast of KwaZulu-Natal, including areas like Ballito and Salt Rock, has experienced significant growth in recent years. It is known for its pristine beaches, golf estates, and upscale residential developments. Properties in this area tend to be in high demand and command premium prices. The South Coast stretches from Amanzimtoti to Port Edward and offers a more relaxed and laid-back lifestyle. It is popular among retirees and those looking for a quieter coastal living experience.

The South Coast offers a range of property options, including beachfront apartments, holiday homes, and retirement villages. The Midlands region of KwaZulu-Natal is characterized by its picturesque countryside, rolling hills, and farmlands. It is a popular destination for nature lovers and offers a mix of lifestyle farms, country estates, and smallholdings. The Midlands are also known for their arts and crafts scene and have a thriving tourism industry.

KwaZulu-Natal is home to several game reserves and private game lodges, offering unique wildlife experiences. These properties are often located in secluded areas and provide an opportunity for nature enthusiasts to own a piece of the African bush. It's important to note that property prices in KwaZulu-Natal can vary significantly depending on factors such as location, property type, size, and condition. It is advisable to consult with local real estate agents or browse online property listings to get more specific information about current prices and trends in the area you are interested in.



AUTOMOTIVE SUPPLIER PARK

ECONOMIC SECTOR: PROPERTY DEVELOPMENT

DESCRIPTION AND BACKGROUND

Dube TradePort (DTP), on behalf of provincial EDTEA, plans to develop an automotive supplier park on land acquired from Illovo. SEZ status is being sought for this development. eThekwini Municipality, EDTEA and DTP have thus entered into an MOA wherein the parties will collaborate to unlock the development.

The proposed Automotive Supplier Park (ASP) is a 1,000ha strategically located site in Illovo on agricultural land earmarked for a KZN automotive supplier industrial park to strengthen the manufacturing sector. It is aimed at centralising production, assembly, sequencing and warehousing facilities that are within close proximity to the Original Equipment Manufacturers (OEMs), such as Toyota and any new entrants. Through the KZN ASP, companies will benefit from economies of scale (land development, construction, shared services concept and logistics hub and infrastructure).

TOTAL INVESTMENT VALUE

R11.5 Billion

FUNDING STATUS

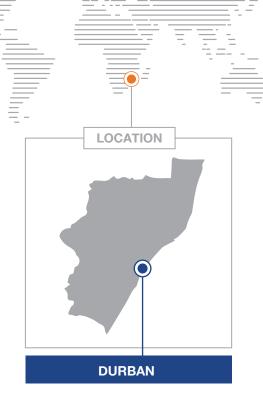
Blended finance from government and private sector, both domestic and international.

POTENTIAL JOBS

Construction Jobs: 2800 Operations Jobs: 6000

PARTNERSHIPS

 Toyota and associated partner supporting the automotive industry.



- National DoT and Provincial DoT to assist with facilitating SANRAL engagements to obtain commitment for construction of N2 interchange.
- Department of Environmental Affairs to facilitate shorter approval period EIA and all other necessary planning approvals for township establishment and development rights.
- The provincial Cooperative Governance and Traditional Affairs (COGTA) to support the city in on-going engagements with the Traditional Authority.
- The provincial government to prioritise funding of the development, including the provision of the necessary infrastructure to meet the August 2022 deadline.

RESPONS	SIBLE INSTITUTION & CONTACT DETAILS	PROJECT PROMOTER		
Name:	George Mohlakoana	Name:	Themba Masimula	
Head:	Economic Development and Planning Cluster, Catalytic Projects Unit	Programme Manager:	Economic Development and Planning Cluster, Catalytic Projects Unit	
Contact:	+27 31 311 4747	Contact:	+27 31 311 4747	
George.Mohlakoana@durban.gov.za		Themba.Masimula@durban.gov.za		

DURBAN POINT WATERFRONT DEVELOPMENT

ECONOMIC SECTOR:
PROPERTY DEVELOPMENT
(RESIDENTIAL, OFFICE SPACE AND RETAIL)

DESCRIPTION AND BACKGROUND

- The Durban Point Waterfront Development is a joint venture with a Malaysian company and the Durban Point Development Company.
- The R35 billion investment, located on the South Point of the central beachfront, is set to include a number of mixed-use development projects, including upmarket residential and commercial developments, a retail mall, a hotel and leisure facilities.
- The project will be undertaken in three phases over the next five to ten years.
- The project forms part of the City's initiative to redevelop and regenerate the inner-city. The first phase commenced in 2017 and relates mostly to the provision of bulk infrastructure. The balance of the project will cover a 10-15-year horizon at betweenR30-R35 billion of public/private sector investment.
- When completed, the development will create 6,750 permanent jobs and provide 11,000 construction jobs with an annual rates contribution of R200 million to the municipality.

TOTAL INVESTMENT VALUE

R35 Billion (\$2,4 Billion)

JOB CREATION

Temporary: 11,000 Permanent: 6,750.

ETHEKWINI METRO

PROJECT STATUS

Implementation

- Work Package 1 Watermains upgrade has commenced with construction
- Work Package 2 Watermains upgrade has commenced with construction.
- Work Package 3 Promenade extension is 95% complete and is expected to be open to the public by end of 2019.

PARTNERSHIPS

- Public Private Partnership between eThekwini Municipality & UEM Sunrise under development company called Durban Point Development Company (DPDC), Malaysian Investor.
- Public Works Implementable plans with timelines to address dilapidated buildings.
- AMAFA support the City in the eradication of very old buildings that are classified as dilapidated buildings.
- Transnet implementable plans with

- committed financial resources and timelines for the redevelopment of the Harbour and Cruise Terminal.
- Increased Joint Operations with SAPS for crime prevention and management (crime hotspots, drugs and weapons, etc).
- Department of Higher Education and Tertiary institutions to work with the City in the development of an integrated plan for safe and appropriate student accommodation facilities that meet required quality standards.





RESPONS	SIBLE INSTITUTION & CONTACT DETAILS	PROJECT PROMOTER		
Name:	Afika Ndima	Name:	George Mohlakoana	
Position:	Project Executive, Economic Development and Planning Cluster, Catalytic Projects Unit	Position:	Head Economic Development and Planning Cluster, Catalytic Projects Unit	
Contact:	+27 31 311 4737	Contact:	+27 31 311 4747	
Afika.Ndim	na@durban.gov.za	George.M	ohlakoana@durban.gov.za	

ELDORADO ESTATE

ECONOMIC SECTOR: PROPERTY DEVELOPMENT

DUND

DESCRIPTION AND BACKGROUND

Rowles Property Group, Watercrest Mall

- Founded in 1997 and headed by CEO David Rowles, the Rowles Group has focused on real estate development in the Outer West region of eThekwini Municipality. It has been involved in retail, residential and industrial investment projects.
- The Outer West region of KwaZulu-Natal has experienced strong growth over the last 20 years and the Rowles Group has been at the forefront of real estate development in the region.
- Eldorado Estate will be comprised of 750 residential opportunities.
- The Estate will be a residential mixed-land use offering freehold, sectional- title and retirement accommodation opportunities.
- The 16-hectare site overlooks the Durban Metropolitan Open Space conservation node and fronts onto the Nkutu river.

TOTAL INVESTMENT VALUE

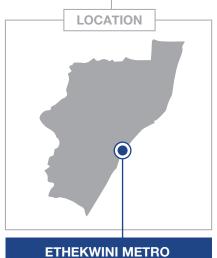
R700 Million (\$48 Million)

JOB CREATION

Temporary: 1,800 Permanent: 650

PROJECT STATUS

- This is presently being designed and we expect to go for a rezoning process in the next three months.
- It is looking very positive in this fast-developing area of the Outer West.



FINANCED BY

The project is currently seeking a private investo and debt funding

PARTNERSHIPS

- No joint venture partnerships have been signed on this project
- Local government
- The project is seeking private investor and debt funding

RESPONS	RESPONSIBLE INSTITUTION & CONTACT DETAILS			Р	PROJECT	PROMOTER
Name:	Innocent Hlongwana			N	Name:	David Rowles
Position:	General Manager: Investment Promotion			Р	Position:	Chairman: Rowles Group
Contact:	+2731 368 96	55	+27 78 802 9764	С	Contact:	+27 83 654 1114
innocent@	tikzn.co.za	wwv	v.tikzn.co.za	d	dgrowles@	wsc.co.za

INYANINGA MIXED-USE DEVELOPMENT

ECONOMIC SECTOR:
PROPERTY DEVELOPMENT (INDUSTRIAL,
RESIDENTIAL AND COMMERCIAL)

DESCRIPTION AND BACKGROUND

Tongaat Hulett Development- owned land currently under agriculture to be redeveloped for industrial, residential and commercial projects. Inyaninga is a proposed major multi-modal logistics hub.

The total land area is 1,023 ha, for which is a planned total commercial/logistics bulk of approximately 1,617 million square meters, plus some 8,755 residential opportunities.

TOTAL INVESTMENT VALUE

R40 Billion (\$2,8 Billion)

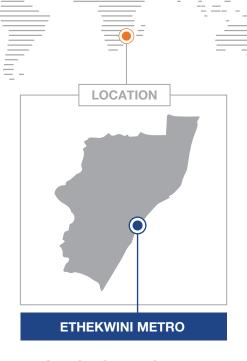
JOB CREATION

Temporary: 200,000 **Permanent:** 20,000

FINANCED BY

- · Private Developer
- eThekwini Metro
- · Project seeks private equity funders





PROJECT STATUS

- Project has received several necessary authorisations, including: Act 70/70 release from agriculture
- · Environmental Authorisation
- · SPLUMA applications still to be submitted

PARTNERSHIPS

- eThekwini Metro
- · Tongaat Hulett Development
- · Private Sector

RESPONS	IBLE INSTITUTION 8	CONTACT DETAILS	PROJECT	PROMOTER
Name:	George Mohlakoana		Name:	Steve Angelos
Position:	Economic Development and Planning Cluster, Catalytic Projects Unit		Position:	Economic Development and Planning Cluster, Catalytic Projects Unit
Contact:	+27 31 311 4747		Contact:	+27 64 061 9648
george.mo	hlakoana@durban.go	/.za	steve.ange	elos@durban.gov.za

KING CETSHWAYO PRIVATE HOSPITAL

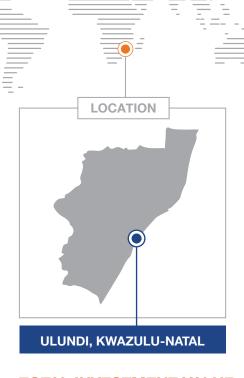
ECONOMIC SECTOR: HEALTH AND PHARMACEUTICAL

DESCRIPTION AND BACKGROUND

Wagna Projects has secured a licence to build a 100bed double-storey private hospital in Ulundi, KwaZulu-Natal due to the current market demand for the service, with the following facilities in it:

- · Day Ward, Medical Ward
- · Surgical Ward
- Paediatric Ward (Mistakenly labelled Surgical Ward)
- Maternity Ward
- First Stage/Prep Rooms and Delivery Rooms
- · Neonatal High Care
- · Adult Intensive Care Unit
- · Cardiac Beds and Adult High Care Beds
- · General and Maternity Theatres
- · Cardiac Hybrid and Laminar Flow Theatres





TOTAL INVESTMENT VALUE

R486,241,000.00 (R190,519,000.00 - funding gap)

JOB CREATION

Direct: 200

Indirect (including Construction): 300

PROJECT STATUS

- · Approval of Licence for 100 beds
- · Site fenced for demarcation
- · Zoning certificated in the process of being issued
- · Long-term lease agreement finalised
- Building plans approved by the municipality
- · SG diagram is in the process of being approved
- Architectural designs completed, tender document in place

Name:	Simon Chalwa	Name:	Thulani Mengoe
Position:	Director	Contact:	mengoe@yahoo.co.uk
Contact:	011 707 0300		
simon@pu	rlin.co.za		

LA MERCY MEMORIAL PAR

ECONOMIC SECTOR: PROPERTY DEVELOPMENT

DESCRIPTION AND BACKGROUND

The La Mercy Memorial Park development is located ten minutes from the King Shaka International Airport. The project is set to be one of KZN's most iconic features for both international and local visitors, given its unique and diverse offering and location.

It will offer burial grounds, modern crematoriums, and multi-faith memorial halls, which will be located within the precinct in a safe and secured environment. It will be built on 45ha of beautifully terraced land, which has been architecturally designed to appeal to a broad spectrum of cultural requirements and individual preferences, maximising the majesty of the combination of sweeping sea views, landscaped, indigenous treed gardens, well-maintained pathways and water features.

The park will be home to over 43,000 burial sites for individuals packaged in 21,818 single sites, 335 family site and 10,069 dual sites. The legacy of families and individuals from across South Africa and within KwaZulu-Natal will be maintained beyond death, giving families the opportunity to procure sites for their loved





TOTAL INVESTMENT VALUE

R500 Million

FUNDING STATUS

Fully privately funded

JOB CREATION

Priority women and youth **Direct:** 400 **Indirect:** 600

PROJECT STATUS

- Rezoning completed
- · EIA of religious centres currently in progress
- · Business plan concluded

RESPONS	IBLE INSTITUT	ION & (CONTACT	DETAILS

Name: Thokozani Chili

Position: Project Manager: Investment Promotion

Contact: +27 31 368 9600

thokozani@tikzn.co.za

NTSHONGWENI DEVELOPMENT

ECONOMIC SECTOR:
PROPERTY DEVELOPMENT

DESCRIPTION AND BACKGROUND

Ntshongweni Development is an integrated human settlement development conceptualised by Tongaat Hulett Developments in collaboration with eThekwini Municipality.

The Ntshongweni Mixed Use development is strategically located at the N3 and Kassier road interchange, and forms part of the SIP2 corridor between eThekwini-Free State-Gauteng. The 2,000-hectare precinct is an integrated mixed-use development intended to create a new economic hub in eThekwini's Outer West area.

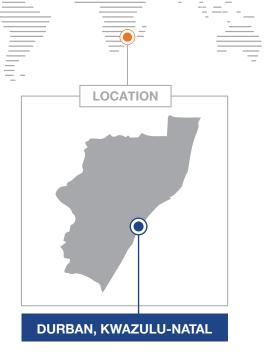
The development will comprise a high-density mixeduse urban core that is characterised by a significant retail centre designed as a new high street offering, with supporting health, mixed-income housing and logistics uses. The site is strategically located for an urban infill development that integrates the existing high-income residential, lifestyle and equestrian areas on the western boundary, with the low-income residential areas along the southern border. The overall investment value is over R28bn, with Phase 1 comprising the Urban Core valued at R8bn.

TOTAL INVESTMENT VALUE

R8 Billion

FUNDING STATUS

Private Developer



POTENTIAL JOBS

Construction Job: 400,000 **Operations Jobs:** 35,000

PROJECT STATUS

- Construction for Phase 1A (retail, hospital, commercial office park, residential apartments, Kassier Road upgrading and widening) is underway, started August 2022.
- Phase 1A will be officially opened in Sept 2024.

PARTNERSHIPS

• To engage with DTIC-BIS, KZN Growth Fund for project fund.

RESPONSIBLE INSTITUTION & CONTACT DETAILS		PROJECT PROMOTER	
Name:	George Mohlakoana	Name:	Themba Masimula
Position:	Head: Economic Development and Planning Cluster, Catalytic Projects Unit	Position:	Programme Manager: Economic Developmen and Planning Cluster, Catalytic Projects Unit
Contact:	+27 31 311 4747	Contact:	+27 31 311 7841
George.Mo	ohlakoana@durban.gov.za	Themba.M	

OCEANS MALLS

ECONOMIC SECTOR: PROPERTY DEVELOPMENT

DESCRIPTION AND BACKGROUND

Oceans uMhlanga (Pty) Ltd is the private developer of the Oceans uMhlanga development.

The Oceans project is located in Umhlanga Rocks. The project is a mixed-use development consisting of the Radisson Blu Hotel, a retail mall and 600 apartments.

The developers have introduced a broad-based public offer, to 23,000 BEE shareholders, of an investment opportunity in the Hotel component of the project with the community 'owning' the project through their investments, which was a min invest at R20 per share

TOTAL INVESTMENT VALUE

R4.2 Billion

FUNDING STATUS

Private developer with co-funding, by the Municipality, of some of the infrastructure upgrades required to support the development.

POTENTIAL JOBS

Construction Job: 21,200 **Operations Jobs:** 10,300

PARTNERSHIP

Partnership between the Municipality and the developer (Oceans uMhlanga Pty Ltd) on cost sharing of public transport infrastructure.

PROJECT STATUS

Implementation:

- Radisson Blu Hotel opened 4 June 2022
- · Phase 1 of the retail component opened 15



- November 2022
- Phase 2 of the retail component to be launched in April 2023
- Residential Towers construction expected to start mid 2023

Construction is underway as of Q2 2023, as part of the Public Transport Infrastructure project which incorporates the upgrade to the roadworks and associated public realm elements (landscaping, street lighting and informal trader shelters). Construction of roadworks started in November 2022, and is expected to be completed mid 2024

 The construction of the Public Transport Facility (PTF) components is yet to commence, as it is awaiting the approval of an alternative PTF solution. The implementation is likely to commence mid 2024 for completion towards end 2025.

RESPONSIBLE INSTITUTION & CONTACT DETAILS		PROJECT PROMOTER	
Name:	George Mohlakoana	Name:	Steve Angelos
Position:	Economic Development and Planning Cluster, Catalytic Projects Unit	Position:	Economic Development and Planning Cluster, Catalytic Projects Unit
Contact:	+27 31 311 4747	Contact:	+27 31 311 40971
George.Mohlakoana@durban.gov.za		Steve.Angelos@durban.gov.za	

RENISHAW COASTAL PRECINCT

ECONOMIC SECTOR:
PROPERTY DEVELOPMENT (INDUSTRIAL,
RESIDENTIAL AND COMMERCIAL)

DESCRIPTION AND BACKGROUND

Mixed-use Precinct (266ha of development, spread over 1,300ha). A first of its scale for the area, the Renishaw Coastal Precinct will ignite the KZN mid-South Coast's economic potential through a series of interconnected nodes – meandering from Scottburgh to Umkomaas across pristine coastal landscape.

Just 40-minutes from Durban and close to local amenities, wide-open spaces interspersed with pockets of indigenous forest offer an idyllic location imagine coastal living at its finest. The precinct consists of five nodes, with phase 1 being the development of Node 1 and 3.

TOTAL INVESTMENT VALUE

- R500 Million (Phase 1)
- Fully funded (SA investment) Crookes Brothers





JOB CREATION

Permanent: +1,000

PROJECT STATUS

- Project has received environmental approvals for varied mixed-use development, the socially and environmentally responsible nodes will include: residential, educational, medical, resort, commercial, retail and light industrial projects.
- · All technical approvals are in place

PARTNERSHIPS

- · Provincial Government
- · Ugu South Coast Development Agency
- · Local Municipality

RESPONS	SIBLE INSTITUTION & CONTACT DETAILS	
Name:	Barto van der Merwe	Э
Position:	Managing Director	
Contact:	+27 87 135 5555	+27 84 438 5278
barto@reni	shaw.co.za	

PROJECT	PROMOTER		
Name:	Tumelo MI	angenilo	Thokozani Chili
Contact:	+27 31 36	8 9656	+27 31 368 9600
tumelo@til	kzn.co.za	thokozar	ni@tikzn.co.za

WHETSTONE BUSINESS PARK

ECONOMIC SECTOR:
PROPERTY DEVELOPMENT (INDUSTRIAL)

DESCRIPTION AND BACKGROUND

Cedar Point Trading 20 (Pty) Ltd is the private sector developer of the Whetstone Business Park development.

Whetstone is a proposed light industrial, logistics and general business development on a 48ha site, which is strategically located adjacent to Dube Trade Port Agri-zone and only 2km from the King Shaka International Airport (KSIA) along the R102.

TOTAL INVESTMENT VALUE

R2,1 Billion

FUNDING STATUS

Private Developer

POTENTIAL JOBS

Construction Jobs: 1,650 **Operations Jobs:** 1,000

PROJECT STATUS

Implementation

 Phase 1 (32ha) has gone through all land preparation processes, including necessary approvals, earthworks construction is complete.



- Building plans for Frimax, petrol station, Mount Moreland/Phase 1 have been approved
- Bulk watermains work completed. Developer awaiting permission from EWS to connect to the Hlawe Trunk Sewer.
- Phase 2 SPLUMA approved, decision notice issued.

PARTNERSHIPS

 APartnership with the City is being explored for the construction of the bulk water pipeline from the reservoir required to service the development.

RESPONSIBLE INSTITUTION & CONTACT DETAILS		PROJECT	PROJECT PROMOTER	
George Mohlako	ana	Name:	Steve Angelos	
Economic Devel	opment and Planning Projects Unit	Position:	Economic Development and Planning Cluster, Catalytic Projects Unit	
: +27 31 311 474	7	Contact:	+27 31 311 40971	
Contact: +27 31 311 4747 George.Mohlakoana@durban.gov.za				

ZULULAMI COASTAL ESTAT

ECONOMIC SECTOR: PROPERTY DEVELOPMENT

DESCRIPTION AND BACKGROUND ROWLES PROPERTY GROUP, ZULULAMI COASTAL ESTATE

Founded in 1997 and headed by CEO

- David Rowles. The Rowles Group has focused on real estate development in the outer west region of the eThekwini Municipality and has been involved in retail, residential and industrial investment projects.
- The North Coast of KwaZulu-Natal has experienced strong growth over the last 20 years, therefore the Rowles Group has ventured into this market through the purchase of 170 residential opportunities located within the greater Zululami Coastal Residential Estate.





TOTAL INVESTMENT VALUE

R2.5 Billion (\$171 Million).

JOB CREATION

Temporary: 400 Permanent: 180

FINANCED BY

The project is currently seeking private investor and debt funding

PARTNERSHIPS

 Partnerships bringing equity and debt funding are of key interest and Local government

 Name:
 Thokozani Chili
 Contact:
 +27 31 368 9600

 Position:
 Project Manager: Investment Promotion
 thokozani@tikzn.co.za

If there is interest in this project please contact both the Project promoter at the responsible institution and the project manager to ensure that your query is addressed promptly.

08



RENEWABLE ENERGY

OVERVIEW

The shift to renewable energy is part of the global transition to a low carbon economy which chimes with undertakings given by South Africa's Government as a signatory to the Paris Agreement that would allow for a reduction of greenhouse gas emissions. Nationally, there is a commitment towards 17,800 MW renewable energy generated by 2030, and for 13,225 MW of renewable energy to be generated by 2025. Aside from these commitments, it is equally important to recognise that for each kilowatt hour of renewable energy that displaces fossil fuels in the national grid, 1.2 litres of water will be saved, allowing the Province, which is drought prone, to achieve both greenhouse gas emission and water demand reduction targets.

Load shedding has been a feature of the South African economy since 2008, and this has forced government to consider alternative means to produce electricity, resulting in the establishment of the Renewable Energy Independent Power Producer Programme (REIPPP). The REIPPPP is a competitive tender process that has been designed to facilitate private sector investment into grid-connected renewable energy generation.

Since its inception in 2011 it has attracted more than R200 billion in committed private sector investment while also creating 38 701 jobs years for youth and women from the surrounding, predominantly impoverished communities. KwaZulu-Natal is an energy-hungry province and consumes in excess of 6 700 MW of electricity and to maintain predicted economic growth rates of between 6% and 7%, the province requires between 400MW and 470MW more electricity every year.

As part of the transition towards a low carbon economy, there is a need to consider alternative energy options at the district, provincial and industrial level. The province's renewable energy sector incorporates a host of sustainable solutions and includes the installation and supply of solar water heaters and heat pumps, solar energy, biomass, biogas, bio-fuels, wind, hydro, waste to energy, industrial symbiosis and also the circular economy and energy efficiency measures.

The IRP 2019 provides for uncapped procurement of Distributed Generation where after procurement will be capped at 500MW a year until 2030. Distributed generation projects include those between 1 and 10MW thus providing an opportunity for small-scale generators, including biomass, biogas, landfill gas and co-generation. Towards the end of 2021 government raised the threshold from 10MW to 100MW New legislation has been gazetted to remove the 100MW licensing threshold private power generation projects. This means that solar and wind projects of any size can be built without a licence.

Municipalities can now take advantage of this new legislation and based on the uptake, this will provide an opportunity for manufacturers to consider investing in the region with everything from component manufacture to fully built-up units. Currently the province is home to ARTsolar, the country's only locally owned solar panel manufacturer, with a capacity for 325MW annually which could be leveraged to stimulate the local industry.

PRO-AFRIKA GROUP

ECONOMIC SECTOR: RENEWABLE ENERGY

DESCRIPTION AND BACKGROUND

Pro-Afrika Group seeks to establish a hybrid power -generation plant which utilises gas, solar and wind to convert to electricity. The capacity of the plant will be a 120MW plant that produces 20MW from gas, 25MW from wind and 75MW from solar.

FUNDING STATUS

Client to consider blended Finance: Government, Private Sector, Domestic and International investors.

TOTAL INVESTMENT VALUE

R2 Billion

POTENTIAL JOBS

Construction Jobs: 250

Permanent jobs on a shift basis: 450

PROJECT STATUS

Depending on which plant with which the investor starts, the estimated timelines are from 18 to 36 months. Project currently at feasibility and EIA stage.



PARTNERSHIPS

- Newcastle Local Municipality and ESKOM for a Power Purchase Agreement.
- DFIs for funding and project development finance.



RESPONSIBLE INSTITUTION & CONTACT DETAILS Name: Andile Buthelezi Name: Poselletso Ramoipoine Position: Manager: Investment Promotion Position: Contact: +27 60 558 8245 Contact: +27 62 1623 536 andile@tikzn.co.za puselletso.ramoipone@gmail.com

If there is interest in this project please contact both the Project promoter at the responsible institution and the project manager to ensure that your query is addressed promptly.

09



TOURISM

OVERVIEW

POST COVID RECOVERY AND BEYOND

The South Africa government in early May 2023 officially announced the end of the COVID crisis in the country. The crisis caused major challenges in the tourism sector value chain across South Africa and more so in KwaZulu-Natal. The country is starting to recovery from the economic downturn caused by the COVID lockdown, unrest in July 2021 flooding 2022, so lifting the COVID restrictions were welcomed by businesses and civil society within the Tourism sector.

Tourism with its extensive and complex value chain is viewed as a vital contributor to the South African economy. It is a crucial sector for economic recovery as it previously prior COVID 19 played a significant role in responding to the country's socio-economic challenges. Providing a platform of job opportunities for individuals with varying skill levels empowerment of women in the sector more specifically in rural and previously disadvantage areas. The sector is also a significant foreign exchange earner. It further impacts positively on the wider economy through its significant forward and backward linkages with other economic sectors. Thus, the importance for the South Africa government to address the challenges that businesses endured within the tourism sector through a plethora of significant programs in its Tourism Recovery plan.

The plan considered the business failures, job losses, maintenance, and protection of core tourism assets, to reignite domestic and international demand through strategic interventions. Also, the review of tourism policies that will enhance the sector growth and development. The latest statistics on tourism recovery in South Africa paints a positive and more than expected growth in various areas.

International arrivals to South Africa for Q1 (January to March 2023). An impressive 2.1 million visitors, a 102.5% increase compared to the same period in 2022, however this is still 21.5% lower than 2019 levels, but its gaining ground rapidly. The African continent led the way again with 1.6 million arrivals, followed by Europe's 387 000 and the Americas' 104 000 visitors. The world is rediscovering South Africa, it's will certainly surpass pre-COVID numbers. The determination and unity will light the way to a brighter future for South African tourism. From a domestic perspective, there has been an incredible resilience with Q1 2023 performance surpassing pre-pandemic levels and those of Q1 2022.

South Africa offers a diverse range of captivating destinations for travellers, KwaZulu-Natal being a destination with its marvellous weather all year round, and a rich blend of the Berg, Beach, Adventure and Culture experiences as the main themes that draw domestic and international tourists to KwaZulu-Natal. At the Tourism Indaba 2023 hosted in KwaZulu-Natal, it is worth noting that the sector has been identified by the National Tourism Minister De Lille as a catalyst in KwaZulu-Natal's economic recovery. Therefore, to achieve growth and development within the KwaZulu-Natal Tourism sector, key strategic interventions has been identified. To strengthen the marketing campaigns at a local and national and international level, host a varied range of business events/conferences, encourage new tourism developments by private and public partnerships and to support Tourism SMMEs across the province.

INANDA AMATATA MOUNTAIN PROJEC

ECONOMIC SECTOR: TOURISM

DESCRIPTION AND BACKGROUND

The Amatata Mountain falls within the Inanda Tourism Route, a route that includes the Gandhi Settlement and AmaNtungwa, along the Umngeni River and across the Inanda Dam.

It is part of the great Valley of a Thousand Hills, situated on the northern part of the Umngeni River. Several local authorities, namely the AmaQadi, AmaPhephetha and AmaNtungwa, along the Umngeni river and across the Inanda Dam, surround the mountain. The mountain is a natural fauna and rare-grass paradise. It is the only known area, where the South African national flower (the Protea) grows within the eThekwini Municipality.

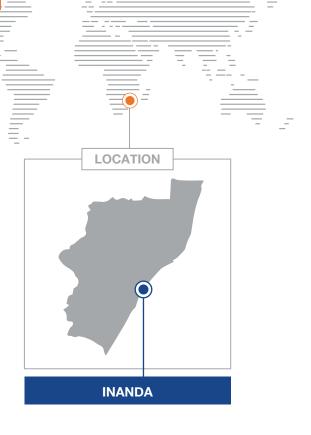
It is the only place within the city where one can have a 180-degree view from Ballito (North) to the Bluff (South) and where you are able to see as far as the Izintaba Zokhahlamba (Drakensberg Mountains) on a clear day. The typology in the mountain allows it to be the background for adventure sports enthusiasts.

At present, the mountain is utilised by various sporting codes such as 4x4 enthusiasts, mountain bikers, mountain climbers, trail runners kiting, parachuting and skydivers.

It is proposed that the mountain be developed as a tourist attraction and be protected as an environmentally sensitive area in line with relevant environmental policies. This can be achieved by developing facilities that will attract tourists to the area and it would bring benefits to the local population in line with the policy of developing rural and township tourism.

FUNDING STATUS

Client to consider blended Finance: Government, Private Sector. Domestic and International investors.



TOTAL INVESTMENT VALUE

R53 Million (\$3,7 Million)

JOB CREATION

Temporary Jobs: 500 Permanent Jobs: 200

PROJECT STATUS

- Pre-feasibility study has been completed.
- Project business plan available.

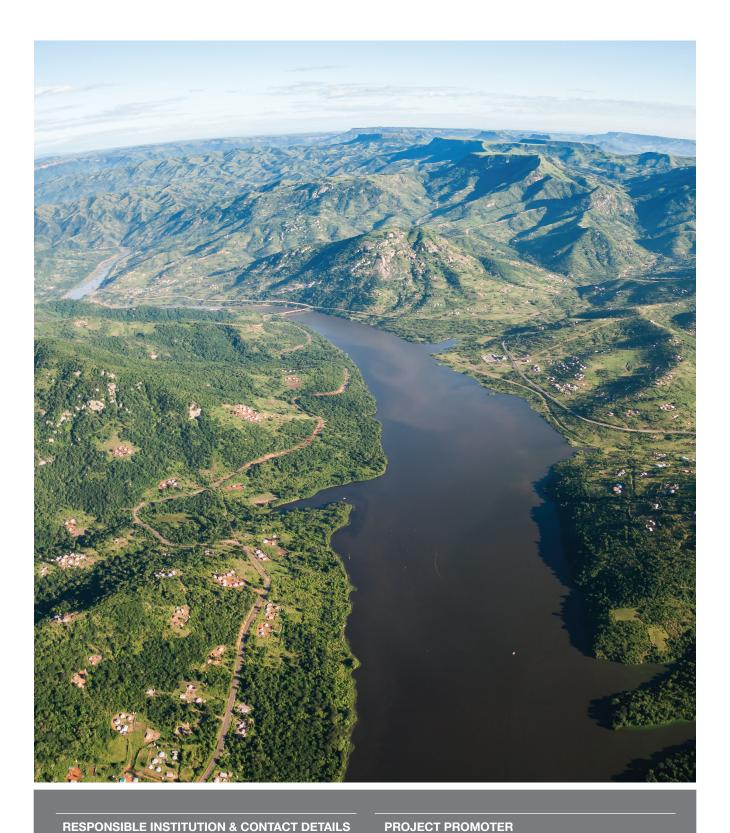
PARTNERSHIPS

Partnerships between project promoters, INK Community Tourism Organisation and the local community led by tribal council have been established.

FINANCED BY

Seeking private investors and equity funding





RESPONS	SIBLE INSTITUTION	PROJEC [*]	PROJECT PROMOTER	
Name:	Thokozani Chili		Name:	Philani Khoza
Position:	Project Manager: Investment Promotion		Position:	
Contact:	+27 31 368 9600	+27 78 802 9765	Contact:	+27 81 363 7478
thokozani@tikzn.co.za			khoza.saith@gmail.com	

If there is interest in this project please contact both the Project Promoter at the responsible institution and the Project Manager to ensure that your query is addressed promptly.

ROYAL SHAKALAND

ECONOMIC SECTOR: TOURISM

DESCRIPTION AND BACKGROUND

This is a cultural village offering a unique tourism experience to visitors and guests. The project is under new management and is looking at refurbishing the facility to ensure that it offers a world-class experience. Looking at getting it to four-star grading.

FUNDING STATUS

Blended finance from government and private sector domestic.

TOTAL INVESTMENT VALUE

R150 million

JOB CREATION

Direct: 100

PROJECT STATUS

- The bankable feasibility study has been completed, along with a business plan.
- Project in the capital-raising phase.



PARTNERSHIPS

- DTIC
- KZN Growth Fund



RESPONSIBLE INSTITUTION & CONTACT DETAILS Name: Thokozani Chili Position: Manager: Investment Promotion Contact: +27 31 368 9629 +27 78 802 9765 thokozani@tikzn.co.za www.tikzn.co.za

If there is interest in this project please contact both the Project Promoter at the responsible institution and the Project Manager to ensure that your query is addressed promptly.

FILM AFRIKA

ECONOMIC SECTOR: TOURISM

BACKGROUND

Film Afrika is the African continent's leading producer of international films and television series, providing world-class production services to the major streamers, Hollywood studios and television networks from across the world.

Established 25 years ago, the business brings together the country's most experienced and sought-after producers, line producers, legal, business and financial personnel to provide a fully integrated infrastructure that manages all production, legal, corporate, compliance and financial matters.

DESCRIPTION

South Africa has a single film studio complex built to international standards – Cape Town Film Studios. CTFS, as with all the major studios around the world, is operating at full capacity. The lack of additional studio space limits our ability to attract more film and tv series to the country.

The demand for studios is currently double the worldwide capacity. The need to secure production studios is so great that some major international producers have expressed interest in becoming anchor tenants at newly built studios in South Africa and committing to finance a slate of films and series over 5 years

The dramatic rise of new streaming giants such as Netflix, Amazon, Apple, Disney+, Hulu, and HBO Max have created unprecedented worldwide demand for original content. At the same time, traditional networks and entertainment studios such as Warner Brothers, Disney, Sony, Paramount and Universal are all creating new filmed entertainment content to retain and grow their audiences. Worldwide production is set to exceed \$150 billion per year in the next 18 months, more than trebling the 2018 spend of \$50 billion.

This fierce competition between traditional networks, entertainment studios and streaming platforms has created an unprecedented opportunity to grow South Africa's production industry 3-fold over the next 6 years.

To secure production capacity to feed this insatiable demand for new filmed entertainment, major producers are entering into multi-year financing partnerships in filming destinations around the world. Recent examples include Viacom in Atlanta, NBC Universal in Albuquerque, Netflix in Mexico and London, and Amazon in Prague.



TOTAL INVESTMENT VALUE

R250 Million

SOURCES OF FUNDING

Equity, Debt and Incentives

FUNDING GAP (ZAR)

R250 Million

FUNDING STATUS

Blended finance from government and private sector, both domestic and international.

NO. OF JOBS TO BE CREATED

- Is labor-intensive, employing up to 250 people on a single large tv series
- 30 000 direct jobs (120 000 induced), 65% youth employment, 41% female employment and 68% black employment. Heavily skewed towards youth, black and female employment
- Creates high earning jobs (5x national white-collar average), which are largely immune to 4th industrial revolution job erosion
- Television series, in particular, provides full-time equivalent jobs that foster transformation and training

PROPERTY DETAILS

- Land Size 40 hectares
- Total Building Area 25 hectares
- Industrial Power
- Bulk Services

PROJECT STATUS

Project packaging and Capital raising









RESPONSIBLE INSTITUTION & CONTACT DETAILS

Name: Mpume Ngubane

Position: Project Manager-Investment Promotion, Trade and Investment KZN

Contact: +2731 368 9657

+27 72 063 2727

mpume@tikzn.co.za

www.tikzn.co.za

If there is interest in this project please contact both the Project Promoter at the responsible institution and the Project Manager to ensure that your query is addressed promptly.



PART D

ONE STOP SHOP-DISTRICT DEVELOPMENT AGENCIES

INVEST SA ONE-STOP-SHOP KWAZULU-NATAL



InvestSA OBJECTIVES

- → Facilitates the increase in the quality and quantity of foreign and domestic direct investment by providing an investment recruitment, problem-solving and information service to retain and expand investment in South Africa and into Africa.
- → Actively market, promote and facilitate investment in key high-yielding growth sectors of the South African economy.

District Development Agency (DDAs) are State-Owned Entities, and established as a result of the mandate of the decision taken at a Kwazulu-Natal Provincial Cabinet Lekgotla in September 2012. The district, and the DDA have supportive and collaborative ties with their Local Municipalities. DDAs strive towards self-sustainability, while at the same time working as a developmental organisation, whose objective it is, to drive economic growth, promote investment and transformation, based on best business practices.

MANDATE AND FUNCTIONS

- → Develop and strengthen the local economic development strategy on behalf of the district and family of municipalities;
- → Champion a wide range of activities which emerge as important from the family of IDPs and LED strategies;
- → Co-ordinate LED activities to ensure alignment and integration;
- → District marketing and promotion of tourism and investment promotion;
- → Facilitate the identification, packaging and implementation of catalytic projects in the key sectors and new sectors:
- → Provide professional and multi-skilled support and networking services to major investors who wish to invest in the region;
- → Work with local government to facilitate a business-enabling environment;
- → Implement business, retention and expansion (BR&E) programmes in partnership with local business;
- → Build twinning relationships with developed regions nationally and internationally;
- → Social Risk Management.

KEY STRATEGIC OBJECTIVES

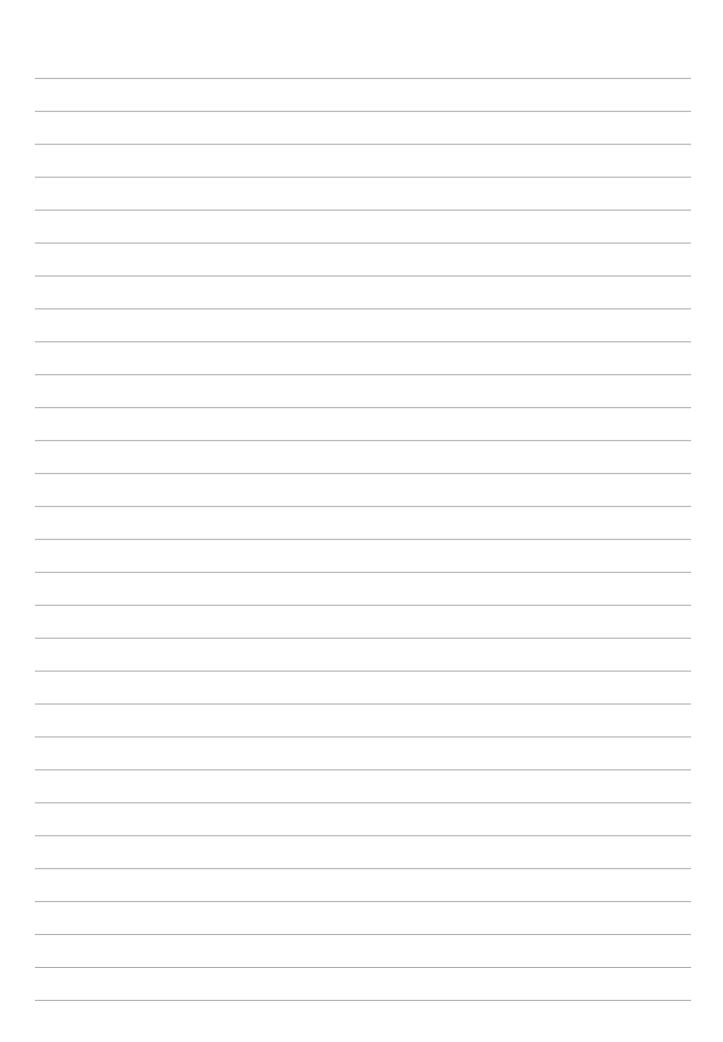
- → Facilitate the packaging and implementation of projects in existing and new sectors
- → Market and promote the Districts as investment, tourism and business destinations
- → Research other potential growth sectors in addition to the current four sectors of main focus
- → Identify, build and co-ordinate partnerships among socio economic stakeholders
- → Facilitate research that assists with policy development and formulation that impacts the mandate of the agency
- → Influence policy and the regulatory environment for socio-economic development and investment

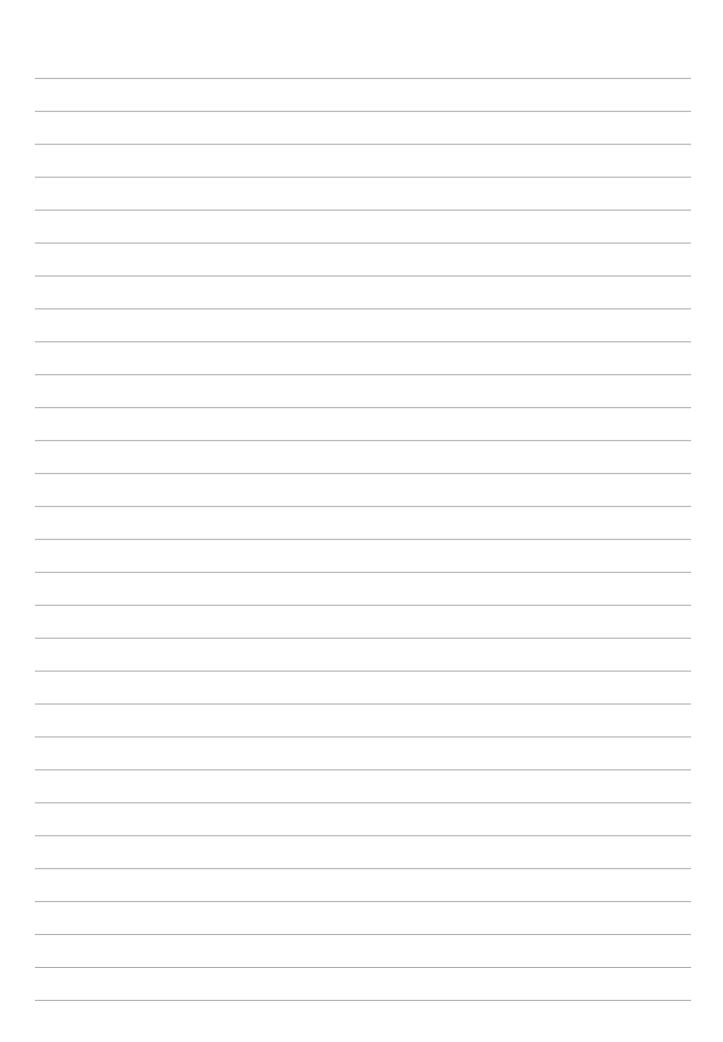
CONTACT DETAILS FOR DISTRICT DEVELOPMENT AGENCIES

DISTRICT	CONTACT PERSON	EMAIL
UMGUNGUNDLOVU DEVELOPMENT AGENCY (UMEDA)	Mike Newton, CEO Sharne Rothwell (PA)	michael.newton@umeda.co.za sharne.rothwell@umeda.co.za
HARRY GWALA DEVELOPMENT AGENCY	Antionette Whyte, CEO Nandipha Khoza (PA)	ceo@hgda.co.za nandipha.khoza@hgda.co.za
ENTERPRISE ILEMBE	Linda Mncube, CEO Cheryl Peters Nothando Dube (PA)	linda@enterpriseilembe.co.za cheryl.peters311@gmail.com cheryl@enterpriseilembe.co.za nothandod@enterpriseilembe.co.za
SOUTH COAST TOURISM AND INVESTMENT ENTERPRISE (SCTIE)	Phelisa Mangcu, CEO Buyi Cele (PA)	phelisa@sctie.co.za buyi@sctie.co.za

CONTACT DETAILS FOR DISTRICT DEVELOPMENT AGENCIES

DISTRICT	CONTACT PERSON	EMAIL	
UMZINYATHI DISTRICT DEVELOPMENT AGENCY	Senzo Ntombela Acting CEO	ceo@umziagency.co.za admin@umziagency.co.za	
UTHUKELA ECONOMIC DEVELOPMENT AGENCY	Dudu Mazibuko - CEO Bongiwe Hlongwane	duds27mazibuko@gmail.com bhlongwane@ueda.co.za	
UMHLOSINGA DEVELOPMENT AGENCY	Thembisile Khumalo Acting CEO	mathembis2014@gmail.com cfo@umda.org.za	
AMAJUBA DISTRICT MUNICIPALITY	Phelisa Mangcu, CEO Buyi Cele (PA)	phelisa@sctie.co.za buyi@sctie.co.za	
ZULULAND DISTRICT MUNICIPALITY	Mr Mosia, HoD Community Services	N.gazu@zululand.org.za	
KING CETSHWAYO DISTRICT MUNICIPALITY	Dr Zandile Nhlabathi Manager - LED Zakithi Mbonane	Nhlabathiz@kingcetshwayo.gov.za mbonanez@kingcetshwayo.gov.za	





DURBAN OFFICE

Trade & Investment House, 1 Arundel Close Kingsmead Office Park Durban, 4001, South Africa P.O. Box 4245, Durban, 4000

Tel: +27 (0) 31 368 9600 Fax: +27 (0) 31 368 5888

GAUTENG OFFICE

99 George Storrar Avenue Groenkloof, Pretoria, 0181 South Africa

Tel: 27 (0) 12 346 4386/6763 Fax: +27 (0) 12 346 4774

