

# REQUEST FOR PROPOSALS FROM SERVICE PROVIDERS TO PROVIDE TRADE & INVESTMENT KWAZULU-NATAL WITH THE DESIGNS, THE BUILDING AND DISMANTLING AND STORAGE OF THE TIKZN EXHIBITION STAND AT THE TOURISM INDABA 2016 AT THE DURBAN EXHIBITION CENTRE

**REFERENCE NUMBER: 3210/2016/01** 

# General and Technical Enquiries:

Ms. Thokozani Chili Tel: 031 368 9629

Email: thokozani@tikzn.co.za

# **Procurement Enquiries:**

Ms. Aphelele Tshangela Tel: 031 368 9613

For all and alala Oth

Email: aphelele@tikzn.co.za







(1) +27 (0) 31 368 9600

#### 1. INTRODUCTION

**Trade & Investment KwaZulu-Natal (TIKZN)** is a provincial trade and investment promotion public entity, mandated by the Department of Economic Development and Tourism (DEDT) to promote the province as an investment destination and to promote trade by assisting KwaZulu-Natal (KZN) based companies to identify local and international markets to export their products.

#### 1.1. PROJECT PURPOSE

TIKZN has secured 60sqm (6m x 10m) of exhibition space at the Tourism Indaba 2016 at the Durban Exhibition Centre which takes place as from the 7-9 May 2016 in Durban. The purpose of this project is therefore to appoint a service provider that will design and build a contemporary type of exhibition stand, dismantle and provide storage. (See the title of the document)

#### 1.2. CONSULTANT'S TERMS OF REFERENCE

It is the intention of TIKZN to enter into a formal Service Level Agreement with the successful Service Provider to provide the services described hereunder.

The Terms of Reference (TOR) would serve to guide the process of selecting and appointing a qualified service provider by ensuring a match between TIKZN's requirements and the knowledge and experience of the service provider.

These TORs and the consultant's proposal will form the basis of the service level agreement to be entered into between the parties.

# 1.3. BACKGROUND AND SCOPE OF SERVICES/OUTPUTS OF THE SERVICES REQUIRED /KEY DELIVERABLES TIKZN have secured the 60sqm (6m x 10m) which is located in the exhibition hall for the Tourism Indaba 2016 (please refer to Annexure A which contains the organizers floor plan layout). In order to optimally utilize this exhibition space, TIKZN intends to have a reception area and business lounge and the balance of the exhibition space will be allocated to 4 (four) individual companies to exhibit their products.

TIKZN currently has items in storage from the exhibition stand that was built for the 2015 Tourism Indaba. These items will be utilized again for the building of the TIKZN 2016 Tourism Indaba exhibition stand (please refer to **Annexure B** which contains the pictures and information regarding the items in storage). The detail regarding the utilization of these items is indicated in the scope of services.

In this regard TIKZN seeks proposals from a suitable service provider on the potential "Beach Theme" design options and costs for the build-up, dismantling and storage of the TIKZN branded exhibition stand at the Tourism Indaba 2016 which takes place as from the 7-9 May 2016.

The design options (i.e. drawings, designs, images, brochures etc) must form part of the proposal. The proposal should also contain other important/critical information e.g. time frames for manufacture of any special items for the exhibition stand, set-up and building of the exhibition stand as well as dismantling and storage after the event etc.

# 1.4. SCOPE OF SERVICES

The scope of work that the successful service provider will undertake includes, but is not limited to, the following:

The following essential items will be required for the exhibition stand, and must be priced on the table below:

| Item<br>number | Description   | Quantity required | Dimensions/Detailed Specification  | Price |
|----------------|---|-------------------|--|-------|
| 1.             | TIKZN branded reception white desk with lockable cabinets.  | 1                 | NB: This item might need to be refurbished. It is currently in storage. The reception desk is branded on the outer three sides with the TIKZN Corporate branding. The desk has a hidden light (as per the sample picture in Annexure B). This desk must have sliding, lockable doors so as to ensure safekeeping of any items. | R     |
| 2.             | Brochure holder/Magazine stands (A4 size).  | 3                 | <ul> <li>The reception area will require three brochure/magazine holder stands.</li> <li>The brochure/magazine holder stands must be white (or a silver/chrome finish) in colour.</li> </ul>   | R     |
| 3.             | Decorative flowers in large attractive vases for the reception desk and serving counter:  (An extra-large assortment of bright and cheerful flowers such as lilies, roses, gerberas and spray chrysanths, mixed in with colourful fillers and greenery. The bouquets must be in stylish glass vases). | 2                 | One flower<br>arrangement will be<br>placed on the reception<br>desk, and one will be<br>placed on the server<br>counter.  | R     |

| 4. | Chairs for the reception desk.  | 2 | <ul> <li>High chair/bar stool with a<br/>long back rest and chrome<br/>legs (non-swivel). The chairs<br/>should preferably be white in<br/>colour.</li> </ul>   |
|----|---|---|---|
| 5. | Two-seater sofa.  | 2 | These sofas must be placed in the business lounge area of the exhibition stand. The sofas must be leather, and white in colour.   |
| 6. | Small square consulting tables (A modern consulting desk with clean lines and a use of raw timber to bring in a more natural element to the stand). | 4 | <ul> <li>NB: These items might need to be refurbished. They are currently in storage.</li> <li>The tables must be placed in the middle of the exhibition area, next to each other but with half a metre space in between the tables.</li> <li>They must be arranged in a row format.</li> <li>Dimensions: The shape should be rectangular, and the size should be approximately 900mm (I) x 600mm (w).</li> </ul> |
| 7. | White wooden Coffee table.  | 1 | The coffee table must be placed in the business lounge area of the exhibition stand. The coffee table must be made of wood, and white in colour.  Dimensions: 450mm (w) x 450mm (d) x 400mm (h)   |
| 8. | 3-Way multi-plugs.  | 4 | <ul> <li>One multi-plug at the reception desk.</li> <li>One multi-plug for the DVD player.</li> <li>One multi-plug for the business lounge and water cooler.</li> <li>One multi-plug for the exhibitor consulting tables</li> </ul>   |
| 9  | Electrical plug point   | 1 | One plug point mounted on the pillar (inside)   |

| 40  | O Dia alam adas t  |   | The second of the   | <u> </u> |
|-----|--|---|---|----------|
| 10. | 2-Pin plug adaptors.   | 2 | These plug adaptors must be compatible with 2-pin electrical devices such as cell phone chargers etc. One must be placed at the reception area and one  | R        |
|     |  |   | at the lounge area.   |          |
| 11. | 42 inch Full HD LED Flat Screen TV's for the reception / business lounge area.   | 2 | The LED TV's must be securely mounted in a neat and professional manner onto the TIKZN mock wall in the reception area.  The two (2) LED TV's must be connected to the DVD player for the   | R        |
|     |  |   | purpose of displaying   |          |
| 12. | Full HD DVD player.  | 1 | promotional DVD's.  • The DVD player must be <b>set up</b> in a neat and  | R        |
|     |  |   | professional manner in the reception area of the exhibition stand.  This HD DVD player must be looped and synchronised between the two (2) LED TV's.  |          |
| 13. | Hanging project signage (4 frames with double-sided graphics on Tensioned Fabric Signage) with branding of each individual exhibiting company. | 4 | NB: This item is currently in storage, and has to be refurbished and branded with the 4 company logos (as per the sample picture in Annexure B).  Each sign must be branded with the relevant individual company name and company logo (company branding). The branding designs to be used will be provided to the successful service provider. | R        |

|     |  |   | Each sign must hang<br>above each consulting |   |
|-----|--|---|--|---|
|     |  |   | table.                                       |   |
|     |  |   | • Each sign must have a                      |   |
|     |  |   | light reflecting down on                     |   |
|     |  |   | the table.                                   |   |
|     |  |   | • Dimensions: The                            |   |
|     |  |   | signage must be                              |   |
|     |  |   | 1500mm (w) x 1500mm                          |   |
|     |  |   | (h).   |   |
| 14. | Trussing requirements for hanging      |   | The trussing is used                         |   |
|     | signage                                |   | above the stand for the                      | R |
|     |  |   | hanging signs –                              |   |
|     |  |   | including rigging,                           |   |
|     |  |   | cherry picker hire with                      |   |
|     |  |   | driver, steel cables etc.                    |   |
|     |  |   | • Dimensions: The                            |   |
|     |  |   | trussing must be 6m x                        |   |
|     |  |   | 10m (NB: an                                  |   |
|     |  |   | engineer's certificate will be required for  |   |
|     |  |   | the trussing).                               |   |
| 15. | Laminated white floor (30mm Raised     | 1 | The floor must be                            |   |
|     | White Melawood Floor with Satin Finish |   | laminated and be white                       | R |
|     | and 45 Degrees Edge (compulsory to     |   | in colour. <b>Dimensions:</b>                |   |
|     | avoid trip hazards).                   |   | It must be 6m x 10m. It                      |   |
|     | , ,                                    |   | must be 30mm raised                          |   |
|     |  |   | from the exhibition hall                     |   |
|     |  |   | floor. The edges of                          |   |
|     |  |   | the floor must be                            |   |
|     |  |   | smooth with an                               |   |
|     |  |   | edging ramp, at a 45                         |   |
|     |  |   | degree slope/edge on                         |   |
|     |  |   | each side.                                   |   |
|     |  |   | The flooring must                            |   |
|     |  |   | include a ramp for wheelchair access and     |   |
|     |  |   | "Mind the step"                              |   |
|     |  |   | signage. The floor                           |   |
|     |  |   | should include baby                          |   |
|     |  |   | corners for health and                       |   |
|     |  |   | safety purposes.                             |   |
|     |  |   | NB: to avoid a                               |   |
|     |  |   | slippery stand please                        |   |
|     |  |   | include a recessed                           |   |
|     |  |   | 500mm x 500mm                                |   |
|     |  |   | rubber floor area for                        |   |
|     |  |   | the water cooler                             |   |
|     |  |   | (compulsory for                              |   |

|     | T   | 1  |  |   |
|-----|---|----|--|---|
|     |   |    | health & safety to                       |   |
|     |   |    | avoid slipping).                         |   |
|     |   |    | Laminated flooring                       |   |
|     |   |    | must be <b>securely</b> laid             |   |
|     |   |    | in a neat and                            |   |
|     |   |    | professional manner                      |   |
|     |   |    | onto the entire floor                    |   |
|     |   |    | area of the exhibition                   |   |
|     |   |    | stand (60sqm).                           |   |
| 16. | High back contemporary chairs (Lummi      |    | Each consulting table                    |   |
|     | white leather chairs or equivalent. Size  | 8  | must have two chairs                     | R |
|     | 640 x 640)                                |    | facing each other. These                 |   |
|     |   |    | chairs will be for the                   |   |
|     |   |    | consulting tables.                       |   |
| 17. | LED Parcan Hanging lights                 | 10 | Service providers to                     |   |
|     |   |    | provide options of                       | R |
|     |   |    | hanging lighting and                     |   |
|     |   |    | dimensions.                              |   |
| 18. | Decorative feature lights (round)         | 3  | Service providers to                     |   |
|     |   |    | provide options of                       | R |
|     |   |    | decorative feature                       |   |
|     |   |    | lighting and                             |   |
|     |   |    | dimensions.                              |   |
|     |   |    |  |   |
| 19. | White serving counter with lockable       | 1  | NB: This item may                        |   |
|     | sliding doors                             |    | need to be                               | R |
|     |   |    | refurbished. It is                       |   |
|     |   |    | currently in storage.                    |   |
|     |   |    | This counter must be                     |   |
|     |   |    | placed in the business                   |   |
|     |   |    | lounge area. It must not                 |   |
|     |   |    | obstruct the graphic                     |   |
|     |   |    | designs.                                 |   |
|     |   |    | <ul> <li>This counter must be</li> </ul> |   |
|     |   |    | screened off from                        |   |
|     |   |    | public viewing (private                  |   |
|     |   |    | enclosure- screening                     |   |
|     |   |    | wall must include                        |   |
|     |   |    | picture supplied by                      |   |
|     |   |    | TIKZN).                                  |   |
|     |   |    | • Dimensions:                            |   |
|     |   |    | Approximately 600mm                      |   |
|     |   |    | (w) x 2000mm (L) x                       |   |
|     |   |    | 500m (h).                                |   |
| 20. | Hanging pictures with printed graphics (2 | 4  | NB: Four (4) hanging                     |   |
|     | frames with double-sided graphics)        |    | pictures are currently                   | R |
|     |   |    | in storage, as per the                   |   |
|     |   |    | sample picture in                        |   |
|     |   |    | Annexure B. These                        |   |
| 1   | 1   | Ĩ  |  | i |

|     |  |   | items must be checked if need be refurbished – must be in a desirable condition.  • All four (4) pictures must be securely hung from the overhead trussing.  • Dimensions: 1200mm (w) x 3500mm (h).  |   |
|-----|--|---|--|---|
| 21. | TIKZN branded hanging signage four (4) frames with images i.e. double-sided graphics).   | 4 | NB: This signage is currently in storage (as per the sample picture in Annexure B). These items must be checked if need be refurbished – must be in a desirable condition.  All four (4) signs must be securely hung from the overhead trussing.  Dimensions: 300mm (w) x 600mm (h).   | R |
| 22. | Exhibition stand mock display wall with TIKZN corporate branding. The two (2) 42 inch LED TV screens must be mounted on this wall for display of promotional DVD's.  This wall will exceed the standard height of the exhibitor fascias (which must each be 2m in height) by 0.5m, and this 0.5m feature at the top of the mock wall must display the TIKZN full colour branding on the front and back panels of the mock wall, so as to ensure visibility from various areas of the exhibition venue. | 1 | <ul> <li>NB: This item may need to be refurbished. It is currently in storage (as per the sample picture in Annexure B).</li> <li>The mock wall must be white in colour, with an orange border running down the right side of the wall from top to bottom (in accordance to TIKZN corporate branding design).</li> <li>Total height of mock wall including feature component: 2.5m.</li> <li>Width: Must be sufficient to accommodate space for mounting of the two (2) 42 inch LED TV's,</li> </ul> | R |

|          |  |   | with approximately 0.3m space on either side of the LED TV's.  The TIKZN branded feature component to be 0.5m measured from the top of the mock wall downward to the top of the LED TV's. |   |
|----------|--|---|---|---|
| 23.      | Draping of permanent pillar inside the exhibition stand area (including mounting of electrical point).             | 4 | The permanent pillar in the TIKZN exhibition stand area must be draped in white (fire retarding) fabric, which must be branded with full colour TIKZN corporate branding.                 | R |
| 24.      | All health & safety requirements must be included and the associated costs must be included in the total bid price |   | <ul> <li>All necessary certificates<br/>of compliance,<br/>engineer's certificate, fire<br/>retarding, fire<br/>extinguishers on the<br/>stand etc.)</li> </ul>                           | R |
| 25.      | Water cooler dispenser   | 1 | The water dispenser<br>must include paper cups.   | R |
| 26.      | Coffee /Tea machine  | 1 | This must include a variety of hot beverages. This should include supply of high quality paper cups with lids and stirrers.   | R |
| 27       | Office dustbins  | 3 | <ul> <li>These must be silver in<br/>colour and be placed at<br/>the reception, next to the<br/>water cooler and the<br/>serving counters.</li> </ul>                                     | R |
| 28       | Storage facilities   | 1 | The TIKZN items must be stored for a period of twelve (12) months, immediately after the event. These must be stored in a secure and accessible facility for viewing                      | R |
| SUB-TOT/ | AL   |   |   | R |

| VAT @ 14%   | R |
|---|---|
| TOTAL COST (including VAT @14%, delivery/transport costs, labour, designs, profit and | R |
| overheads)  |   |

#### 1.5 OUTPUTS OF THE SERVICES PROVIDED / KEY DELIVERABLES

The services required, but not limited to, would involve the following:

- a) Timeous delivery of services (Bidders are requested to indicate time frames for the various tasks required for the design, building ,dismantling and storage of the entire exhibition stand).
- b) Back up support during working hours (08h00 to 17h00) for the duration of the event, so that as and when required, any emergencies such as repair/replacement of defective furniture or installations can be resolved in the shortest possible time.

#### 1.6 METHODOLOGY

The Service Providers proposal must outline the methodology they intend adopting to meet the deliverables specified in paragraph 1.4 above. This outline should cover the following:

- a) Indicate how the exhibition stand building and dismantling will be carried out.
- b) Provide a detailed budget for the various tasks and/or services which must also outline a sign off and payment schedule.

#### 2. INSTRUCTION TO SERVICE PROVIDERS

The services required by Trade & Investment KwaZulu-Natal are described in these Terms of Reference and therefore all applicable annexures which are listed as mandatory must be comprehensively covered in your proposal.

# 2.1. ALTERATIONS OR WITHDRAWAL OF PROPOSALS

Service Providers may withdraw their proposals by written notification on or before the closing date.

#### 2.2. COMPULSORY PRESENTATION

All short-listed bidders may be required to present their methodology to the bid evaluation committee.

#### 2.3. COSTS FOR PREPARATION OF RFP / RFQ PROPOSAL

The costs incurred by the Service Provider in respect of the attendance of any briefing or presentation meetings or costs incurred in preparing any proposal will be borne by the Service Provider and Trade & Investment KwaZulu-Natal shall in no way be liable to reimburse the Service Provider for such costs incurred.

#### 2.4. OWNERSHIP OF RFP / RFQ AND PRESENTATIONS

Trade & Investment KwaZulu-Natal shall on receipt of any proposal relating to this RFP/RFQ and submitted in accordance with this RFP/RFQ procedure, become the owner thereof and Trade & Investment KwaZulu-Natal shall not be obliged to return any proposals to Service Providers who request such a return.

#### 2.5. CONFIDENTIALITY

The entire process of calling for proposals as initiated by Trade & Investment KwaZulu-Natal in terms of its procurement policy is confidential. All deliberations in respect of the acceptability or otherwise of the proposals shall be conducted in closed sessions and members of the Evaluation, Bid Adjudication and Procurement Committee is bound by confidentiality.

#### 2.6. ETHICS

Any attempt by a Service Provider to obtain confidential information, or enter into unlawful agreements with competitors or influence the Evaluation and / or the Bid Adjudication and / or Procurement Committee of Trade & Investment KwaZulu-Natal during the process of examining, evaluating and comparing proposals will lead to the rejection of its proposal in its entirety. The Service Provider must declare any business or other interests it has with

Trade & Investment KwaZulu-Natal or any employee of Trade & Investment KwaZulu-Natal, failing which the Service Provider shall be automatically disqualified from further participation in the RFP / RFQ.

#### 2.7. CANCELLATION OF BID PROCEDURE

Trade & Investment KwaZulu-Natal shall be entitled, within its sole and entire discretion, to cancel this RFP/RFQ at any time and shall notify the Service Providers accordingly. Trade & Investment KwaZulu-Natal shall in no way be liable for any damages whatsoever, including, without limitation, damages for loss of profit, in any way connected with the cancellation of this RFP/RFQ procedure. The publication of an invitation to call for proposals does not commit Trade & Investment KwaZulu-Natal to appoint any of the qualifying Service Providers.

#### 3. REQUIRED EXPERTISE AND COMPETENCIES

The Service Providers proposal must outline the expertise and competencies on offer and should expressly detail their previous experience in dealing with projects of this nature. This may be supported by the CV's of the team or lead consultants. To achieve the scope of work, the service provider/s appointed to undertake this project, should demonstrate the following key competencies:

- a) Comprehensive knowledge and proven track record in exhibition stand design and building.
- b) Submission of a list of all similar projects successfully completed, and letters of completion and recommendation from current/previous clients must be included with the proposal.

KINDLY NOTE THAT A FAILURE TO FULLY COVER THIS IN YOUR PROPOSAL MAY RESULT IN YOUR PROPOSAL BEING REJECTED WITHOUT FURTHER CONSIDERATION.

#### 4. SUPPORTING DOCUMENTATION

Service Providers are required to submit the following documents:

- a) An original valid Tax Clearance Certificate must be submitted with the bid proposal. (Failure to submit the original and valid Tax Clearance Certificate will result in the invalidation of the bid proposal. Certified copies of the Tax Clearance Certificate will not be acceptable). In bids where Consortia / Joint Ventures/Sub contractors are involved each party must submit a separate valid Tax Clearance Certificate.
- b) Verifiable references.
- c) B-BBEE Verification Certificate (would be an advantage).
- d) Annexure A STANDARD BID DOCUMENT FORM (SBD1).
- e) Annexure B DECLARATION OF INTEREST FORM (SBD4).
- f) Annexure C PREFERENTIAL POINTS CLAIM FORM (SBD6.1).
- g) Annexure E PRICING SCHEDULE FOR PROFESSIONAL SERVICES FORM (SBD3.1).
- h) Annexure G CERTIFICATE OF INDEPENDANT BID DETERMINATION FORM (SBD9).
- i) Annexure H AUTHORITY TO SIGN A BID FORM.
- j) Annexure I DECLARATION OF BIDDERS PAST SUPPLY CHAIN MANAGEMENT PRACTICES (SBD8).
- k) Annexure K SCHEDULE OF ALTERNATIVE BIDS.
- I) Annexure 1- LIST OF STORAGE ITEMS

KINDLY NOTE THAT A FAILURE TO SUBMIT THE MANDATORY DOCUMENTS LISTED IN ANNEXURES (A, B, E, G, H, AND I) WITH THE PROPOSAL WILL RESULT IN YOUR PROPOSAL BEING REJECTED WITHOUT FURTHER CONSIDERATION.

#### 5. PREFERENTIAL PROCUREMENT

In compliance with the preferential public procurement laws applicable to Trade & Investment KwaZulu-Natal and in terms of Trade & Investment KwaZulu-Natal's procurement policy, preferential points will be awarded to Service Providers who demonstrate BEE in its management and ownership structures. In this regard Service Providers are required to expressly cover this in their proposals and state their BEE management and ownership status. Service providers should also include specific accreditation information where applicable.

KINDLY NOTE THAT FAILURE TO EXPRESSLY DEAL WITH YOUR BEE STATUS IN YOUR PROPOSAL, WILL RESULT IN NO PREFERRENTIAL POINTS BEING AWARDED FOR YOUR BEE STATUS.

#### 6. SERVICE LEVEL AGREEMENT

- a) The acceptance of any proposal shall only be confirmed with the conclusion of a written service level agreement between Trade & Investment KwaZulu-Natal and the Successful Service Provider, in terms of which the rights and duties of the parties are recorded, which agreement shall regulate the relationship between Trade & Investment KwaZulu-Natal and the Successful Service Provider.
- b) Until such time that an appropriate service level agreement has been concluded between Trade & Investment KwaZulu-Natal and successful Service Provider, no rights shall be conferred nor shall any legitimate expectations be conferred to the successful Service Provider to carry out the works or services provided for in this call for proposals.

#### 7. FEE STRUCTURE

a) Trade & Investment KwaZulu-Natal reserve the right to negotiate any aspect of the proposed fees and disbursements with the preferred Service Provider and shall not to bind to the fees and disbursements submitted by any Service Provider.

# 8. EVALUATION CRITERIA

Evaluation will be carried out on the Functionality and the Preferential Point System (B-BBEE Status Level of Contribution and Price). The following preference point systems are applicable to all bids:

- a) The 80/20 system for requirements with a Rand value of up to R1 000 000 (all applicable taxes included).
- b) The 90/10 system for requirements with a Rand value above R1 000 000 (all applicable taxes included).

#### 8.1. VALUE OF BID

The value of this bid is estimated not to exceed R1 000 000 (all applicable taxes included) and therefore the 80/20 system shall be applicable.

#### 8.2. PREFERENCE POINTS

The preference points awarded for this bid shall be for:

- a) Price and B-BBEE status level of contribution.
- b) The maximum 100 points which includes the Price and the B-BBEE status level of contribution.

#### 8.3. ADJUDICATION USING A POINT SYSTEM

- a) The bidder obtaining the highest number of total points will be awarded the contract.
- b) Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts.
- c) Points scored must be rounded off to the nearest 2 decimal places.
- d) In the event that two or more bids have scored equal total points, the successful bid must be the one scoring the highest number of preference points for B-BBEE.
- e) However, when functionality is part of the evaluation process and two or more bids have scored equal points including equal preference points for B-BBEE, the successful bid must be the one scoring the highest score for functionality.
- f) Should two or more bids be equal in all respects, the award shall be decided by the drawing of lots.

#### 9. THE AWARDING OF POINTS

For the 80/20 or the 90/10 preference point systems, the awarding of points will be done for Price, Functionality and B-BBEE status level of contribution.

#### 9.1. POINTS AWARDED FOR PRICE

For the 80/20 or the 90/10 preference point systems, a maximum of 80 or 90 points is allocated for price on the following basis:

| 90/10   |                             |  |  |  |
|---------|-----------------------------|--|--|--|
| Ps = 90 | 1 <u>Pt — P min</u><br>Pmin |  |  |  |

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

# 9.2. FUNCTIONALITY

**TOTAL** 

The below mentioned criteria will guide the evaluation of functionality / technical phase and bidders who score less than 70% in this phase will be disqualified for the next phase of evaluation.

| FUNCTIONALITY ASSESSMENT SCORING CRITERIA   |                              |                            |                             |
|---|------------------------------|----------------------------|-----------------------------|
| TOROTIONALITI AGGLOGINLINI GOOMING OMITLINA   | Weight                       | Score                      | Total                       |
|   |                              |                            |                             |
| 1. Technical Approach (40/100):   |                              |                            |                             |
| <ul> <li>Methodology Proposed – Understanding of the scope of services, as<br/>well as the details of the proposed process to be followed in order to<br/>complete the various tasks on hand (20).</li> </ul>   | 20                           |                            |                             |
| <ul> <li>Knowledge and experience in exhibition stand building - Relevant<br/>track record, reputation, experience in the design, building and<br/>dismantling of exhibition stands (20).</li> </ul>  | 20                           |                            |                             |
| (Rating score values for technical approach is allocated as follows: Good = 3; Very Good = 4 and Excellent = 5. The maximum score value whice approach category).   |                              |                            |                             |
| 2.Key Personnel (20/100):   |                              |                            |                             |
| Demonstrated ability of the Individual/Professional Team to render  |                              |                            |                             |
| the service and the expertise of key staff members. This must be  |                              |                            |                             |
| supported with a submission of an organogram and CV's of team   | 20                           |                            |                             |
| members i.e. Project Manager, Technical Support technician,   |                              |                            |                             |
| Carpenter/Shopfitter etc. in the design and building of exhibition  |                              |                            |                             |
| stands.   |                              |                            |                             |
| (Rating score values for key personnel is allocated as follows: Over 1 3 year = 2; Over 3 years to 4 years = 3; Over 4 years to 5 years = 4 and 5 years = 5 years = 4 and 5 years = 4 and 5 years = 5 years = 4 and 5 years = 5 years | ears and abo<br>aluation Con | ve = 5. The<br>nmittee may | score value<br>, at its own |
| 3.Successful completion of similar projects in the last five years  |                              |                            |                             |
| (20/100):   |                              |                            |                             |
| <ul> <li>This must be supported by the submission of a list of all projects<br/>successfully completed, and letters of completion and/or references<br/>from current/previous clients must be included with the proposal.</li> </ul>  | 20                           |                            |                             |
| (Rating score values for similar projects is allocated as follows: No sin   | nilar projects               | = 0: One sii               | nilar project               |
| completed = 1; Two similar projects = 2; Three similar projects = 3; Four sin   | nilar projects               |                            |                             |
| similar projects completed = 5. The maximum score value which can be awar   | ded is 5).                   | <u> </u>                   |                             |
| 4. Work Plan (20/100):  |                              |                            |                             |
| The quality and reasonableness of the project work plan will be  accessed / evaluated and therefore a detailed work program outlining.  | 20                           |                            |                             |
| assessed / evaluated and therefore a detailed work program outlining the various work flow items/tasks required for this project must be  | 20                           |                            |                             |
| submitted.  |                              |                            |                             |
| (Rating score values for the work program is allocated as follows   | : No progra                  | nm = 0: Po                 | or program                  |
| (insufficient information provided) = 1; Adequate program (work items show  |                              |                            |                             |
| work items shown) = 3; Very good program (all necessary and major wo  | ,                            | . •                        | •                           |
| program (all necessary work items shown, including links between tasks a  |                              |                            |                             |
| maximum score value which can be awarded is 5).   |                              |                            |                             |

100

#### 9.3. B-BBEE STATUS LEVEL OF CONTRIBUTION

In terms of Regulation 5 (2) and 6 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

| B-BEE status level of contribution | Number of points (90/10) | Number of points (80/20) system |
|------------------------------------|--------------------------|---------------------------------|
|                                    | system                   |                                 |
| 1                                  | 10                       | 20                              |
| 2                                  | 9                        | 18                              |
| 3                                  | 8                        | 16                              |
| 4                                  | 5                        | 12                              |
| 5                                  | 4                        | 8                               |
| 6                                  | 3                        | 6                               |
| 7                                  | 2                        | 4                               |
| 8                                  | 1                        | 2                               |
| Non-compliant contributor          | 0                        | 0                               |

- 9.3.1. Bidders who qualify as EMEs in terms of the B-BBEE Act must submit a certificate issued by an Accounting Officer as contemplated in the CCA or a Verification Agency accredited by SANAS or a Registered Auditor. Registered auditors do not need to meet the prerequisite for IRBA's approval for the purpose of conducting verification and issuing EMEs with B-BBEE Status Level Certificates.
- **9.3.2.** Bidders other than EMEs must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS.
- **9.3.3.** A trust, consortium or joint venture, will qualify for points for their B-BBEE status level as a legal entity, provided that the entity submits their B-BBEE status level certificate.
- **9.3.4.** A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.
- **9.3.5.** Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- **9.3.6.** A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- **9.3.7.** A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprises that does not have equal or higher B-BBEE status level than the person concerned unless the contract is subcontracted to an EME that has the capability and ability execute the sub-contract.

# 10. B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED

Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete Annexure C: Preferential Points Claim Form. (Points claimed must be in accordance with the table reflected in paragraph 9.3. and must be substantiated by means of a B-BBEE certificate issued by a Verification Agency accredited by SANAS or a Registered Auditor approved by IRBA or an Accounting Officer as contemplated in the CCA).

#### 11. CONTRACTUAL OBLIGATIONS

The acceptance of any proposal shall only be confirmed with the conclusion of a written service level agreement between Trade & Investment KwaZulu-Natal and the Successful Service Provider, in terms of which the rights and

duties of the parties are recorded, which agreement shall regulate the relationship between the Trade & Investment KwaZulu-Natal and the Successful Service Provider.

Until such time that an appropriate service level agreement has been concluded between Trade & Investment KwaZulu-Natal and successful Service Provider, no rights shall be conferred nor shall any legitimate expectations be conferred to the successful Service Provider to carry out the works or services provided for in this call for proposals.

#### 12. INTELLECTUAL PROPERTY RIGHTS

Copyright, patent rights and other similar rights in any works or products created as a result of the performance of this tender and its assignments shall vest in and are hereby transferred to TIKZN, unless specifically agreed otherwise, in the form of individual written Agreement signed by both parties.

For this purpose only, all works created in terms of this tender and the assignments thereof shall be deemed to have been created under the control and direction of TIKZN. All information documents, records and books provided by TIKZN to any service provider in connection with the proposal or otherwise are strictly private and confidential. Any proposer to any third party shall not disclose them, except with the express consent of TIKZN, which shall be granted in writing prior to such disclosure. TIKZN however reserves the right to disclose any information provided by any service provider to any of the members of TIKZN.

#### 13. TERMINATION OF CONTRACT

TIKZN reserves the right to terminate the award of any tender to any party if there are reasonable grounds for considering that there is non-performance by the contractor in terms of the contract. TIKZN also reserves the right to curtail the scope of any tender awarded or to curtail any aspect of any tender. In the event of any such cancellation or curtailment, the tenderer shall have no claim or recourse against TIKZN, of whatsoever nature, save the recoupment of the tenderer's actual and reasonable costs already expended on the project.

#### 14. SUBMISSION OF PROPOSALS

The sealed envelope must be placed in the tender box at the Reception of the *Trade and Investment House, 1 Arundel Close, Kingsmead Office Park, Durban by no later than <u>Friday, 15<sup>th</sup> April 2016 before 12 noon.</u> Any proposal not in the tender box at the time of the proposal closing, such a proposal will be regarded as a late proposal. Late proposal will not be considered. No proposal received by telegram, telex, e-mail, facsimile or similar medium will be considered. Bids may be addressed to the following:* 

The Procurement Officer
Trade and Investment House
1 Arundel Close
Kingsmead Office Park
Durban
4000

# LIST OF OPTIONAL OR MANDATORY ANNEXURES

| ANNEXURES  | ANNEXURE DESCRIPTION  | OPTIONAL OR<br>MANDATORY |
|------------|---|--------------------------|
| ANNEXURE A | STANDARD BID DOCUMENTATION FORM (SBD1)                                | MANDATORY                |
| ANNEXURE B | DECLARATION OF INTEREST FORM (SBD 4)                                  | MANDATORY                |
| ANNEXURE C | PREFERENTIAL POINTS CLAIM FORM (SBD 6.1)                              | OPTIONAL                 |
| ANNEXURE E | PRICING SCHEDULE FOR PROFESSIONAL SERVICES FORM (SBD 3.1)             | MANDATORY                |
| ANNEXURE G | CERTIFICATE OF INDEPENDANT BID DETERMINATION FORM (SBD 9)             | MANDATORY                |
| ANNEXURE H | AUTHORITY TO SIGN A BID FORM  | MANDATORY                |
| ANNEXURE I | DECLARATION OF BIDDERS PAST SUPPLY CHAIN MANAGEMENT PRACTICES (SBD 8) | MANDATORY                |
| ANNEXURE K | SCHEDULE OF ALTERNATIVE BIDS  | OPTIONAL                 |

# ANNEXURE A: STANDARD BID DOCUMENTATION FORM (SBD 1)

THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2011, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.

BID NUMBER: ...... CLOSING DATE: ..... CLOSING TIME: 12:00

# **SECTION A: TIKZN BID INFORMATION**

| DESCRIPTION:   |
|--|
| CONTRACT PERIOD:   |
| VALIDITY PERIOD:   |
| TIKZN SUPPLIER DATABASE REGISTRATION NO:   |
| Please note the successful bidder will be required to fill in and sign a written Contract Form (SBD 13). |
| SECTION B: BIDDER INFORMATION  |
| NAMEOF BIDDER:   |
| POSTAL ADDRESS:  |
| STREET ADDRESS:  |
| TELEPHONE NUMBER: CODE NUMBER CELLPHONE NUMBER:  |
| FACSIMILE NUMBER: CODE NUMBER EMAIL ADDRESS:   |
| VAT REGISTRATION NUMBER:   |

#### **SECTION C: BIDDER SUPPORTING INFORMATION**

1. HAS AN ORIGINAL AND VALID TAX CLEARANCE CERTIFICATE BEEN SUBMITTED?

YES or NO

2. HAS A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE BEEN SUBMITTED?

YES or NO

- 3. IF YES FOR QUESTION 2, WAS THE B-BBEE CERTIFICATE ISSUED BY AN ACCOUNTING OFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA), A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS); OR A REGISTERED AUDITOR? YES or NO
- 4. ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS OR SERVICES OFFERED?

YES or NO

# SECTION C: SPECIAL INSTRUCTIONS AND NOTICES TO BIDDERS REGARDING THE COMPLETION OF BIDDING FORMS

PLEASE NOTE THAT THIS BID IS SUBJECT TO TREASURY REGULATIONS 16A ISSUED IN TERMS OF THE PUBLIC FINANCE MANAGEMENT ACT, 1999, THE KWAZULU-NATAL SUPPLY CHAIN MANAGEMENT POLICY FRAMEWORK AND THE GENERAL CONDITIONS OF CONTRACT.

- 1. A specific box is provided for the receipt of bids, and no bid found in any other box or elsewhere subsequent to the closing date and time of bid will be considered.
- 2. All bids received in sealed envelopes with the relevant bid numbers on the envelopes are kept unopened in safe custody until the closing time of the bids. Where, however, a bid is received open, it shall be sealed. If it is received without a bid number on the envelope, it shall be opened, the bid number ascertained, the envelope sealed and the bid number written on the envelope.
- 3. Any alteration made by the bidder must be initialed.
- 4. Bidding documents must not be included in packages containing samples. Such bids may be rejected as being invalid.
- 5. Bids shall be lodged at the address indicated not later than the closing time specified for their receipt, and in accordance with the directives in the bid documents.
- 6. Bids submitted must be complete in all respects.
- 7. Bids will be opened in public as soon as practicable after the closing time of bid.
- 8. Each bid shall be addressed in accordance with the directives in the bid documents and shall be lodged in a separate sealed envelope, with the name and address of the bidder, the bid number and closing date indicated on the envelope. The envelope shall not contain documents relating to any bid other than that shown on the envelope if this provision is not complied with, such bids may be rejected as being invalid.
- 9. If it is desired to make more than one offer against any individual item, such offers should be given on a photocopy of the page in question. Clear indication thereof must be stated on the schedules attached.
- 10. No bid sent through the post will be considered if it is received after the closing date and time stipulated in the bid documentation, and proof of posting will not be accepted as proof of delivery.
- 11. No bid submitted by telefax, telegraphic or other electronic means will be considered.
- 12. The bidder is advised to check the number of pages and to satisfy himself that none are missing or duplicated.
- 13. Under no circumstances whatsoever may the bid forms be retyped or redrafted. Photocopies of the original bid documentation may be used, but an original signature must appear on such photocopies.
- 14. Unless inconsistent with or expressly indicated otherwise by the context, the singular shall include the plural and visa versa and with words importing the masculine gender shall include the feminine and the neuter.
- 15. Use of correcting fluid is prohibited.
- 16. Where practical, prices are made public at the time of opening bids.

# ANNEXURE B: DECLARATION OF INTEREST FORM (SBD 4)

Any legal person, including persons employed by the state', or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes an advertised competitive bid, a limited bid, a proposal or written price quotation). In view of possible allegations of favoritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorized representative declare his/her position in relation to the evaluating/adjudicating authority where-

- the bidder is employed by the state; and/or
- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

Full Name of bidder or his or her representative:

In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

| 2. | Identity Number:  |
|----|---|
| 3. | Position occupied in the Company (director, trustee, shareholder member):   |
| 4. | Registration number of company, enterprise, close corporation, partnership agreement or trust:  |
| 5. | Tax Reference Number:   |
| 6. | Vat Registration Number:  |
| 7. | The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / PERSAL numbers must be indicated in the paragraph below.  "State" means —  (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);  (b) any municipality or municipal entity;  (c) provincial legislature;  (d) national Assembly or the national Council of Entitys; or  (e) Parliament.  "Shareholder means" – a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise. |
| 8. | Are you or any person connected with the bidder presently employed by the state?  If so, furnish the following particulars:  (a) Name of person / director / trustee/shareholder/ member:  (b) Name of state institution to which the person is connected:  (c) Position occupied in the state institution:  (d) Any other particulars:   |
| 9. | If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector?  If yes, did you attach proof of such authority to the bid document?  (Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid) if no, furnish reasons for non submissions of such proof:   |

| 10. |  |                                   | y of the company's directors/ trustees/shareh<br>revious twelve months?                              | olders / members of their spouses conduct<br>YES/NO        |  |  |  |
|-----|--|-----------------------------------|--|--|--|--|--|
| 11. | Do you, or as<br>by the state a<br>YES/NO<br>If so, furnish  | ny person connectand who may be i | cted with the bidder, have any relationship (fand in nvolved with the evaluation and or adjudication | mily, friend, other) with a person employed n of this bid? |  |  |  |
| 12. | Are you, or any person connected with the bidder, aware of any relationship, family, friend, other) between any othe bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid? YES/NO   |                                   |  |  |  |  |  |
| 13. | If so, furnish particulars:  Do you or any of the directors /trustees /shareholders/members of the company have any interest in any other relate companies whether or not they are bidding for this contract?  YES/NO  If so, furnish details of directors /trustees /members /shareholders: |                                   |  |  |  |  |  |
|     | Full Name  | Identity<br>Number                |  | State Employee Number / Perusa<br>Number                   |  |  |  |
|     |  |                                   |  |  |  |  |  |
|     |  |                                   |  |  |  |  |  |
|     |  |                                   |  |  |  |  |  |
|     |  |                                   | DECLARATION  |  |  |  |  |
| COR | RECT. I AC   |                                   | THAT THE INFORMATION FURNISHED THE STATE MAY REJECT THE BID OLLSE.                                   |  |  |  |  |
|     | Name of Bi   |                                   |  | Signature of Bidder  |  |  |  |
|     | Position   |                                   | ··········   | Date   |  |  |  |

# ANNEXURE C: PREFERENTIAL POINTS CLAIM FORM (SBD 6.1)

This Preference Points Claim Form contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution.

Points claimed in respect of paragraph.... must be in accordance with the table reflected in paragraph.... and must be substantiated by means of a B-BBEE certificate issued by a Verification Agency accredited by SANAS or a Registered Auditor approved by IRBA or an Accounting Officer as contemplated in the CCA.

Bidders who claim preference points in respect of B-BBEE Status Level of Contribution must complete the following:

1. Name of company / firm:

|    | • •  |
|----|--|
| 2. | VAT Registration Number:   |
| 3. | Company Registration Number:   |
| 4. | Type of company (Firm Partnership / Joint Venture / Consortium / One person business / Sole propriety / Close corporation / Company Pty Limited):  |
| 5. | Describe the principal business activities of the company:   |
| 6. | Company Classification (Manufacturer / Supplier / Professional service provider / Other service providers e.g. transporters etc.:  |
| 7. | Has a B-BBEE certificate been issued to your company by a Verification Agency which is accredited by SANAS or a Registered Auditor approved by IRBA or an Accounting Officer as contemplated in the CCA. <b>YES / NO</b> |
| 8. | Will any portion of the contract be sub-contracted?  a) If yes, indicate what percentage of the contract will be subcontracted?  b) The name of the sub-contractor?  |
|    | c) Whether the sub-contractor is an EME? YES / NO  |
|    | d) The B-BBEE status level of the sub-contractor?  |
| 9. | Total number of years the company/firm has been in business?   |
|    |  |

**10.** I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraph 7 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

The information furnished is true and correct.

- (ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form.
- (iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 7, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct.
- (iv) If the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have
  - (a) disqualify the person from the bidding process;

- (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) restrict the bidder or contractor ,its shareholders and directors who acted on a fraudulent basis, from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution

| Witness                | Witnesses: |                            |  |  |  |
|------------------------|------------|----------------------------|--|--|--|
|                        |            |                            |  |  |  |
| <ol> <li>2.</li> </ol> |            | SIGNATURE (S) OF BIDDER(S) |  |  |  |
| _                      |            |                            |  |  |  |

# ANNEXURE E: PRICING SCHEDULE FOR PROFESSIONAL SERVICES FORM (SBD 3.1)

# **SECTION A: BIDDER INFORMATION**

|   | 1.   | NAME OF BIDDER:   |
|---|------|---|
|   | 2.   | BID NUMBER:   |
|   | 3.   | OFFER TO BE VALID FOR DAYS FROM THE CLOSING DATE OF BID.  |
|   | 4.   | PERIOD REQUIRED FOR COMMENCEMENT WITH PROJECT AFTER ACCEPTANCE OF BID:  |
|   |      | ESTIMATED MAN-DAYS FOR COMPLETION OF WORK:  |
|   | 5.   | ESTIMATED WAN-DATS FOR COMPLETION OF WORK.  |
|   | 6.   | ARE THE RATES QUOTED FIRM FOR THE FULL PERIOD OF CONTRACT?  IF NOT FIRM FOR THE FULL PERIOD, PROVIDE DETAILS OF THE BASIS ON WHICH ADJUSTMENTS WILL BE APPLIED FOR, FOR EXAMPLE CONSUMER PRICE INDEX: |
|   |      |   |
|   |      |   |
|   | 1.   | ITEM NUMBER:  |
|   | 2.   | DESCRIPTION:  |
|   | 3.   | BID PRICE IN RSA CURRENCY:  |
|   |      | If more than one item, please use the same format as stated above for the various other items.  |
| , | SECT | ION B: PRICING SCHEDULE FOR SERVICES  |
|   |      | NS WHO WILL BE INVOLVED IN THE PROJECT AND RATES APPLICABLE (CERTIFIED INVOICES MUST BE RED IN TERMS HEREOF) PERSON AND POSITION:  HOURLY RATE:   |
|   | 2.   | DAILY RATE:   |
|   |      | • If more than one person, please use the same format as stated above for the various other persons.  |
|   |      | RIOUS PHASES OF THE PROJECT AND RATES APPLICABLE (CERTIFIED INVOICES MUST BE RED IN TERMS HEREOF)  NAME OF PHASE:   |
|   | 2.   | COST PER PHASE:   |
|   | 3.   | NUMBER OF DAYS OF PHASE:  |
|   |      | • If more than one phase, please use the same format as stated above for the various other phases.  |

| BE RE  | VARIOUS DISBURSEMENTS FOR THE PROJECT AND RATES A<br>ENDERED IN TERMS HEREOF)<br>ESCRIPTION OF EXPENSE TO BE:  | PPLICABLE (CERTIFIED INVOICES MUST  |
|--|--|---|
| 2. R   | ATE PER KM:  |   |
| 3. TO  | OTAL KM:   |   |
| 4. TO  | OTAL COST:   |   |
| oth<br>etc<br>tele<br>cor  | more than one disbursement type of expense, please use the same disbursements. E.g. For travel expenses (specify, for example rec). Other expenses, for example accommodation (specify whether expenses, reproduction costs etc). On the basis of these particular rectness. Only actual costs are recoverable. Proof of the expension of | rate / km and total km, class of air-travel<br>er three star hotel, bed and breakfast,<br>lars certified invoices will be checked for |
| The above information must be used for the formulation of proposals. Bidders are required to indicate a ceiling price based on the total estimated time for completion of all phases and including all expenses inclusive of all applicable taxes for the project. R |  |   |
| Witnes   | sses:  |   |
| 1.   |  | SIGNATURE (S) OF BIDDER(S)  |
| 2.   |  |   |

# ANNEXURE G: CERTIFICATE OF INDEPENDENT BID DETERMINATION FORM (SBD 9)

- 1. This Standard Bidding Document (SBD) must form part of all bids' invited.
- 2. Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a pe se prohibition meaning that it cannot be justified under any grounds.
- **3.** Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
  - a) Disregard the bid of any bidder if that bidder or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
  - b) Cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- **4.** This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
  - a) In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:
    - Includes price quotations, advertised competitive bids, limited bids and proposals.
    - Bid rigging (or collusive bidding) occurs when businesses that would otherwise be expected to compete secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and/or services through a bidding process.
    - Bid rigging is, therefore, an agreement between competitors not to compete.

| I the undersiance  | طريم منال  | mitting the | aaaamnan, l | hid /Did nun | shor and Doo  | orintion). |  |
|--------------------|------------|-------------|-------------|--------------|---------------|------------|--|
| i. the undersioned | ı. III Sük | muuna me    | accompany i | DIA (DIA NUN | ibei and Desi | CHDUOH).   |  |

In response to the invitation for the bid made by Trade and Investment KwaZulu-Natal, do hereby make the following statements that certify to be true and complete in every respect. I certify, on behalf (Name of Bidder): ...... that:

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder:
- **4.** Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- **5.** For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - a) has been requested to submit a bid in response to this bid invitation;
  - b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
- **6.** The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium' will not be construed as collusive bidding.

- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - a) prices;
  - b) geographical area where product or service will be rendered (market allocation):
  - c) methods, factors or formulas used to calculate prices;
  - d) the intention or decision to submit or not to submit, a bid;
  - e) the submission of a bid which does not meet the specifications and conditions of the bid; or
  - f) bidding with the intention not to win the bid.
- **8.** In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- **9.** The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
  - Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.
- 10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

| Signature | Date           |
|-----------|----------------|
|           |                |
| Position  | Name of Bidder |

#### ANNEXURE H: AUTHORITY TO SIGN A BID FORM

1. If a Bidder is a company, a certified copy of the resolution by the board of directors, personally signed by the chairperson of the board, authorizing the person who signs this bid to do so, as well as to sign any contract resulting from this bid and any other documents and correspondence in connection with this bid and/or contract on behalf of the company must be submitted with this bid, that is before the closing time and date of the bid in the following format:

**AUTHORITY BY BOARD OF DIRECTORS** by resolution passed by the Board of Directors

|    | on2015   |
|----|--|
|    | Mr./Mrs(whose signature appears below) has been duly authorized to sign all documents in connection with this bid on behalf of (Name of Company):  |
|    | IN HIS/HER CAPACITY AS:  |
|    | SIGNED ON BEHALF OF COMPANY (PRINT NAME):  |
|    | SIGNATURE OF SIGNATORY:DATE:   |
|    | WITNESSES:   |
|    | 1  |
|    | 2  |
| 2. | If a Bidder is a sole proprietor (One-Person Business) the person who signs the bid to do so, as well as to sign any contract resulting from this bid and any other documents and correspondence in connection with this bid and/or contract on behalf of the sole proprietor must be submitted with this bid, that is before the closing time and date of the bid in the following format:  I, the undersigned hereby confirm that I am the sole owner of the business trading as |
|    | SIGNATURE OF SIGNATORY:  |
|    | DATE:  |
|    | WITNESSES:   |
|    | 1  |
|    | 2  |

| Name of Partner  | Residential Address   | Signature  |
|--|---|--|
|  |   |  |
| authorize  | n the business trading asto sign this bid as well as any contract re in connection with this bid and / or contract  | sulting from the bid and any   |
| SIGNATURE  | <b>DATE</b>   |  |
| corporation shall be included wo<br>other official of the corporation t  | ration submitting a bid, a certified copy of th the bid, together with the resolution by its o sign the documents on their behalf.  a meeting on  | members authorizing a mem  |
| corporation shall be included worther official of the corporation of members at appears below, has been authologies Corporation)   | th the bid, together with the resolution by its o sign the documents on their behalf.  a meeting on20atMr./Norized to sign all documents in connection value  | members authorizing a mem<br>ls, whose sig<br>with this bid on behalf of (Na |
| corporation shall be included worther official of the corporation of members at appears below, has been autholose Corporation)   | th the bid, together with the resolution by its o sign the documents on their behalf.  a meeting on20atMr./Norized to sign all documents in connection viscons and the | members authorizing a mem  |
| corporation shall be included worther official of the corporation of By resolution of members at appears below, has been autholose Corporation)  | th the bid, together with the resolution by its o sign the documents on their behalf.  a meeting on20atMr./Norized to sign all documents in connection value  | members authorizing a mem  |
| corporation shall be included weather official of the corporation of By resolution of members at appears below, has been autholose Corporation)  | th the bid, together with the resolution by its o sign the documents on their behalf.  a meeting on   | members authorizing a mem  |
| corporation shall be included worther official of the corporation of t | th the bid, together with the resolution by its o sign the documents on their behalf.  a meeting on   | members authorizing a mem  |
| corporation shall be included weather official of the corporation of t | th the bid, together with the resolution by its o sign the documents on their behalf.  a meeting on   | members authorizing a mem  |
| corporation shall be included wother official of the corporation of members at appears below, has been authological Close Corporation)   | th the bid, together with the resolution by its o sign the documents on their behalf.  a meeting on20atMr./N brized to sign all documents in connection versions  | members authorizing a mem  |

| 5. | If the Bidder is a Co-operative, A certified copy of the Constitution of the co-operative must be included with the bid, together with the resolution by its members authoring a member or other official of the co-operative to sign the bid documents on their behalf. |
|----|--|
|    | By resolution of members at a meeting on   |
|    | behalf of (Name of cooperative):   |
|    | SIGNATUREOF AUTHORISED REPRESENTATIVE/SIGNATORY:   |
|    | IN HIS/HER CAPACITY AS:DATE:   |
|    | SIGNED ON BEHALF OF CO-OPERATIVE:  |
|    | NAME IN BLOCK LETTERS:   |
|    | WITNESSES:   |
|    | 1  |
|    | 2  |

authorized representatives of the enterprises, authorizing the representatives who sign this bid to do so, as well as to sign any contract resulting from this bid and any other documents and correspondence in connection with this bid and/or contract on behalf of the joint venture must be submitted with this bid, before the closing time and date of the bid. **AUTHORITY TO SIGN ON BEHALF OF THE JOINT VENTURE** Mr/Mrs.... (Whose signatures appear below) have been duly authorized to sign all documents in connection with this bid on behalf of: (Name of Joint Venture): IN HIS/HER CAPACITY AS: SIGNED ON BEHALF OF (COMPANY NAME): SIGNATURE: DATE: IN HIS/HER CAPACITY AS: SIGNED ON BEHALF OF (COMPANY NAME): SIGNATURE: DATE: IN HIS/HER CAPACITY AS: SIGNED ON BEHALF OF (COMPANY NAME): SIGNATURE: DATE:

6. If a bidder is a joint venture, a certified copy of the resolution/agreement passed/reached signed by the duly

| closing time and date of the | bid.  |
|------------------------------|---|
|                              | BEHALF OF THE CONSORTIUM ssed/reached by the consortium:  |
|                              | Mr/Mrs  |
| (whose signature appears I   | pelow) have been duly authorized to sign all documents in connection with this bid( Name of Consortium) |
| IN HIS/HER CAPACITY AS       | <u> </u>  |
| SIGNATURE:                   | DATE:   |

7. If a bidder is a consortium, a certified copy of the resolution/agreement passed/reached signed by the duly authorized representatives of concerned enterprises, authorizing the representatives who sign this bid to do so, as well as to sign any contract resulting from this bid and any other documents and correspondence in connection with this bid and/or contract on behalf of the consortium must be submitted with this bid, before the

# ANNEXURE I: DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES (SBD 8)

- 1. This Standard Bidding Document must form part of all bids invited.
- 2. It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured; all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3. The bid of any bidder may be disregarded if that bidder, or any of its directors have
  - a. abused the institution's supply chain management system;
  - b. committed fraud or any other improper conduct in relation to such system; or
  - c. failed to perform on any previous contract.
- 4. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

| Item   | Question   | Yes | No   |  |
|--------|--|-----|------|--|
|        | Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? (Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied). The Database of Restricted Suppliers now resides on the National Treasury's <a href="website(www.treasury.gov.za">website(www.treasury.gov.za</a> ) and can be accessed by clicking on its link at the bottom of the home page. | Yes | No 🗖 |  |
| 4.1.1. | If so, furnish particulars:  |     |      |  |
|        | Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? The Register for Tender Defaulters can be accessed on the National Treasury's website ( <a href="www.treasury.gov.za">www.treasury.gov.za</a> ) by clicking on its link at the bottom of the home page.   | Yes | No 🗖 |  |
| 4.2.1. | If so, furnish particulars:  |     |      |  |
|        | Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?   | Yes | No   |  |
|        | If so, furnish particulars:  |     |      |  |
|        | Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?  | Yes | No   |  |
| 4.4.1. | If so ,furnish particulars:  |     |      |  |

| CERTIFICATION  |
|--|
| THE UNDERSIGNED (FULL NAME)  |
| ERTIEY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TRUE AND CORRECT |

I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....

| Signature | Date           |
|-----------|----------------|
| 3         |                |
|           |                |
|           |                |
|           |                |
| Position  | Name of Bidder |

#### ANNEXURE K: SCHEDULE OF ALTERNATIVE BIDS

(This form is to be used whenever it is applicable)

Consideration will be given to alternative offers which the bidder may wish to submit. Such offers shall be described, measured and priced in sufficient detail to enable Trade and Investment KwaZulu-Natal to evaluate the alternative. He/she shall set out his/her proposal clearly hereunder or alternatively make photocopies of the original bid documentation.

| SECTION | PAGE | ITEM |
|---------|------|------|
|         |      |      |
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|         |      |      |

| SIGNATURE: | DATF. |  |
|------------|-------|--|

NB: Trade and Investment KwaZulu-Natal reserve the right to accept or reject alternative bids in line with the bid requirements.