

# KWAZULU-NATAL INVESTMENT CONFERENCE

**UNLOCKING KZN'S ECONOMIC POTENTIAL:  
DRIVING TRADE AND INVESTMENT TO  
TRANSFORM THE PROVINCE'S FUTURE**

## CONFERENCE BOOKLET

11 - 12 NOVEMBER 2024

INKOSI ALBERT LUTHULI INTERNATIONAL  
CONVENTION CENTRE, **DURBAN**



Proudly brought to you by



in partnership with





# The Business and Commercial Bank that *backs* you

Because we are also a bank for businesses!

In July 1975, African Bank was founded by entrepreneurs, with a rich heritage of audacity and resilience. This has inspired our Excelerate25 diversification strategy, and the accelerated growth trajectory African Bank has been on for the past four years.

The landmark acquisition of Grindrod Bank in 2022 has been a catalyst for us to fast-track the development of our own, unique, business and commercial proposition. By doing so, we can reclaim our original mandate and offer unwavering support to businesses.

Our footprint in KZN allows us to back big projects and to continue the legacy of our founders and their commitment to growing businesses, whether big or small. It is this audacious belief which galvanises us to drive growth and create jobs.

We are proud to be a Platinum Sponsor of the Kwa-Zulu Natal Investment Conference 2024 (KZNIC).

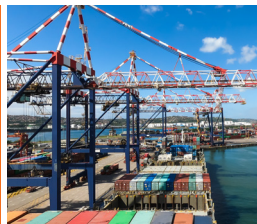
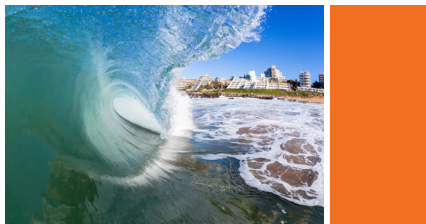
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# INVEST DURBAN

## CITY THAT'S GEARED FOR GROWTH

A true smart city, Durban is the largest economy on the east coast of Africa, seamlessly combining an innovative business environment with an exciting, contemporary lifestyle. Home to Africa's premier port and the continent's very first Aerotropolis,

Our top ranked conferencing city boasts world-class infrastructure and a thriving industrial development zone catering for agro-processing, time sensitive manufacturing products, as well as modern road and rail infrastructure. Connecting continents, Durban's state of the art international airport serves passengers as well as air freight, ensuring unparalleled access to global supply chains. Constantly evolving and rich in business opportunities, it's time to invest in Durban!

...We can help you make it happen, now.

A THRIVING HUB OF  
BUSINESS AND LEISURE,  
DURBAN IS ONE OF AFRICA'S  
MOST LIVEABLE CITIES.



## WHY DURBAN?

Home to about 3,5 million people



1

Third largest metropolis in the country – after Johannesburg and Cape Town



2

Total area size is approximately 2 297 square kilometres



3



Tel: +27 31 311 4227  
Email: [invest@durban.gov.za](mailto:invest@durban.gov.za)  
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#investdurban





# WELCOME TO KWAZULU-NATAL



**Honourable Thamsanqa Ntuli**  
Premier of KwaZulu-Natal

It is an honour to welcome you to the 2024 KwaZulu-Natal Investment Conference, themed **“Unlocking KZN’s Economic Potential: Driving Trade and Investment to Transform the Province’s Future.”**

This conference arrives at a crucial juncture, as we work to reignite growth amidst substantial challenges. Our province, like many others, is emerging from a period marked by economic stagnation, a constrained fiscus, and persistently high unemployment. Global pressures from geopolitical tensions and disrupted supply chains to the enduring impacts of COVID-19 and climate-related crises such as severe flooding, have tested our resilience.

Yet, KwaZulu-Natal stands resilient, ready to rebuild, adapt, and thrive. This conference serves as both a call to action and a platform where investors, entrepreneurs, and government leaders converge to spark economic growth. With a multi-sectoral approach, KwaZulu-Natal is primed to lead in industries such as tourism, manufacturing, agriculture, ICT, and renewable energy. We are already seeing inspiring success stories in logistics, shipping, and agri-processing, which reflect the resilience and creativity of our people. By prioritizing investment and innovation, we seek to drive meaningful, sustainable progress that benefits all.

## FOSTERING GOVERNMENT SUPPORT AND HIGHLIGHTING STRATEGIC PROJECTS

The Provincial Government is steadfast in its commitment to fostering an environment where business and investment can thrive. Throughout this conference, we will engage stakeholders on government-led programs, incentives, and initiatives designed to support business growth and attract investment. Our strategic focus on infrastructure, industrialisation, and green energy positions KZN as a competitive force in both national and global economies.

## PROMOTING PUBLIC-PRIVATE COLLABORATION AND POSITIONING KZN AS A GLOBAL ECONOMIC PLAYER

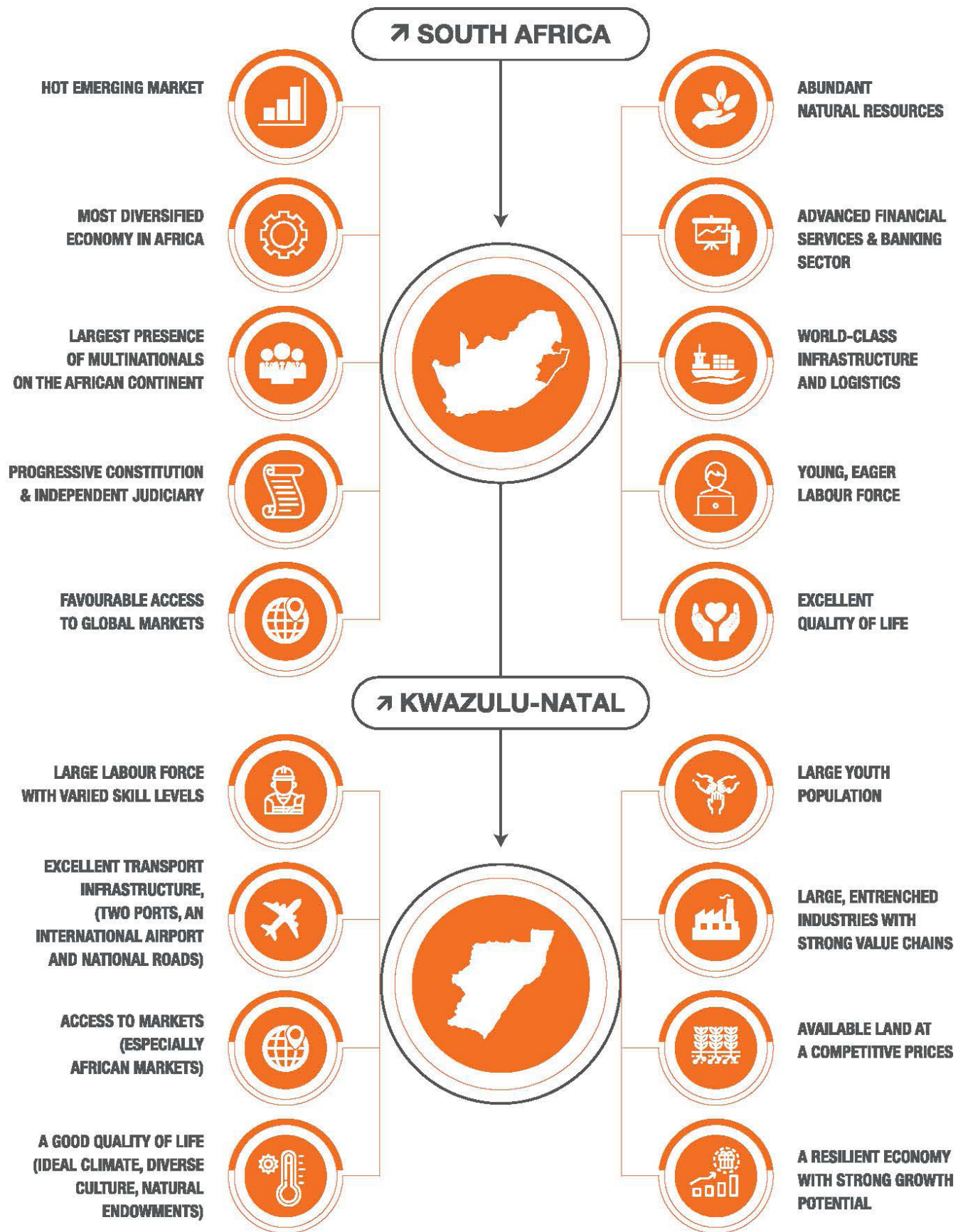
This conference emphasises the importance of public-private partnerships in tackling shared challenges and fostering cross-sector collaboration. The Provincial Government is dedicated to facilitating trade, simplifying business processes, and creating a regulatory framework that supports sustainable development. With its strategic location, skilled workforce, and dynamic economy, KwaZulu-Natal is well-placed as a prime destination for international trade and investment.

## ACKNOWLEDGMENTS AND WARM WELCOME

I extend my sincere gratitude to our sponsors, whose commitment has made this conference possible. Their partnership plays a pivotal role in advancing our shared vision for a prosperous KwaZulu-Natal. To all our esteemed guests and participants, welcome to the beautiful Zulu Kingdom. Your presence strengthens our commitment to transforming KwaZulu-Natal into a beacon of economic resilience and opportunity.

May this conference mark the beginning of a new era of growth and shared prosperity. Welcome to the 2024 KwaZulu-Natal Investment Conference.

# REASONS TO INVEST



**KZN IS SOUTH AFRICA'S 2ND LARGEST ECONOMY**



# DRIVING TRADE AND INVESTMENT

Driving trade and investment to transform KwaZulu-Natal's future requires bold and coordinated action from all stakeholders. It will take a unified commitment from us as government, business, investors, and the people of this province, to create an environment that fosters sustainable economic growth and prosperity. It is to build such collaboration that the provincial government is hosting the KwaZulu-Natal Investment Conference.

The Department of Economic Development, Tourism and Environmental Affairs through its entity Trade & Investment KwaZulu-Natal, has put together a comprehensive programme, designed as a platform for robust discussions and to showcase the economic vibrancy and unparalleled opportunities that define our province. It is important to understand the provincial economic environment, so that as we continue to gather momentum, we harness the full potential of our province.

In 2023, KwaZulu-Natal's economic landscape faced multiple adversities, including electricity supply challenges and the impact of global geopolitical tensions, which affected economic output. Yet, we remain undeterred. By the first half of 2024, our province's economic indicators revealed a modest but promising recovery, supported by a more stable energy environment and renewed political stability under our Provincial Government of National Unity. The recovery of key sectors, including finance, trade, and manufacturing, signals a steady path toward growth, with forecasts of approximately 1% GDP expansion in 2024.

Investment performance, a beacon of hope, has underscored KwaZulu-Natal's enduring appeal. In 2023, we celebrated a substantial increase in domestic investment to R167 billion, a remarkable 12% growth from the previous year, outperforming other major provinces. Foreign direct investment also saw a significant surge, reinforcing our strategic position as an attractive investment hub. However, we recognise that challenges remain, with foreign investment inflows slowing during the early months of



**Honourable Rev Musa Zondi**  
MEC: Department of Economic Development,  
Tourism, and Environmental Affairs

2024. Moving forward, our outlook remains optimistic, as anticipated interest rate reductions and improving business confidence are expected to reinvigorate investment flows.

The trade sector, although facing headwinds, is ripe for transformation. Our province is determined to reverse the declining trend in export growth by diversifying our export base and expanding into new markets, especially within the BRICS framework and the African Continental Free Trade Area. Strategic emphasis on non-traditional exports and high-value manufacturing will be crucial as we strive to strengthen our position in the global economy.

It is against this economic backdrop that this investment conference is set and with this context, I believe we are ever more motivated to work together, we are shaping KwaZulu-Natal to become a thriving economic powerhouse, resilient and ready to face the future. Thank you for your interest and commitment to our province's journey. Welcome to a world of boundless opportunities.



# investSA

## ONE STOP SHOP

The InvestSA One Stop Shop is a valued added service offered to investors in supporting them to fast-track projects and reduce red-tape when establishing a business in SA through the following services:

- Registration of companies, amendments of Director and payment of annual returns
- Assist investors with applications for registration for and contributions to the UIF, Compensation Fund and for contributions to Skills Development Levy
- Assisting developers and investors with applications for EIA approvals
- Assist businesses with applications for export permits for beef and poultry products
- Assist investors with Corporate VISA applications
- Assist investors with applications for Income Tax and Vat registrations



Over the past 5 years the KwaZulu-Natal One Stop Shop has **Processed & Approved 5016 Applications.**



This is just one of the ways in which TIKZN in partnership with dtic Invest SA are making doing **Business in KwaZulu-Natal easier.**





# DRIVING ECONOMIC GROWTH AND INTERNATIONAL COLLABORATION

Over the years Trade & Investment KwaZulu-Natal (TIKZN) has proudly hosted the KwaZulu-Natal Investment Conference, a critical platform for driving economic growth and international collaboration in our province. First held in 2007, this conference has evolved to reflect the dynamic needs of our province and the ever-shifting global investment landscape. At times, we have had the opportunity to align this significant gathering with KZN Export Week, enriching our engagements and amplifying our impact on both the investment and export sectors.

This year, we have taken a transformative step forward by seamlessly combining the Investment Conference and Export Week under one cohesive theme: Unlocking KZN's Economic Potential: Driving Trade and Investment to Transform the Province's Future. By uniting these two flagship events, we aim to create an unparalleled environment for robust dialogue, meaningful exchange, and strategic collaboration.

Our integrated conference will continue Export Week's critical mission of raising awareness about trade, addressing challenges, showcasing economic trends, and presenting practical export opportunities. Over the years, Export Week has proved invaluable for promoting professional development and facilitating discussions on key issues, from Inter-Africa Trade and the African Continental Free Trade Area Agreement to the utilization of blockchain in trade and navigating the China-USA trade tensions. Its focus on nurturing new exporters, equipping experienced ones with advanced skills, and supporting Black-owned businesses to unlock opportunities has left a profound impact.

The Investment component will highlight game-changing projects and showcase investment opportunities across KwaZulu-Natal. Through exhibitions, success stories, and project highlights, we aim to attract high-value investments and strengthen our economic ecosystem.

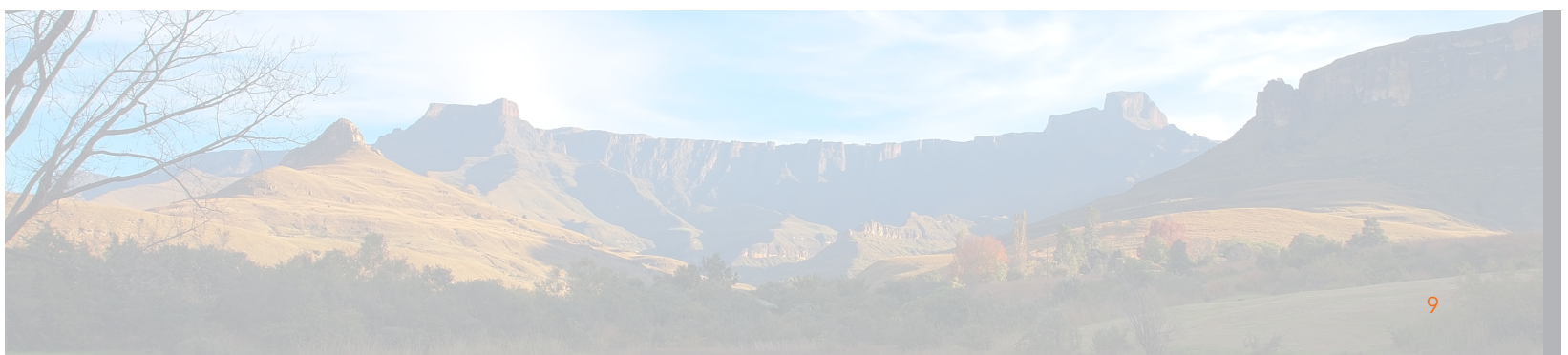


**Mr Khanyisani Shandu**  
Board Chairperson  
Trade & Investment KwaZulu-Natal

This year's integrated approach aims to foster greater understanding and collaboration between investors and exporters, with the shared objective of bolstering KwaZulu-Natal's position on the global economic stage. We hope that this convergence of ideas, insights, and expertise will generate innovative solutions and catalyse new partnerships.

We invite all participants to engage deeply, share knowledge, and seize the opportunities presented. Together, let us drive progress, elevate KwaZulu-Natal's economic potential, and contribute meaningfully to the broader South African and global economy.

Thank you for being a part of this momentous event.



# PROGRAMME

DAY 1 – 11 NOVEMBER 2024

Programme Director: Mr Sihle Ngcamu – Chief Executive Officer,  
Trade & Investment KwaZulu-Natal

TIME	ACTIVITY
08h00 – 09h00	Registration
<b>OPENING CEREMONY</b>	
09h00 – 09h10	<b>Introductions and Contextualisation</b> <b>Mr Khanyisani Shandu</b> Board Chair Trade & Investment KwaZulu-Natal
09h10 – 09h20	<b>Welcome Address</b> <b>Her Worship Cllr Zandile Myeni</b> Deputy Mayor of eThekweni Municipality
09h20 – 09h30	<b>Reflections from Business</b> <b>Mr Moses Tembe</b> Co-Chair KZN Growth Coalition
09h30 – 09h45	<b>Driving Trade and Investment in KwaZulu-Natal</b> <b>Honourable Rev Musa Zondi</b> MEC: Economic Development, Tourism and Environmental Affairs
09h45 – 10h00	<b>Message of Support</b> <b>Honourable Parks Tau</b> Minister of Trade, Industry & Competition
10h00 – 10h30	<b>Keynote Address</b> <b>Honourable Thamsanqa Ntuli</b> Premier of KwaZulu-Natal
10h30 – 11h00	<b>Investment Pledges Ceremony</b> <b>Mr Sihle Ngcamu</b> Chief Executive Officer Trade & Investment KwaZulu-Natal
11h00 – 11h30	<b>Exhibition Walkabout</b> Minister; Premier; Deputy Minister; MEC; Mayors; Deputy Mayors and Dignitaries
<b>11H30 – 12H00 TEA BREAK</b>	
12h00 – 12h10	<b>Private Sector Message of Support</b> <b>Mr Kennedy Bungane</b> Group Chief Executive Officer African Bank Limited



DAY 1 – 11 NOVEMBER 2024

Programme Director: Mr Sihle Ngcamu – Chief Executive Officer,  
Trade & Investment KwaZulu-Natal

TIME	ACTIVITY
12h10 – 13h10	<p><b>Panel Discussion</b> African Continental Free Trade Area Agreement (AfCFTA) and Intra-Africa Trade</p> <p><b>Facilitator</b> <b>Dr Martin Cameron</b> Managing Director Trade Research Advisory (Pty) Ltd</p> <p><b>Panellists</b></p> <ul style="list-style-type: none"><li>• <b>Mr Nhlakanipho Nkontwana</b> Head of Department Department of Economic Development, Tourism &amp; Environmental Affairs</li><li>• <b>Mr Daniel Thwala</b> Senior Economist Export Credit Insurance Corporation of SA</li><li>• <b>Mr Thabang Mamaru</b> Assistant Director: Trade Invest Africa Department of Trade, Industry and Competition</li></ul>
13h10 – 14h10	<p><b>Panel Discussion</b> Unlocking KZN's Economic Potential: Trends, Opportunities and Challenges</p> <p><b>Facilitator</b> <b>Ms Palesa Phili</b> Chief Executive Officer Durban Chamber of Commerce and Industry</p> <p><b>Panellists</b></p> <ul style="list-style-type: none"><li>• <b>Mr Yunus Hoosen</b> Acting Deputy Director General: Investment and Spatial Industrial Development Department of Trade, Industry and Competition</li><li>• <b>Mr Hamish Erskine</b> Chief Executive Officer Dube TradePort Corporation</li><li>• <b>Mr Thabane Zulu</b> Chief Executive Officer Richards Bay Industrial Development Zone</li><li>• <b>Ms Mpumi Dweba-Kwetana</b> Acting Managing Executive, Eastern Region Transnet National Ports Authority</li><li>• <b>Mr Gugulethu Xaba</b> Chief Executive Officer Adamopix</li></ul>

DAY 1 – 11 NOVEMBER 2024

Programme Director: Mr Sihle Ngcamu – Chief Executive Officer,  
Trade & Investment KwaZulu-Natal

TIME	ACTIVITY
14h10 – 15h10 Lunch Break	
15h10 – 16h10	<p><b>Panel Discussion</b> Access to Finance: Trade and Investment Funding Opportunities</p> <p><b>Facilitator</b> <b>Ms Toni Gumede</b> Manager: Office of the Chief Executive Officer Brand South Africa</p> <p><b>Panellists:</b></p> <ul style="list-style-type: none"><li>• <b>Ms Pearl Bengu</b> Group Chief Executive Ithala Development Finance Corporation</li><li>• <b>Mr Thabo Rakoloti</b> Director General Southern Africa National Development Bank (BRICS)</li><li>• <b>Mr Mxolisi Dlamini</b> Chief Financial Officer KZN Growth Fund Agency</li><li>• <b>Mr Aubrey Shabane</b> Executive Head of Property, KwaZulu-Natal Nedbank</li></ul>
16h10 – 16h35	<p><b>DAY 1 CLOSING REMARKS AND RESOLUTIONS:</b> <b>Mr Derek Naidoo</b> Board Member Trade &amp; Investment KwaZulu-Natal</p>
16h35 – 17h00	<b>B2B Meetings</b>



DAY 2 – 12 November 2024

Programme Director: Ms Thulisile Galelekile – Executive Manager: Strategy & Operations  
Trade & Investment KwaZulu-Natal

TIME	ACTIVITY
09h00 – 09h10	<p><b>Opening and Welcome</b> <b>Mr Edwin Mkhize</b> Board Member Trade &amp; Investment KwaZulu-Natal</p>
09h10 – 09h20	<p><b>Presentation: KwaZulu-Natal a Premier Destination - International Perspective</b> <b>Mr Alain Gringoire</b> Dean of Diplomatic Corps for KwaZulu-Natal &amp; High Consul of Belgium for KwaZulu-Natal and the Free State</p>
09h20 – 09h40	<p><b>Presentation: KwaZulu-Natal Economic Strengths and Opportunities</b> <b>Mr Thulane Meshack Zwane</b> Economist Trade &amp; Investment KwaZulu-Natal</p>
09h40 – 10h00	<p><b>Presentation: The Future of the Automotive Industry</b> <b>Mr Suben Moodley</b> Senior Vice President: Corporate Services Toyota South Africa</p>
10h00 – 10h15	<p><b>Presentation: KwaZulu-Natal Catalytic Projects</b> <b>Mr Innocent Hlongwane</b> General Manager: Investment Promotion Trade &amp; Investment KwaZulu-Natal</p>
10h15 – 11h15	<p><b>Panel Discussion</b> Shaping KwaZulu-Natal's Future: Collaborative Approaches to Investment and Trade Development</p> <p><b>Facilitator</b> <b>Mr Andrzej Kiepiela</b> Secretariat KZN Growth Coalition</p> <p><b>Panellists</b></p> <ul style="list-style-type: none"> <li>• <b>Mr Michael Mabuyakhulu</b> Co-Chair Presidential eThekweni Working Group</li> <li>• <b>Mr Lefentse Nokaneng,</b> General Manager: Research Brand South Africa</li> </ul>

DAY 2 – 12 NOVEMBER 2024

Programme Director: Ms Thulisile Galelekile – Executive Manager: Strategy & Operations  
Trade & Investment KwaZulu-Natal

TIME

ACTIVITY

- **Mr Innocent Hlongwana**  
General Manager: Investment Promotion  
Trade & Investment KwaZulu-Natal

11h15 – 11h30 Tea break

11h30 – 12h30

**Panel Discussion**

Ease of Doing Business in KwaZulu-Natal: A Case for One-Stop-Shop services

**Facilitator**

**Ms Fikiswa Pupuma**

Acting Deputy Director General

Department of Economic Development, Tourism & Environmental Affairs

**Panellists**

- **Lt General Nhlanhla Mkhwanazi**  
KwaZulu-Natal Police Commissioner  
South African Police Services
- **Mr Wang Xuanqian**  
Chief Executive Officer  
Huaxin Cement
- **Mr Ndumiso Mlambo**  
General Manager: KwaZulu-Natal One Stop Shop  
Trade & Investment KwaZulu-Natal
- **Mr Albert Matsaung**  
Acting Deputy Director General: Immigration Services  
Department of Home Affairs



**DAY 2 – 12 NOVEMBER 2024**

Programme Director: Ms Thulisile Galelekile – Executive Manager: Strategy & Operations  
Trade & Investment KwaZulu-Natal

TIME	ACTIVITY
12h30 – 13h30	<p><b>Panel Discussion</b> Infrastructure Funding and Catalytic Projects</p> <p><b>Facilitator</b> <b>Mr Claude Moodley</b> Executive Manager: Export Development &amp; Promotion Trade &amp; Investment KwaZulu-Natal</p> <p><b>Panellists</b></p> <ul style="list-style-type: none"> <li>• <b>Mr Justice Ngwenya</b> Acting Chief Director: Critical Infrastructure Funding Department of Trade, Industry and Competition</li> <li>• <b>Mr Pat Moodley</b> KZN Regional Manager Industrial Development Corporation</li> <li>• <b>Dr Letsepa Pakkies</b> Director National Treasury</li> </ul>
<b>13h30 – 14h30 Lunch Break</b>	
14h30 – 15h30	<p><b>EXPORT MASTER CLASS</b> Enhancing Export Competitiveness Through Improved Logistics Infrastructure</p> <p><b>Facilitator</b> <b>Dr Sakhile Mpungose</b> Board Member Trade &amp; Investment KwaZulu-Natal</p> <p><b>Panellists</b></p> <ul style="list-style-type: none"> <li>• <b>Mr Devlyn Naidoo</b> SA Association of Freight Forwarders</li> <li>• <b>Mr Deena Naidu</b> In Strategy &amp; Supply Chain Management Transnet Freight Rail</li> <li>• <b>Mr Willie Coetzee</b> Chairman: Durban Chamber’s Port Forum Transnet</li> </ul>
15h30 – 16h00	<p><b>Conference Wrap up</b> <b>Honourable Rev Musa Zondi</b> MEC: Economic Development, Tourism and Environmental Affairs</p>
16h00 – 17h00	<p><b>B2B Meetings</b></p>



# Unlocking Africa's Potential

Capacitate. Integrate. Invest.

## Why Choose RBIDZ?

Richards Bay Industrial Development Zone (RBIDZ) is at the forefront of Africa's industrial revolution, offering world-class infrastructure, strategic location, and a robust ecosystem designed to foster economic growth across the continent.

### Strategic Location

Situated in KwaZulu-Natal, South Africa, with access to the deepest sea port in South Africa, ensuring efficient logistics.

### Incentives and Support

Attractive tax benefits, financial assistance, and streamlined regulatory processes.

### World-Class Infrastructure

State-of-the-art facilities and tailored solutions for manufacturing, warehousing, and logistics.

### Sustainable Development

Integration of green technologies and practices to reduce environmental impact.

For integrated Trade and business development collaborations, the RBIDZ focuses on the following programs:

- Capacity Building
- Business Linkages
- One Stop Shop facility access
- Market Access Support
- Business and Investor Support
- Skills development and Transfer

Join Us in Shaping Africa's Future.

[invest@rbidz.co.za](mailto:invest@rbidz.co.za) | [www.rbidz.co.za](http://www.rbidz.co.za) |    



**RBIDZ**  
Special Economic Zone



# THE OPENING CEREMONY

The Opening Ceremony of the KZN Investment Conference will set the stage for a day of impactful dialogue and collaboration. It will feature welcoming remarks, a comprehensive overview of the province's economic outlook, and a focus on unlocking KwaZulu-Natal's growth potential. Key addresses will highlight national and regional opportunities for investment, trade, and business development, including a focus on the African Continental Free Trade Area. The session will also include reflections from the business community, followed by an Investment Pledges Ceremony showcasing key commitments to the province's economic future. The ceremony will conclude with a walkabout of the exhibition, offering delegates the chance to explore innovative business and investment opportunities



**Honourable Thamsanqa Ntuli**  
Premier of KwaZulu-Natal



**Honourable Parks Tau**  
Minister of Trade, Industry  
and Competition



**Honourable Rev Musa Zondi**  
MEC: Economic  
Development, Tourism and  
Environmental Affairs



**Her Worship Cllr Zandile Myeni**  
Deputy Mayor of  
eThekweni Municipality



**Mr Khanyisani Shandu**  
Board Chair  
Trade & Investment KwaZulu-Natal



**Mr Moses Tembe**  
Co-Chair  
KZN Growth Coalition



# CALL FOR PROPOSALS

## DUBE TRADEPORT SPECIAL ECONOMIC ZONE

A WORLD-CLASS MANUFACTURING AND  
COMMERCIAL PRECINCT



**Dube TradePort Corporation is pleased to extend an invitation to the business community to present lease and business operation proposals, in terms of both industrial & commercial premises, enabling our evaluation of prospective new applicants broadly involved in the following environments :**

**Light Industrial manufacturing, Assembling, Retail, and Offices.**

Dube TradePort is a business entity of the KwaZulu-Natal Provincial Government, tasked with the development of Dube TradePort Special Economic Zone, a highly competitive business operating environment and home to King Shaka International Airport.

Strategically located between the key seaports of Durban and Richards Bay and just 30km from Durban Central Business District, this is one of South Africa's top 10 investment destinations .


The more than 3 800ha development brings together a world-class international airport and dedicated cargo terminal, exceptional manufacturing efficiencies, office and retail space, hotels, agricultural and processing facilities and superior technological services, forming the nucleus of the emerging Durban Aerotropolis.

**80/20 RULE FOR SCORING OF OFFERS WILL APPLY WHERE PRICE (80%) AND OTHER SPECIFIC GOALS (20%).**

**FURTHER DETAILS AVAILABLE ON REQUEST & GOALS VARY PER PRECINCT**

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 [Invest@dubetradeport.co.za](mailto:Invest@dubetradeport.co.za)

 032 814 0000



DUBE TRADEPORT

**dube**  
tradePORT  
SPECIAL ECONOMIC ZONE



# DISCUSSIONS OVERVIEW

## Panel Discussion 1

African Continental Free Trade Area Agreement (AfCFTA) and intra-Africa



Facilitated by  
**Dr Martin Cameron**  
Managing Director  
Trade Research Advisory (Pty) Ltd

The panel discussion on the African Continental Free Trade Area Agreement (AfCFTA) and intra-Africa trade will explore key opportunities and challenges in boosting trade across African nations. Topics include the benefits of economic integration, improved market access, and potential growth in sectors such as manufacturing, agriculture, and services. The discussion will also cover barriers such as infrastructure gaps, regulatory misalignment, and the need for political will to fully implement the agreement. Additionally, the panel will examine the role of trade finance, SMEs' participation, and infrastructure investment's role in enabling seamless cross-border trade.



**Mr Nhlabani Nkontwana**  
Head of Department  
Department of Economic  
Development, Tourism and  
Environmental Affairs



**Mr Daniel Thwala**  
Senior Economist  
Export Credit Insurance  
Corporation of South Africa



**Mr Thabang Mamaru**  
Assistant Director: Trade  
Invest Africa  
Department of Trade,  
Industry and Competition



## Panel Discussion 2

Unlocking KZN's Economic Potential:  
Trends, Opportunities and Challenges

Facilitated by  
**Ms Palesa Phili**  
Chief Executive Officer  
Durban Chamber of Commerce and Industry

The panel discussion on "Unlocking KZN's Economic Potential: Trends, Opportunities, and Challenges" will focus on identifying key drivers of economic growth in KwaZulu-Natal (KZN). Topics will include emerging trends such as digital economy, green economy and tourism growth. Opportunities in sectors such as agriculture, logistics and manufacturing (leveraging KZN's strategic location) will be highlighted, along with the potential for attracting local and international investment. The discussion will also highlight challenges such as the impact of global economic shifts, skills shortages and infrastructure. Strategies for fostering innovation, improving public-private partnerships, and boosting job creation will be explored to unlock KZN's full economic potential.



**Mr Yunus Hoosen**  
Acting Deputy Director  
General: Investment and Spatial  
Industrial Development  
Department of Trade, Industry  
and Competition



**Mr Hamish Erskine**  
Chief Executive Officer  
Dube TradePort  
Corporation



**Mr Thabane Zulu**  
Chief Executive Officer  
Richards Bay Industrial  
Development Zone



**Ms Mpumi Dwebu-Kwetana**  
Acting Managing Executive,  
Eastern Region  
Transnet National Ports Authority



**Mr Gugulethu Xaba**  
Chief Executive Officer  
Adamopix

### Panel Discussion 3

Access to Finance: Trade and Investment Funding Opportunities



Facilitated by  
**Ms Toni Gumede**  
Manager: Office of the Chief Executive Officer  
Brand South Africa

The panel discussion on “Access to Finance: Trade and Investment Funding” will focus on the challenges and opportunities businesses face in securing financing for trade and investment projects. Key topics include the availability of trade finance solutions, the role of development finance institutions (DFIs) in supporting businesses, and alternative funding mechanisms such as venture capital, private equity, and fintech platforms. The discussion will also address inhibiting factors such as stringent loan requirements, highlighting the need for more tailored financial products. The panel will also explore strategies to enhance collaboration between financial institutions, government, and the private sector to improve access to funding and drive economic growth.



**Ms Pearl Bengu**  
Group Chief Executive  
Ithala Development Finance  
Corporation



**Mr Aubrey Shanabe**  
Executive Head of Property, KZN  
Nedbank



**Mr Thabo Rakoloti**  
Director General  
Southern Africa  
National Development  
Bank (BRICS)



**Mr Mxolisi Dlamini**  
Chief Financial Officer  
KZN Growth  
Fund Agency



### Panel Discussion 4

Shaping KwaZulu-Natal’s Future: Collaborative Approaches to Investment and Trade Development

Facilitated by  
**Mr Andrzej Kiepiela**  
Secretariat  
KZN Growth Coalition

In the plenary session on “Shaping KZN’s Future: Collaborative Approaches to Investment and Trade Development,” presentations will focus on strategic partnerships and models driving investment and trade growth in KwaZulu-Natal (KZN). These will include successful case studies of public-private collaborations, investment promotion strategies, and regional trade agreements that position KZN as a hub for global commerce. Topics covered will include infrastructure development, sector specific opportunities such as manufacturing, agriculture, and tourism, and the role of marketing, film and tourism in enhancing trade and investment. Presentations will address regulatory challenges and propose solutions to attract both local and international investment, emphasizing inclusive and sustainable growth.



**Mr Michael Mabuyakhulu**  
Co-Chair  
Presidential eThekweni  
Working Group



**Mr Lefentse Nokaneng,**  
General Manager: Research  
Brand SA



**Mr Innocent Hlongwane**  
General Manager: Investment  
Promotion  
Trade & Investment KwaZulu-  
Natal



## Panel Discussion 5

Ease of Doing Business in KwaZulu-Natal:  
A Case for One-Stop-Shop services



Facilitated by  
**Ms Fikiswa Pupuma**  
Acting Deputy Director General  
Department of Economic Development, Tourism & Environmental Affairs

The panel discussion on “Ease of Doing Business in KZN – A Case for One-Stop-Shop Services” will examine how streamlining business processes can attract investment and promote economic growth in KwaZulu-Natal. Key topics include the benefits of One Stop Shop services, which consolidate regulatory, compliance, and business registration processes to reduce red tape and simplify doing business. The discussion will highlight current challenges, such as bureaucratic delays, complex regulations, and the need for faster service delivery. Additionally, panellists will explore how these services can support SMEs, boost investor confidence, enhance business competitiveness, and foster a more efficient, business-friendly environment in the province.



**Lt General Nhlanhla Mkhwanazi**  
KwaZulu-Natal Police Commissioner  
South African Police Services



**Mr Wang Xuanqian**  
Chief Executive Officer  
Huaxin Cement



**Mr Ndumiso Mlambo**  
General Manager: One-Stop-Shop  
Trade & Investment KwaZulu-Natal



**Mr Albert Matsaung**  
Acting Deputy Director  
General: Immigration  
Services  
Department of  
Home Affairs



## Panel Discussion 6

Infrastructure Funding and Catalytic Projects

Facilitated by  
**Mr Claude Moodley**  
Executive Manager: Export Development & Promotion  
Trade & Investment KwaZulu-Natal

The panel discussion on “Infrastructure Funding and Catalytic Projects” will explore the critical role of infrastructure development in driving economic growth and transformation. Key topics include innovative funding models for large-scale infrastructure projects, such as public-private partnerships (PPPs), government funding, and international financing options. The discussion will also focus on identifying catalytic projects in sectors like transport, energy, and digital infrastructure that can unlock further investment and development opportunities. Challenges such as project delays and cumbersome regulatory hurdles will be explored. Additionally, the panel will examine how strategic infrastructure investments can stimulate job creation, boost economic activity, and enhance regional competitiveness.



**Mr Pat Moodley**  
KZN Regional Manager  
Industrial Development  
Zone



**Dr Letsepa Pakkies**  
Director  
National Treasury



**Mr Justice Ngwenya**  
Acting Chief Director:  
Critical Infrastructure Funding  
Department of Trade, Industry  
and Competition



**Trade &  
Investment  
KwaZulu - Natal**  
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# INVESTMENT PROMOTION

Are you looking to establish or grow your business in KwaZulu-Natal?

As the official investment promotion agency of the province, TIKZN can help you navigate the investment path, from concept to commercialisation.

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We have achieved

**R18.4 billion**  
in committed investments

Collectively created

**20 770**  
jobs in the province



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# EXPORT MASTER CLASS

## Topic

Enhancing Export Competitiveness Through Improved Logistics Infrastructure



Facilitated by  
**Dr Sakhile Mpungose**

Board Member  
Trade & Investment KwaZulu-Natal

The "Export Master Class – Enhancing Intra-Africa Trade and Engagement with Captains of Industry" will provide expert insights and practical strategies for businesses looking to expand their operations across Africa. The masterclass will focus on key topics such as understanding the African Continental Free Trade Area (AfCFTA) and how it facilitates cross-border trade, navigating regulatory and logistical challenges, and identifying high-potential markets. Attendees will learn from industry leaders about best practices in export readiness, supply chain optimization, and financing options. The session will also cover effective strategies for building partnerships, leveraging digital platforms for trade, and positioning products for success in diverse African markets



Mr Devlyn Naidoo  
SA Association of  
Freight Forwarders



Mr Deena Naidu  
In Strategy & Supply  
Chain Management  
Transnet Freight Rail



Mr Willie Coetzee  
Chairman  
Durban Chamber's  
Port Forum Transnet



KWAZULU-NATAL

## INVESTMENT OPPORTUNITIES

2023/25



SOUTH AFRICA 29° 0' 0" S, 31° 0' 0" E

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ONE STOP SHOP

**KWAZULU-NATAL**

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## Silver



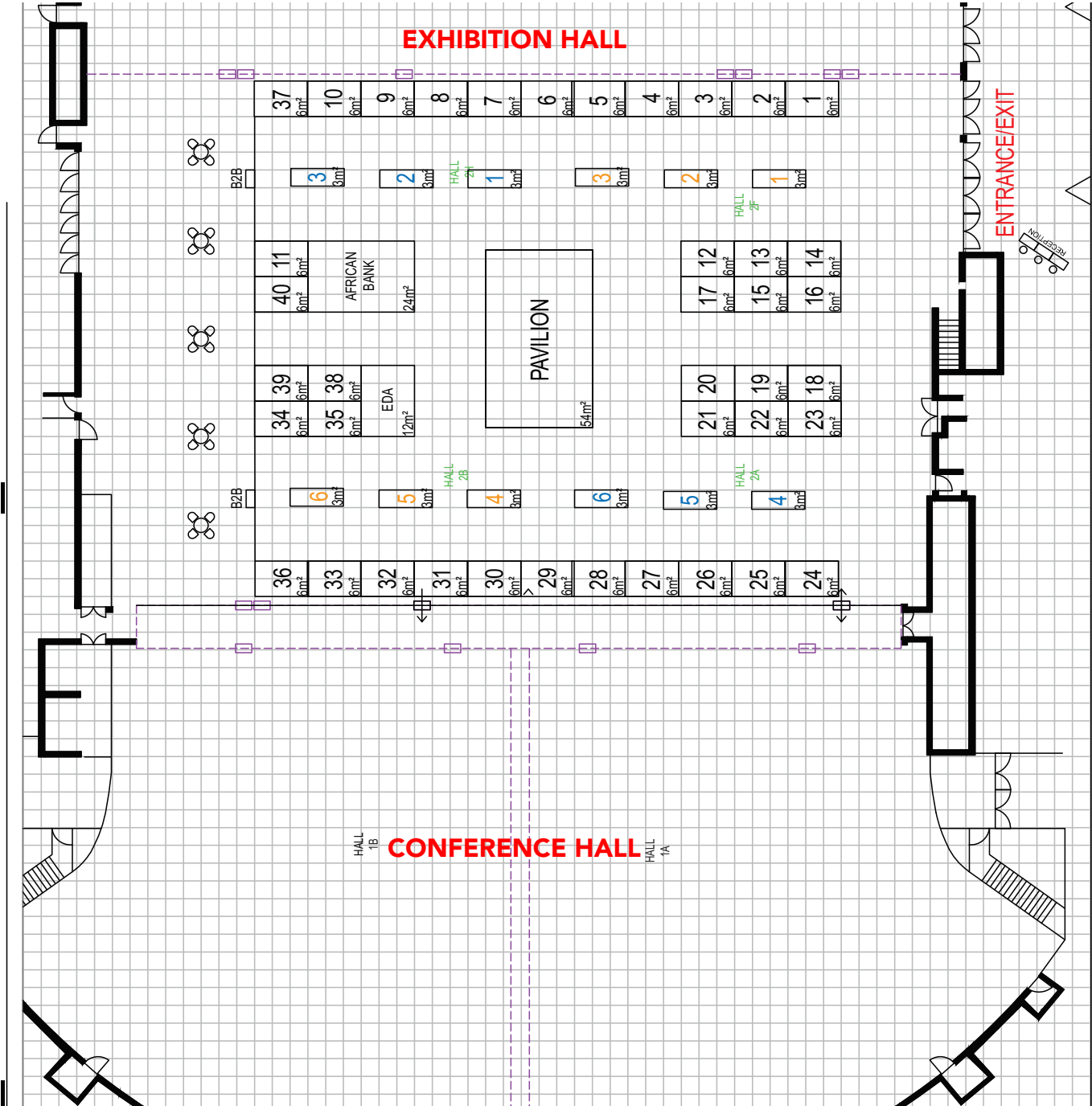
cellC | Business

## Bronze



# CONFERENCE MAP

- |    |                          |    |                                   |    |                                     |
|----|--------------------------|----|-----------------------------------|----|-------------------------------------|
| 1  | Devenco Group            | 15 | Westown Shongweni                 | 29 | Whetstone Business Park             |
| 2  | Waterstone               | 16 | Zama Modular Buildings            | 30 | Cell C                              |
| 3  | Mak Plastics             | 17 | Distillery 031                    | 31 | Afro-Zonke Projects and Investments |
| 4  | Hydra Power Group        | 18 | Sky Tent                          | 32 | Lasher Tools                        |
| 5  | Club Med                 | 19 | KhanyiTex                         | 33 | LHL Engineering                     |
| 6  | Seaton Estate            | 20 | 3A Cold Rooms and Airconditioning | 34 | Rocky Brands                        |
| 7  | Natal Portal Cement      | 21 | Akili Timber                      | 35 | Aerosol Canners                     |
| 8  | Adia Cosmetics           | 22 | Graspadhesive                     | 36 | Nutcrackers                         |
| 9  | CHEM Energy SA           | 23 | Twin Twice Tissues                | 37 | Invest Durban                       |
| 10 | Iqlass Foods             | 24 | Obees Brands                      | 38 | National Adhesives Manufacturers    |
| 11 | SABI Instrument Services | 25 | Northern Textile Mills SA         | 39 |                                     |
| 12 | Norden Communication SA  | 26 | Defy Appliances                   | 40 |                                     |
| 13 | Umdoni Point             | 27 | SAMAC Engineering                 |    |                                     |
| 14 | Art Solar                | 28 | Beachwood Coastal Estate          |    |                                     |







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 Dbn - Harare 14 x Weekly frequencies



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 Dbn - East London 5 x Weekly frequencies  
 Dbn - Gqeberha (PE) 7 x Weekly frequencies  
 Dbn - Lanseria 21 x Weekly frequencies  
 Dbn - Cape Town 50 x Weekly frequencies



**South African Airways**  
 Dbn - Johannesburg 24 x Weekly frequencies



**FlyCem Air**  
 Dbn - Johannesburg 21 x Weekly frequencies  
 Dbn - Bloemfontein 7 x Weekly frequencies  
 Dbn - Cape Town 19 x Weekly frequencies  
 Dbn - George 2 x Weekly Frequencies



**Lift Airlines**  
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 Dbn - Cape Town 14 x Weekly frequencies

## INTERNATIONAL ROUTE



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 Dbn - Istanbul 2 x Weekly frequencies



**Airlink**  
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**Proflight Zambia**  
 Dbn - Lusaka 2 x Weekly frequencies



**Eswatini Air**  
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**Air Botswana**  
 Dbn - Gabarone 3 x Weekly frequencies  
 commencing soon

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